Hong Leong Bank Berhad Company no: 97141-X

(Incorporated in Malaysia)

Notes to the financial statements

for the financial year ended 30 June 2015 (continued)

36 Directors' remuneration

Forms of remuneration in aggregate for all Directors for the financial year are as follows:

·	Colorine and							
	Saiai les allu				Salaries and			
	bonuses and				bonuses and			
	defined		Estimated		defined		Estimated	
	contribution retirement	Director	money value		contribution	Director	money value	
	plan	fees	in-kind	Total	plan	fees	in-kind	Total
2015	Kivi '000	KIM 000	KM1.000	KN1 '000	MAT 000	KNT 000	KM:000	000.WY
Executive Director								
Mr Tan Kong Khoon	4,630		35	4,665	4,630	*	35	4,665
Non-executive Directors								
YBhg Tan Sri Quek Leng Chan	•	•	•		•	•	•	
Mr Kwek Leng Hai	•	•	•	•	•	•	•	
Mr Choong Yee How	•	•	•	·	•	•	•	
Mr Quek Kon Sean	•	•	•	٠	•	•	•	
Ms Lim Lean See	•	185	•	185	•	185	•	185
YBhg Tan Sri A. Razak bin Ramli	•	248	•	248	·	110	•	110
Ms Chok Kwee Bee	•	125	•	125	٠	125	•	125
YBhg Dato' Nicholas John Lough @								
Sharif Lough bin Abdullah	•	155		155	•	155	•	155
* YBhg Datuk Wira Azhar bin Abdul Hamid		13	•	13	•	13	•	
YBhg Dato' Mohamed Nazim bin Abdul Razak	•	218	•	218	,	120	•	120
A Mr Lim Beng Choon		53	•	53	•	53	•	- Anna -
ATERIA MORI Idea (Idea)		697		166		761	9	761
oregin ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) (	4,630	766	35	5,662	4,630	761	35	5,426

Hong Leong Bank Berhad Company no: 97141-X (Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

36 Directors' remuneration (continued)

Forms of remuneration in aggregate for all Directors for the financial year are as follows: (continued)

		The (	The Group			The	The Bank	
2014	Salaries and bonuses and defined contribution retirement plan RM'000	Director fees RM'000	Estimated money value for benefits- in-kind RM'000	Total RM'000	Salaries and bonuses and defined contribution retirement plan RM'000	Director fees RM'000	Estimated money value for benefits- in-kind RM'000	Total RM'000
Executive Director Mr Tan Kong Khoon	3,780		34	3,814	3,780		34	3,814
Non-executive Directors								
YBhg Tan Sri Quek Leng Chan	•			•		1	•	•
Mr Kwek Leng Hai		•		ı				•
YBhg Dato' Mohamed Nazim bin Abdul Razak		178		178		100	•	100
Mr Choong Yee How	•	•	1	•	•	1	•	•
Mr Quek Kon Sean	•	•				1	,	•
Ms Lim Lean See	•	165		165		165	•	591
YBhg Tan Sri A, Razak bin Ramli		214		214		06	•	06
Mr Lim Beng Choon		150	•	150	•	150	•	150
Ms Chok Kwee Bee	4.	53	•	53		53	•	53
Mr Nicholas John Lough @ Sharif Lough bin Abdullah	•	2	ı	2	•	2	•	2
YBhg Datuk Kwek Leng San	ı				•		•	•
YBhg Dato' Syed Faisal Albar bin Syed A.R Albar	•	[9]	•	19	*	19		61
		823		823		621	1	621
Total Directors' remuneration	3,780	823	34	4,637	3,780	621	34	4,435

The movement and details of the Directors of the Company in office and interests in shares and share options are reported in the Directors' report.

### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 37 Taxation

		The Gr	oup	The B	ank
		2015	2014	2015	2014
	Note	RM'000	RM'000	RM'000	RM'000
Income tax					
- Current year		606,320	562,426	595,445	518,699
- Over accrual in prior years		(32,972)	(62,414)	(31,195)	(63,016)
Deferred taxation	16	(60,377)	10,939	(61,022)	11,103
Taxation	_	512,971	510,951	503,228	466,786

The effective tax rate for the Group and Bank differed from the statutory rate of taxation due to:

	The Gro	oup	The Ba	nk
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Profit before taxation	2,746,158	2,613,221	2,279,191	2,057,725
Tax calculated at a rate of 25%				
(2014: 25%)	686,540	653,305	569,798	514,431
Tax effects of:				
- Income not subject to tax	(59,258)	(25,585)	(77,497)	(20,295)
- Share of nct income of foreign associated				
company and joint venture company	(104,420)	(94,656)	-	-
- Expenses not deductible for tax purposes	23,081	40,301	42,122	35,666
Over accrual in prior years	(32,972)	(62,414)	(31,195)	(63,016)
Taxation	512,971	510,951	503,228	466,786



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 38 Earnings per share

### Basic earnings per share

Basic earnings per share from operations is calculated by dividing the net profit attributable to ordinary equity holders of the Bank after taxation by the weighted average number of ordinary shares in issue during the financial year, excluding the average number of ordinary shares purchased by the Bank and held as treasury shares.

	The Gr	oup	The Ba	nk
	2015	2014	2015	2014
	RM'000	RM'000	RM'000	RM'000
Net profit attributable to equity holders	2,233,187	2,102,270	1,775,963	1,590,939
Weighted average number of				
ordinary shares in issue ('000)	1,766,724	1,761,195	1,766,724	1,761,195
Basic earnings				
per share (sen)	126.4	119.4	100.5	90.3

### Diluted earnings per share

The Bank has only one category of dilutive potential ordinary share, share options. For the share options, a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Bank's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

	The Gre	oup	The Ba	nk
	2015	2014	2015	2014
	RM'000	RM'000	RM'000	RM'000
Net profit attributable to equity holders Weighted average number of	2,233,187	2,102,270	1,775,963	1,590,939
ordinary shares in issue ('000)	1,766,724	1,761,195	1,766,724	1,761,195
- adjustment for ESOS	<u></u>	352	<u> </u>	352
	1,766,724	1,761,547	1,766,724	1,761,547
Diluted earnings per share (sen)	126.4	119.3	100.5	90.3



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 39 Dividends

		The Group as	nd The Bank	
	20	15	20	14
	Gross	Amount of	Gross	Amount of
	dividends per	dividends net	dividends per	dividends net
	share	of tax	share	of tax
	sen	RM'000	sen	RM'000
Final dividend paid				
- for financial year ended 30 June 2014	26.0	459,573	· -	-
- for financial year ended 30 June 2013	-	-	30.0	396,172
Interim single tier dividend paid				
- for financial year ended 30 June 2015	15.0	265,197	-	-
Interim dividend paid				
- for financial year ended 30 June 2014		-	15.0	264,190
	41.0	724,770	45.0	660,362

A final single tier dividend in respect of the financial year ended 30 June 2015 of 26.0 sen per share (2014: 26.0 sen single tier per share) will be proposed for shareholders' approval at the forthcoming Annual General Meeting. Based on the Bank's adjusted issued and paid-up share capital (excluding 81,101,700 treasury shares held pursuant to Section 67A of the Companies Act, 1965 and ESOS scheme of 33,372,900 shares) of RM1,765,434,500 comprising 1,765,434,500 shares as at 30 June 2015, the dividend amount would approximately be RM459,012,970. The proposed dividend will be reflected in the financial statements of the financial year ending 30 June 2016 when approved by shareholders.

### 40 Income tax relating to components of other comprehensive income/(loss)

		2015	Net of		2014	Net of
The Group	Before tax RM'000	Tax benefits RM'000	tax amount RM'000	Before tax RM'000	Tax benefits RM'000	tax amount RM'000
Financial investments available-for-sale - net fair value gain/(loss)	11,873	(3,652)	8,221	36,758	(11,387)	25,371
Cash flow hedge - net fair value gain/(loss)	216	(54)	162		-	
The Bank						
Financial investments available-for-sale - net fair value gain/(loss)	6,888	(1,721)	5,167	49,791	(11,532)	38,259
Cash flow hedge - net fair value gain/(loss)	216	(54)	162	<del>-</del>		



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

## Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 41 Commitments and contingencies

In the normal course of business, the Group and the Bank make various commitments and incur certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions. These commitments and contingencies are also not secured over the assets of the Group.

The notional amounts of the commitments and contingencies constitute the following:

	The G	Froup	The I	Bank
	2015	2014	2015	2014
	RM'000	RM'000	RM'000	RM'000
Direct credit substitutes *	212,983	356,167	211,578	355,108
Certain transaction related contingent items	1,606,465	1,706,130	1,508,972	1,609,051
Short-term self liquidating trade related contingencies	755,587	765,904	741,482	737,856
Forward asset purchases	-	37,432	-	37,432
Irrevocable commitments to extend credit:				
- maturity more than one year	18,158,775	17,251,829	14,680,331	14,568,131
- maturity less than one year	17,262,934	15,821,707	15,610,783	14,681,470
Foreign exchange related contracts: ^				
- less than one year	31,118,946	41,760,495	30,203,845	40,980,702
- one year to less than five years	4,409,157	4,369,268	4,409,157	4,369,456
- five years and above	819,693	598,871	819,693	598,871
Interest rate related contracts: ^				
- less than one year	21,887,447	45,035,485	21,857,447	44,935,485
- one year to less than five years	42,671,138	49,018,223	42,386,138	47,758,223
- five years and above	2,129,631	8,501,058	2,129,631	8,451,058
Equity related contracts: ^				
- less than one year	360,330	207,936	360,330	207,936
- one year to less than five years	102,937	94,310	102,937	94,310
Commodity related contracts: ^				
- less than one year	1,471	-	1,471	-
- one year to less than five years	3,826	-	3,826	-
Unutilised credit card lines	7,426,036	7,610,596	7,426,036	7,610,596
	148,927,356	193,135,411	142,453,657	186,995,685

<sup>^</sup> These derivatives are revalued at gross position basis and the fair value have been reflected in Note 20 to the financial statements as derivatives assets or derivatives liabilities.



<sup>\*</sup> Included in direct credit substitutes above are the financial guarantee contracts of RM207,714,163 and RM206,937,299 at Group and Bank, respectively (2014: RM349,592,110 and RM349,035,246 at Group and Bank, respectively), of which fair value at the time of issuance is zero.

### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 42 Capital commitments

Capital expenditure approved by Directors but not provided for in the financial statements are as follows:

	The G	roup	The B	ank
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Authorised and contracted for	40,755	22,470	39,771	18,002
Authorised but not contracted for	318,265	113,709	313,098_	106,093
	359,020	136,179	352,869	124,095

The capital commitments are in respect of:

- property and equipment
- intangible assets
- purchase of DC Tower Sdn Bhd that has been authorised but not contracted for

### 43 Lease commitments

The Group and the Bank have lease commitments in respect of rented premises, all of which are classified as operating leases. A summary of the future minimum lease payments, under non-cancellable operating lease commitment are as follows:

	The G	roup	The B	ank
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Not later than one year	8,654	7,898	4,423	4,163
Later than one year and not later than five years	20,604	7,848	15,948	6,206
More than five years	4,148	2,640	4,143	2,640
	33,406	18,386	24,514	13,009

### 44 Holding and ultimate holding companies

The holding and ultimate holding companies are Hong Leong Financial Group Berhad and Hong Leong Company (Malaysia) Berhad, respectively. Both companies are incorporated in Malaysia.



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

## Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 45 Financial instruments

### (a) Financial risk management objectives and policies

Overview and organisation

### Integrated Risk Management ("IRM")

The Group has implemented an integrated risk management framework with the objective to ensure the overall financial soundness and stability of the Group's business operations. The Group's integrated risk management framework outlines the overall governance structure, aspiration, values and risk management strategies that balances between risk profiles and returns objectives. Appropriate methodologies and measurements have been developed to manage uncertainties such that deviations from intended strategic objectives are closely monitored and kept within tolerable levels.

From a governance perspective, the Board has the overall responsibility to define the Group's risk appetite and ensure that a robust risk management and compliance culture prevails. The Board is assisted by the Board Risk Management Committee ("BRMC") in approving the Group's integrated risk management framework as well as the attendant capital management framework, risk appetite statement, risk management strategies and risk policies.

Dedicated management level committees are established by the Group to oversce the development and the assessment of effectiveness of risk management policies, to review risk exposures and portfolio composition as well as to ensure appropriate infrastructures, resources and systems are put in place for effective risk management activities.

The BRMC is assisted by the Group Integrated Risk Management and Compliance ("GIRMC") function, which has been established to provide independent oversight on the adequacy, effectiveness and integrity of risk management practices at all levels within the Bank. The core functions of the Bank's risk management are to identify all key risks for the Bank, measure these risks, manage the risk positions and determine the optimum capital allocations. The Bank regularly reviews its risk management framework to reflect changes in markets, products, regulatory and emerging best market practice.

### Credit Risk Management

Credit risk is the risk of financial loss due to a borrower or counterparty being unable or unwilling to deliver on its payment obligations to the Bank, which leads to a loss of revenue and the principal sum. It arises principally from lending, trade finance and treasury activities. The Bank has established a credit risk management framework to ensure that exposure to credit risk is kept within the Bank's financial capacity to withstand potential future losses. Lending activities are guided by the internal credit policies and guidelines that are reviewed and concurred by the Management Credit Committee ("MCC"), endorsed by the BRMC and the Board Credit Supervisory Committee ("BCSC"), and approved by the Board. These policies are subject to review and enhancements, at least on an annual basis.



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

## Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 45 Financial instruments (continued)

### (a) Financial risk management objectives and policies (continued)

### Credit Risk Management (continued)

Credit portfolio strategies and significant exposures are reviewed by both the BRMC and the Board. These portfolio strategies are designed to achieve a desired portfolio risk tolerance level and sector distribution.

The Group's credit approving process encompasses pre-approval evaluation, approval and post-approval evaluation. While the business units are responsible for credit origination, the credit approving function rests mainly with the Credit Evaluation Departments, the MCC and the BCSC. The Board delegates approving and discretionary authority to the MCC and the various personnel of the Bank based on job function and designation.

For any new products, credit risk assessment also forms part of the new product sign-off processes to ensure that the new product complies with the appropriate policies and guidelines, prior to the introduction of the product.

The Bank's exposure to credit risk is mainly from its retail, small and medium enterprise ("SME"), commercial and corporate customers. The credit assessment for retail customers is managed on a portfolio basis and the risk scoring models and lending templates are designed to assess the credit worthiness and the likelihood of the obligors to repay their debts. The SME, commercial and corporate customers are individually assessed and assigned with a credit rating, which is based on the assessment of relevant factors such as the customer's financial position, industry outlook, types of facilities and collaterals offered.

In addition, the Bank also conducts periodic stress testing of its credit portfolios to ascertain credit risk impact to capital under the relevant stress scenarios.

Internal Audit conducts independent post approval reviews on sampling basis to ensure that quality of credit appraisals and approval standards are in accordance with the credit standards and the lending policies and directives established and approved by the Bank's management.

### Market Risk Management

Market risk is the risk of financial loss arising from exposure to adverse changes in values of financial instruments caused by changes in market prices or rates, which include changes to interest rates.

The Bank adopts a systematic approach in managing such risks by types of instruments and nature of exposure. Market risk is primarily controlled via a series of cut-loss limits and potential loss limits, i.e. "Value at Risk" ("VaR"), set in accordance with the size of positions and risk tolerance appetites.

Portfolios held under the Bank's trading books are tracked using daily mark-to-market positions, which are compared against preset limits. The daily tracking of positions is supplemented by sensitivity analysis and stress tests, using VaR and other measurements.



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 45 Financial instruments (continued)

### (a) Financial risk management objectives and policies (continued)

### Market Risk Management (continued)

Foreign exchange risks arising from adverse exchange rate movements, is managed by the setting of preset limits, matching of open positions against these preset limits and imposition of cut-loss mechanisms.

Interest rate risk exposure is also identified, measured and controlled through limits and procedures, which includes regularly reviewing the interest rate outlook and developing strategies to protect total net interest income from changes in market interest rates. This applies to both interest rate risk exposure in the trading book and in the banking book. In managing the interest rate risk exposure in the banking book, the Bank adopts methodologies that measure exposure in both carnings at risk perspective and economic value or capital at risk perspective.

In addition, the Bank also conducts periodic stress testing of its respective portfolios to ascertain market risk under abnormal market conditions.

### Liquidity Risk Management

Liquidity risk is the risk of financial loss arising from the inability to fund increases in assets and/or meet obligations as they fall due. Financial obligations arise from the withdrawal of deposits, funding of loans committed and repayment of borrowed funds. It is the Bank's policy to ensure there is adequate liquidity across all business units to sustain ongoing operations, as well as sufficient liquidity to fund asset growth and strategic opportunities.

Besides adhering to the Regulatory Liquidity Requirement, the Bank has put in place a robust and comprehensive liquidity risk management framework consisting of risk appetite, policies, triggers, limits and controls which are reviewed and concurred by the ALCO, endorsed by the BRMC and approved by the Board. The key elements of the framework cover proactive monitoring and management of cashflow, maintenance of high quality long-term and short-term marketable debt securities, diversification of funding base as well as maintains a liquidity compliance buffer to meet any unexpected cash outflows.

The Bank has in place liquidity contingency funding plans and stress test programs to minimise the liquidity risk that may arise due to unforeseen adverse changes in the marketplace. Contingency funding plans set out the crisis escalation process and the various strategies to be employed to preserve liquidity including an orderly communication channel during liquidity crisis scenarios. Liquidity stress tests are conducted regularly to ensure there is adequate liquidity contingency fund to meet the shortfalls during liquidity crisis scenarios.

In addition, the Bank also monitors the Net Stable Funding Ratio which is one of the key Basel III liquidity ratios in line with the observation period reporting to BNM.



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

## Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 45 Financial instruments (continued)

### (b) Market risk

Market risk sensitivity assessment is based on the changes in key variables, such as interest rates and foreign currency rates, while all other variables remain unchanged. The sensitivity factors used are assumptions based on parallel shifts in the key variables to project the impact on the assets and liabilities position of the Group and the Bank.

The scenarios used are simplified whereby it is assumed that all key variables for all maturities move at the same time and by the same magnitude and do not incorporate actions that would be otherwise taken by the business units and risk management to mitigate the effect of this movement in key variables. In reality, the Group and the Bank proactively seek to ensure that the interest rate risk profile is managed to minimise losses and optimise net revenues.

### (i) Interest/Profit rate risk sensitivity analysis

The interest/profit rate sensitivity results below shows the impact on profit after tax and equity of financial assets and financial liabilities bearing floating interest/profit rates and fixed rate financial assets and financial liabilities.

	The G	roup	The B	ank
2015	Impact on profit after tax RM'000	Impact on equity RM'000	Impact on profit after tax RM'000	Impact on equity RM'000
+100 basis points ('bps')	70,799	(217,826)	62,588	(169,139)
-100 bps	(70,799)	217,826	(62,588)	169,139
2014				
+100 basis points ('bps')	84,939	(197,591)	96,561	(159,714)
-100 bps	(84,939)	197,591	(96,561)	159,714



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 45 Financial instruments (continued)

### (b) Market risk (continued)

### (ii) Foreign currency risk sensitivity analysis

The Group and the Bank take on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on their financial position and cash flows.

The table below sets out the principal structure of forcign exchange exposures of the Group and the Bank:

	2015	2014
The Group	RM'000	RM'000
United States Dollar ("USD")	(19,136)	(93,878)
Euro ("EUR")	8,780	30,235
Great Britain Pound ("GBP")	55,710	10,076
Singapore Dollar ("SGD")	(62,557)	7,336
Australian Dollar ("AUD")	10,046	(130,577)
Chinese Yuan Renminbi ("CNY")	154,946	348,5 <b>6</b> 8
Hong Kong Dollar ("HKD")	(211,496)	(328,959)
Others	14,421	(28,501)
	(49,286)	(185,700)
The Bank	2015 RM'000	2014 RM'000
United States Dollar ("USD")	(16,824)	(78,602)
Euro ("EUR")	8,587	29,736
Great Britain Pound ("GBP")	55,301	9,893
Singapore Dollar ("SGD")	(63,419)	1,430
Australian Dollar ("AUD")	9,873	(130,875)
Chinese Yuan Renminbi ("CNY")	154,946	348,568
Hong Kong Dollar ("HKD")	(212,248)	(329,617)
Others	15,578	(29,369)
	(48,206)	(178,836)



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 45 Financial instruments (continued)

### (b) Market risk (continued)

(ii) Foreign currency risk sensitivity analysis (continued)

An analysis of the exposures to assess the impact of a one per cent change in the foreign currency exchange rates to the profit after tax are as follows:

The Group		2015 RM'000	2014 RM'000
-1%			
United States Dollar ("USD")		144	704
Euro ("EUR")		(66)	(227)
Great Britain Pound ("GBP")	·	(418)	(76)
Singapore Dollar ("SGD")		469	(55)
Australian Dollar ("AUD")		(75)	979
Chinese Yuan Renminbi ("CNY")		(1,162)	(2,614)
Hong Kong Dollar ("HKD")		1,586	2,467
Others		(108)	214
		370	1,392
+1%			
United States Dollar ("USD")		(144)	(704)
Euro ("EUR")		66	227
Great Britain Pound ("GBP")		418	76
Singapore Dollar ("SGD")		(469)	55
Australian Dollar ("AUD")		75	(979)
Chinese Yuan Renminbi ("CNY")		1,162	2,614
Hong Kong Dollar ("HKD")		(1,586)	(2,467)
Others		108	(214)
		(370)	(1,392)
		2015	2014
The Bank		RM'000	RM'000
-1%			
United States Dollar ("USD")		126	590
Euro ("EUR")		(64)	(223)
Great Britain Pound ("GBP")		(415)	(74)
Singapore Dollar ("SGD")		476	(11)
Australian Dollar ("AUD")		(74)	982
Chinese Yuan Renminbi ("CNY")		(1,162)	(2,614)
Hong Kong Dollar ("HKD")		1,592	2,472
Others		(117)	220
		362	1,342
+1%			
United States Dollar ("USD")		(126)	(590)
Euro ("EUR")		64	223
Great Britain Pound ("GBP")	SRICE WATERHOUSE COOSE	415	74
Singapore Dollar ("SGD")	KUALA LUMPUR SPO	(476)	11
Australian Dollar ("AUD")	for identification *	74	(982)
Chinese Yuan Renminbi ("CNY")	Chartered Accountants	1,162	2,614
Hong Kong Dollar ("HKD")	- A AUGUSTIS	(1,592)	(2,472)
Others		117	(220)
		(362)	(1,342)

# Hong Leong Bank Berhad

(Incorporated in Malaysia) Company no: 97141-X

# for the financial year ended 30 June 2015 (continued) Notes to the financial statements

# 45 Financial instruments (continued)

(b) Market risk (continued)

KUALA I U-for identific only herrered Account and

Interest/Profit rate risk

amounts, categorised by the earlier of contractual repricing or maturity dates. The net interest sensitivity gap for items not recognised in the statements of financial position represents the net notional amounts of all interest/profit rate sensitive derivative financial instruments. As interest rates and yield curves change over time, the Group and the Bank may be exposed to loss in earnings due to the effects of the structure of the statement of financial position. Sensitivity to interest/profit rates arises from mismatches in the repricing dates, cash flows and other characteristics of the financial The tables below summarise the Group's and the Bank's exposure to interest/profit rate risks. Included in the tables are the Group's and the Bank's financial assets and financial liabilities at their carrying assets and their corresponding financial liabilities funding.

	•	, and a second
years	1 to	
900	ye	months yes
000	RM	
•		
•		2,209,518
•		- 95,856
٠		•
12,811,176		
6,451,0		379,608 1,715,378
8,729,388		93,718 562,724
70,9		8,713
•		
•		
240		J
•		•
28,062,789		4.902.048 5.417.364

A This represents outstanding impaired loans after deducting individual assessment impairment allowance and collective assessment impairment allowance.

Hong Leong Bank Berhad

Company no: 97141-X

(Incorporated in Malaysia)

Notes to the financial statements for the financial year ended 30 June 2015 (continued)

45 Financial instruments (continued)

(b) Market risk (continued)

Interest/Profit rate risk (continued)

		Total RM'000	140,276,148	7,096,231	3,691,338	1,900,967	3,750,369	1,287,702	77	2,286,380	4,619,812	1,410,869	530,223	166,850,063
		Trading book RM'000	1		ı	•	•	1,287,702				•		1,287,702
,		Non-interest/ profit rate sensitive RM'000	20,366,919	6,264	2,880	288,642	3,750,369		•	19,401	22,899	11,041	12,771	24,481,186
		Over 5 years RM'000	679,024	•	•				•			•		679,024
dnc	g book	1 to 5 years RM'000	3,330,179	•	•		•		24	1.135.650	2,397,536		517,452	7,380,841
The Group	Non-trading book	3 to 12 months RM'000	37,490,821	476,023	421.285	16.960	•		•	1.131.329	1,499,379	1.399.828		42,435,625
		1 to 3 months RM'000	24,861,701	1,869,007	1.992.378	517.585		•	•		866.669			29,940,669
	•	Up to 1 month RM'000	53,547,504	4,744,937	1.274.795	1 077 780	•	ı			•			60,645,016

Deposits from customers Deposits and placements of banks and other

Financial liabilities

financial institutions
Obligations on securities sold
under repurchase agreements
Bills and acceptances payable

13,947,409	•	•		1
20,681,948	•		200,000	000 000
(37,018,261)	•	•	•	
(25,038,621) (37,018,261)	•	1	•	
45,341,427	•			

612,341 42,847,745

43,460,086

103 154

Treasury related commitments and contingencies (hedging) Net interest sensitivity gap

Credit related commitments and contingencies

Financial guarantees

RICEWATERHOUSECODE
KUALA LUMPI-R
for identification
only
Chartered Accountants

Non-innovative Tier 1 stapled securities Innovative Tier 1 capital securities Total financial liabilities

Fier 2 subordinated bonds

- hedging derivatives

Senior bonds

trading derivatives

Net interest sensitivity gap

Derivative financial instruments

Other liabilities

Hong Leong Bank Berhad Company no: 97141-X (Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) and financial state.

and financial year ended 3.

and 45 Financial instruments (continued)

and 45 Financial instruments (continued) Notes to the financial statements

The Group

			2014	_				
			<ul> <li>Non-trading book</li> </ul>	ng book		<b>4</b>		
						Non-interest/		
	Up to	1 to 3	3 to 12	I to 5	Over 5	profit rate	Trading	
	1 month RM'000	months RM'000	months RM'000	years RM'000	years RM'000	sensitive RM:000	book RM'000	Total RM'000
Financial assets								:
Cash and short-term funds	13,108,113					1,604,676	•	14,712,789
osits and placements with banks and								
other financial institutions	•	1,846,133	2,178,765		•	15,378	•	4,040,276
securities purchased under resale agreements	2,185,744	522,676	•		•	8,601		2,717,021
inancial assets held-for-trading		•	•		•	•	11,314,476	11,314,476
meial investments available-for-sale	1,037,691	916,462	1,452,633	9,966,965	772,954	2,530,504		16,677,209
inancial investments held-to-maturity	26,760	•	200,241	8,429,287	119,956	140,324	•	8.916,568
Loans, advances and financing								
rforming	82,627,853	29,077	382,213	8,114,935	11,048,341	•	•	102,202,419
- innaired ^	112,290	3.605	17,447	85,218	158,097		•	376,657
Other assets	. •	. •	·	•	1	423,738	•	423,738
Derivative financial instruments							100	144 507
trading derivatives	•	•	•				144,140	144,100
statutory denosits with Central Banks	•	•	•	•	18,745	3,131,897	•	3,150,642
Intal financial assets	99.098.451	3,317,953	4.231,299	26,596,405	12,118,093	7,855,118	12,001,917	165,219,236

This represents outstanding impaired loans after deducting individual assessment impairment allowance and collective assessment impairment allowance.

Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(b) Market risk (continued)

Interest/Profit rate risk (continued)

Obligations on securities sold under repurchase

Derivative financial instruments agreements Bills and acceptances payable Other liabilities

trading derivatives

Tier 2 subordinated bonds

Deposits and placements of banks and other

Deposits from customers financial institutions

Financial liabilities

4,116.888 358.732 3,844,740

30.252,337 7,111,295

Total RM'000

790,415 1,936,207 4,868,353 1,410,252 541,767

	771,246	40,684,132	41,455,378
11,130,090	•	ı	•
14,973,165	•	•	•
(29,207,662)		•	-
(25,174,992)	•	•	
42,808,056	•		-



Hong Leong Bank Berhad Company no: 97141-X (Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(b) Market risk (continued)	Interest/Profit rate risk (continued)	
6	or ident	DUSECO DO SPO LIMPUR Introduse My Accounted

The Bank

			Trading	book	RM'000		•		•	•	7,123,538	t	•			•	•	•	,	1,421,331		,	•	8 544 869	Cook Lotto
	1	Non-interest/	profit rate	sensitive	RM'000		1,775,389		24,340	18,598	ı	3,712,971	140.067			1	•	1,084,861		•	•,	12,984	2,859,590	0 628 800	000000000
			Over 5	years	RM1000		,			1	•	528,535	895,996	200000		8,953,693	159,451				•		•	777 809 01	11,000,01
	g book		1 to 5	years	RM'000		,		•	•		11,238,236	5 836 841	Lotomoto	1	7,175,419	58,709	•			240	•		34 200 445	24,202,443
2015	Non-trading book		3 to 12	months	RM'000				2,209,518	•	•	606.035	1 280 104	1,000,1		326,501	7,440	•		,		•	•	007.007.7	4,47,088
			1 to 3	months	RM'000		•		2,107,034	1,799,856		755.936	270.062	70000		30,901	3,679	•		•	•		•	077 = 20	4,967,468
			Up to	1 month	RM'000		3,196,983		•	10,344,798	•	528.725	175,000	600,621		78,765,606	82,094	•		•	•	•			93,043,215
	•																								
						Financial assets	Cash and short-term funds	Deposits and placements with banks and other	financial institutions	Securities purchased under resale agreements	Financial assets held-for-trading	Financial investments available-for-cale	Tilidifold jilvostilolits avaltable-tol-sale	rmancial investments neid-to-maturity	Loans, advances and financing	- performing	- innaired ^	Other assets	Derivative financial instruments	- trading derivatives	. hedoing derivatives	A month due from entheidiation	Amount due nom substantifics	Statillory deposits with Cellural Danks	Total financial assets

4,340,892 12,163,252 7,123,538 17,370,438 8,618,741

4,972,372

Total RM'000

95,252,120 311,373 1,084,861

1,421,331 240 12,984 2,859,590 155,531,732

This represents outstanding impaired loans after deducting individual assessment impairment allowance and collective assessment impairment allowance.

Hong Leong Bank Berhad Company no: 97141-X

(Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(b) Market risk (continued)

Interest/Profit rate risk (continued)

		Total	RM'000	122,337,044	6,133,109	3,691,338	1,874,138	3,105,949	1,269,870	24	2,286,380	4,219,507	1,410,869	530,223	146,858,451
		Trading book	RM'000	•	·			•	1,269,870	•	•	•	•		1,269,870
	Non-inforact/	profit rate sensitive	RM'000	17,879,896	3,925	2,880	264,020	3,105,949	•		19,401	22,163	11,041	12,771	21,322,046
			RM'000	679,024	ı	,		,	•			•	,	•	679,024
ınk S	ig book	1 to 5 years	RM'000	2,941,590	•	•	•	•	•	24	1,135,650	1,997,967	•	517,452	6,592,683
The Bank 2015	Non-trading book	3 to 12 months	RM'000	33,025,649	151,910	421,285	15,762	•			1,131,329	1,499,379	1,399,828	•	37,645,142
		1 to 3 months	RM'000	20,977,265	1,618,422	1,992,378	\$16,695	•	•	•	•	866,669	. •		25,804,758
		Up to 1 month	RM'000	46,833,620	4,358,852	1,274,795	1.077.661	•	•	•	:	•			53,544,928
	*														l

Deposits from customers
Deposits and placements of banks and other

Financial liabilities

financial institutions

Total financial liabilities	Net interest sensitivity gal	Financial guarantees Credit related commitments Treasury related commitme Net interest sensitivity gap
	•	NATERHOUSECOOD  KUALA LUMPI'R  for identification  only  ered Accountable

Non-innovative Tier 1 stapled securities Innovative Tier 1 capital securities

Tier 2 subordinated bonds

- hedging derivatives trading derivatives

Senior bonds

Derivative financial instruments

Other liabilities

under repurchase agreements Bills and acceptances payable Obligations on securities sold

ity gap

Treasury related commitments and contingencies (hedging) Net interest sensitivity gap Credit related commitments and contingencies

597,676	37,717,150	-	38,314,826	
,	•	•	1	
*	•	200,000	200,000	
1		•	•	
•	•	•		
	•	•		

9,929,223

17,716,762

(33,215,454)

(20,837,290)

39,498,287

Hong Leong Bank Berhad Company 10: 97141-X (Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(b) Market risk (continued)

Interest/Profit rate risk (continued)

			The Bank	ınk •				
			Non-trading book	ng book		Non-interest/		
	Up to I month RM'000	1 to 3 months RM'000	3 to 12 months RM'000	1 to 5 years RM'000	Over 5 years RM'000	profit rate sensitive RM'000	Trading book RM'000	Total RM'000
Financial assets								
Cash and short-term funds	12,220,299	•	·	•	·	1,409,476	ı	13,629,775
Deposits and placements with banks and other								
financial institutions	•	1,826,841	2,178,765	٠	•	15,377		4,020,983
Securities purchased under resale agreements	2,185,744	522,676			•	8,601		2,717,021
Financial assets held-for-trading	•		ı		•	·	10,132,834	10,132,834
Financial investments available-for-sale	918,324	860,181	1,145,882	7,527,173	772,954	2,507,863		13,732,377
Financial investments held-to-maturity	20,001	•	260,388	7,300,752	119,956	127,193	•	7,828,290
Loans, advances and financing								
- performing	72,622,913	7,129	249,677	6,665,640	8,018,859	•	ŗ	87,564,218
- innaired ^	98.876	2,173	14,937	72,268	120,977	•	ŧ	309,231
Other assets	•				•	374,836	•	374,836
Derivative financial instruments								
- frading derivatives	•		•	•		•	670,325	670,325
Amount due from subsidiaries	•	·		•		11,437	٠	11,437
Statutory denosits with Central Banks		•		•	٠	2,591,500	•	2,591,500
Total financial assets	88,066,157	3,219,000	3,849,649	21,565,833	9,032,746	7,046,283	10,803,159	143,582,827

<sup>^</sup> This represents outstanding impaired loans after deducting individual assessment impairment allowance and collective assessment impairment allowance.

Hong Leong Bank Berhad Company no: 97141-X

(Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(b) Market risk (continued)

Interest/Profit rate risk (continued)

			The Bank	ank 4				
	<b>*</b>		Non-trading book	ng book		111111111111111111111111111111111111111		
	Up to I month RM:000	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years BM'000	profit rate sensitive RM:000	Trading book BM'000	Total RM:000
Financial liabilities	000 1174	200 1110	Witt 000	Witt 000	000 1174	000	NIAI OOO	ANA MAN
Deposits from customers	42,585,031	20,745,179	30.430,291	2,982,662	411,136	16,944,536	t	114,098,835
Deposits and placements of banks and other								
financial institutions	3,293,197	1,557,012	389,068	·	·	148,107	•	5,387,384
Obligations on securities sold								
under repurchase agreements	3,038,939	1,022,257	50,733	,	ı	4,959		4,116,888
Bills and acceptances payable	3,106	20,849	20,273	•		283,671	ı	327,899
Other liabilities			84,160		•	2,646,053	•	2,730,213
Derivative financial instruments								
- trading derivatives	•	•				•	760,406	760,406
Senior bonds		t	r	1,919,753	٠	16,454	•	1,936,207
Tier 2 subordinated bonds	•		•	4,445,154	·	23,121	•	4,468,275
Non-innovative Tier I stapled securities	,•		•	1,399,211	t	11,041	•	1,410,252
Innovative Tier I capital securities		t	•		528,996	12,771	•	541,767
Total financial liabilitics	48,920,273	23,345,297	30,974,525	10,746,780	940,132	20,090,713	760,406	135,778,126
Net interest sensitivity gap	39,145,884	(20,126,297)	(27,124,876)	10,819,053.	8,092,614			
Financial guarantees	•		•	,	·	759,592		
Credit related commitments and contingencies		,			,	36,860,197		
Net interest sensitivity gap	•	-	,	,	1	37,619,789		

# audited consolidated financial statements of our bank for the fye 30 June 2015 together with the Auditors' report THEREON (Cont'd)

# Hong Leong Bank Berhad

(Incorporated in Malaysia) Company no: 97141-X

# Notes to the financial statements

for the financial year ended 30 June 2015 (continued)

(45 Financial instruments (continued)

(c) Liquidity risk EWATERHOUSECOUPERS

KUALA LUMPER

for identification

only

Liquidity risk is defined as the current and prospective risk arising from the inability of the Group and the Bank to meet its contractual or regulatory obligations when they become due without incurring substantial losses. The liquidity risk is identified based on concentration, volatility of source of fund and funding maturity structure and it is measured primarily using Bank Negara Malaysia's New Liquidity Framework and depositor's concentration ratios. The Group and the Bank seek to project, monitor and manage its liquidity needs under normal as well as adverse circumstances.

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 30 June 2015 based on the remaining contractual maturity.

	Total	RM'000	6,230,283	3,982,119	12,163,252	7,131,434	20,307,353	9,950,081	112,124,109	1,295,419	1,424,929	3,476,192	2,977,776	128,790	678,579	318,107	1,831,312	184,019,735
	No specific maturity	RM'000	1	ı			817,464	•		819,252	ı	3,476,192	2,977,776	128,790	678,579	318,107	1,831,312	11,047,472
	Over 1	RM'000	•	•		2,090,075	14,231,440	7,640,649	84,091,734	18,793	479,318		•	•			1	108,552,009
	6 to 12 months	RM'000	ı	835,519	,	42,196	703,901	1,667,421	3,605,678	2,423	114,159		1	•		•	,	6,971,297
dno	3 to 6 months	RM'000	ı	1,377,167		702,851	226,376	70,687	1,280,160	11,465	144,110	. •	•			•		3,812,816
The Group 2015	1 to 3	RM'000	•	1,769,433	1,801,085	2,913,273	877,241	387,872	3,762,697	8,696	261,789				•			11,782,086
	1 week to	RM'000	582,310		8,052,072	603,871	616,078	182,895	10,206,828	4,475	304,629							20,553,158
	Up to I week	RM'000	5,647,973	ī	2,310,095	779,168	2,834,853	557	9,177,012	430,315	120.924			•	ı	٠	,	21,300,897
																		1

Securities purchased under resale agreements

Financial investments available-for-sale Financial investments held-to-maturity

Financial assets held-for-trading

Statutory deposits with Central Banks

Derivative financial instruments

Loans, advances and financing

Investment in associated companies

Investment in joint venture

Property and equipment

Intangible assets

Total assets

Deposits and placements with banks and

Cash and short-term funds

other financial institutions

Hong Leong Bank Berhad Company no: 97141-X (Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(c) Liquidity risk (continued)

Deposits and placements of banks and other

financial institutions

Deposits from customers

Non-innovative Tier 1 stapled securities

Fier 2 subordinated bonds

Derivative financial instruments

Other liabilities Senior bonds

under repurchase agreements Bills and acceptances payable Obligations on securities sold

Innovative Tier I capital securities

Deferred tax liabilities Total liabilities

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 30 June 2015 based on the remaining contractual maturity; (continued)

	2015					
week to 1 month RM'000	1 to 3 months RM'000	3 to 6 months RM'000	6 to 12 months RM'000	Over 1 year RM'000	No specific maturity RM'000	Total RM'000
22,757,242	24,955,477	16,496,263	21,108,308	4,054,697	•	140,276,148
2,132,006	2,082,482	454,087	22,611	ı	•	7,096,231
974.237	1,993,913	421,518	•	•	ŧ	3,691,338
800.826	517,585	16,226	734	•	288,642	1,900,967
	•		92,436		106,042	3,901,119
105.872	122.575	161,338	57,583	719,200		1,287,726
	. •	. •	1,143,718	1,142,662	•	2,286,380
	713,113	499,568	1,006,669	2,400,462	•	4,619,812
	•	•	1,410,869	•	•	1,410,869
	•	•	•	530,223	•	530,223
	•	•		•	152,240	152,240
	•	ı	•	•	77,090	77,090
26,770,183	30,385,145	18,049,000	24,842,928	8,847,244	624,014	167,230,143
		•	•	. •	16,789,592	16,789,592
26,770,183	30,385,145	18,049,000	24,842,928	8,847,244	17,413,606	184,019,735
(6.217.025)	(18,603,059)	(14,236,184)	(17,871,631)	99,704,765		



Hong Leong Bank Berhad
Company no: 97141-X Company no: 9714....

(c) Liquidity risk (continued)

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 30 June 2014 based on the remaining contractual maturity:

			The Group 2014	roup 4				
	Up to 1 week RM:000	1 week to 1 month	1 to 3 months	3 to 6 months	6 to 12 months	Over 1 year BM:000	No specific maturity	Total PATO00
Assets		000	000 1101			000 1111	000	ANA TANA
Cash and short-term funds	8,099,425	6,613,364	•	•		٠	•	14,712,789
Deposits and placements with banks and								
other financial institutions	•	•	1,854,185	2,186,091	·	•	•	4,040,276
Securities purchased under resale agreements	330,766	1,861,122	525,133	•		·	•	2,717,021
Financial assets held-for-trading	1,131,472	1,610,768	4,760,981	2,842,521	210,900	753,951	3,883	11,314,476
Financial investments available-for-sale	2,164,454	877,577	922,662	444,348	1,015,867	10,837,534	414,767	16,677,209
Financial investments held-to-maturity	8,171	20,343		ţ	202,557	8,685,497	•	8,916,568
Loans, advances and financing	9,219,861	9,009,580	4,260,701	1,587,252	2,680,392	75,821,290	•	102,579,076
Other assets	43,835	3,488	5,454	7,407	1,717	14,723	420,613	497,237
Derivative financial instruments	60,526	49,532	83,757	30,112	60,037	403,477	·	687,441
Statutory deposits with Central Banks			٠	t	•		3,150,642	3,150,642
Investment in associated companies		•		•	•		2,063,300	2,063,300
Investment in joint venture	•	•	٠	•	•		080,080	080'06
Property and equipment	•	•	•	•			725,585	725,585
Intanoihle assets		•	t	•		•	347,791	347,791
Goodwill	- €	·	•	•			1,831,312	1,831,312
Total assets	21.058.510	20,045,774	12,412,873	7,097,731	4,171,470	96,516,472	9,047,973	170,350,803

Total assets

Hong Leong Bank Berhad

Company no: 97141-X

(Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(c) Liquidity risk (continued)

Deposits and placements of banks and other

Deposits from customers

financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Non-innovative Tier 1 stapled securities

Fier 2 subordinated bonds

Senior bonds

Derivative financial instruments

Other liabilities

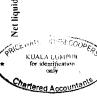
Innovative Tier I capital securities

Deferred tax liabilities Total liabilities

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 30 June 2014 based on the remaining contractual maturity; (continued)

		The Group	oup.				
Up to 1 week RM'000	i week to 1 mouth RM'000	1 to 3 months RM'000	3 to 6 months RM'000	6 to 12 months RM'000	Over 1 year RM'000	No specific maturity RM'000	Total RM'000
47,585,319	20,704,847	25,308,965	15.022,784	17,670,231	3,960,191	·	130,252,337
1,929,400	2,282,272	2,222,812	527,854	148,957	,	•	7,111,295
609,567	2,434,004	1,022,584	50,733	•		·	4,116.888
137	3,142	23,668	20,530	1,476		309,779	358,732
3,943,805		1	84,160	124,217	1	98,855	4,251,037
43,042	38,218	54,181	56.293	126,715	471,966		790,415
•		•	1		1,936,207	1	1,936,207
	•	ı			4.868,353	•	4,868,353
•	•	•	•	•	1,410,252	1	1,410,252
•	1			•	541,767	•	541,767
•		•	•		•	49,581	49,581
•				•	•	133,761	133,761
54,111,270	25,462,483	28,632,210	15,762,354	18,071,596	13,188,736	591,976	155,820,625
	•	•	•	•	,	14,530,178	14,530,178
54,111,270	25,462,483	28,632,210	15,762,354	18,071,596	13,188,736	15,122,154	170,350,803
(33.052.760)	(5.416.709)	(16,219,337)	(8,664,623)	(13,900,126)	83,327,736		

Total equity Total liabilities and equity Net liquidity gap



# Hong Leong Bank Berhad Company no: 97141-X (Incorporated in Malaysia)

\* Nor the financial year ended 30 June 2015 (continued) Notes to the financial statements

Financial instruments (continued)

KUALA LUMPUR for identification only Chartered Accountants

The table helow analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 30 June 2015 based on the remaining contractual maturity:

		Total	RM'000		4,972,372		4,340,892	12,163,252	7,123,538	17,370,438	8,618,741	95,563,493	1,149,905	1,421,571	12,984	2,859,590	1,358,443	946,525	76,711	627,784	302,801	1,771,547	160,680,587
	No specific	maturity	RM'000						•	817,464		•	680,070	•	12,984	2,859,590	1,358,443	946,525	76,711	627,784	302,801	1,771,547	9,453,919
	Over 1	year	RM'000						1,713,733	11,856,919	6,921,450	69,223,237	16,926	476,160			•			•	•	•	90,208,425
	6 to 12	months	RM'000		•		835,519		292,185	437,755	1,276,306	3,184,113	2,413	114,130	•	•	•		•	•		•	6,142,421
¥	3 to 6	months	RM'000				1,377,167	•	653,347	172,563	20,130	1,100,002	11,156	143,949				i	•	•	•	•	3,478,314
The Bank 2015	1 to 3	months	RM'000				2,128,206	1,801,085	3,132,004	756,595	273,794	3,557,998	8,442	261,789		•			•	•		•	11,919,913
	1 week to	1 month	RM'000		979,119			8,052,072	553,916	529,008	127,012	9,656,103	4,342	304,660	•		•				•	•	20,206,232
	Up to	l week	RM'000		3,993,253		•	2,310,095	778,353	2,800,134	49	8,842,040	426,556	120,883			•	٠	•	•	•	•	19,271,363
				Assets	Cash and short-term funds	Deposits and placements with banks and	other financial institutions	Securities purchased under resale agreements	Financial assets held-for-trading	Financial investments available-for-sale	Financial investments held-to-maturity	Loans, advances and financing	Other assets	Derivative financial instruments	Amount due from subsidiaries	Statutory deposits with Central Banks	Subsidiary companies	Investment in associated companies	Investment in joint venture	Desperty and equipment	Intendible assets	Goodwill	Total assets

Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(c) Liquidity risk (continued)

The table below analyses the carrying amount of assets and fiabilities (including non-financial instruments) as at 30 June 2015 based on the remaining contractual maturity: (continued)

	2015					
	1 to 3 months	3 to 6 months	6 to 12 months	Over 1 year	No specific maturity	Total
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
20,453,431	21,061,472	13,901,575	19,215,889	3,648,784	•	122,337,044
1,972,999	1,831,223	129,300	22,611	ı	•	6,133,109
37	1,993,913	421,518	•	•	•	3,691,338
800,712	516,695	15,029	734		264,020	1,874,138
	. •		89,442		105,693	3,264,006
104,406	117,194	161,169	57,348	713,860		1,269,894
			1,143,718	1,142,662	•	2,286,380
	713,113	499,568	1,006,669	2,000,157	1	4,219,507
	. •		1,410,869		•	1,410,869
		•	•	530,223		530,223
	•	٠	•	•	160,243	160,243
		•		•	75,672	75,672
24,305,785	26,233,610	15,128,159	22,947,280	8,035,686	605,628	147,252,423
_	•	•	•	•	13,428,164	13,428,164
24,305,785	26,233,610	15,128,159	22,947,280	8,035,686	14,033,792	160,680,587
É	(4 000 553) (14 313 697)	(11 649 845)	(16.804.859)	82.172.739		

Deposits and placements of banks and other

financial institutions

Deposits from customers

Liabilities

Non-innovative Tier 1 stapled securities

Tier 2 subordinated bonds

Derivative financial instruments

Other liabilities Senior bonds

under repurchase agreements Bills and acceptances payable Obligations on securities sold

Innovative Tier 1 capital securities

Deferred tax liabilities Total liabilities

Taxation

Total equity Total liabilities and equity



Hong Leong Bank Berhad Company no: 97141-X (Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(c) Liquidity risk (continued)

KUAL for identity

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 30 June 2014 based on the remaining contractual maturity:

			The Bank	ınk				
			2014	_				
	Up to	I week to	1 to 3	3 to 6	6 to 12	Over 1	No specific	
	1 week	1 month	months	months	months	year	maturity	Total
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Assets								
Cash and short-term funds	6,954,072	6,675,703			·	٠	r	13,629,775
Deposits and placements with banks and								
other financial institutions		•	1,834,892	2,186,091	t	•	•	4.020,983
Securities purchased under resale agreements	330,766	1,861,122	525,133		•	•	•	2,717,021
Financial assets held-for-trading	1,281,248	1,361,140	4,263,342	2,155,514	191,333	876,374	3,883	10,132,834
Financial investments available-for-sale	2,130,085	792,151	866,023	292,219	860,483	8,376,696	414,720	13,732,377
Financial investments held-to-maturity	49	20,343	•	•	262,287	7,545,611	•	7,828,290
Loans, advances and financing	9,048,395	8,660,300	3,681,795	1,314,812	2,294,781	62,873,366	٠	87,873,449
Other assets	43,083	3,395	5,299	7,213	1,701	12,378	361,473	434,542
Derivative financial instruments	60,102	48,843	83,501	29,076	60,010	388,793	•	670,325
Amount due from subsidiaries			•	•		•	11,437	11,437
Statutory denosits with Central Banks	•	•	ı				2,591,500	2,591,500
Subsidiary companies		•				ı	1,352,159	1,352,159
Investment in associated companies		·		•			946,505	946,505
Investment in joint venture	•		ı	•		•	76,711	76,711
Droperty and equipment				٠	•	•	697,102	697,102
Intentible accels	•		•		•		335,319	335,319
Goodwill	•		٠	:	•	•	1,771,547	1,771,547
Total assets	19,847,800	19,422,997	11,259,985	5,984,925	3,670,595	80,073,218	8,562,356	148,821,876

Total assets

Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(c) Liquidity risk (continued)

Deposits and placements of banks and other

financial institutions

Deposits from customers

Non-innovative Tier 1 stapled securities

Tier 2 subordinated bonds

Derivative financial instruments

Other liabilities Senior bonds

under repurchase agreements Bills and acceptances payable Obligations on securities sold

Innovative Tier I capital securities

Deferred tax liabilities Total liabilities

Taxation

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 30 June 2014 based on the remaining contractual maturity: (continued)

		The Bank 2014	ınk 1				
Up to 1 week RM'000	I week to I month RM'000	f to 3 months RM'000	3 to 6 months RM'000	6 to 12 months RM*000	Over 1 year RM'000	No specific maturity RM'000	Total RM'000
40,927,807	18,431,712	20,814,066	13,950,025	16,558,748	3,416,477	·	114,098,835
1,398,630	2,041,903	1,557,602	240,292	148,957	r	,	5.387.384
99.366	2.434.005	1,022,584	50,733	i	•	1	4,116,888
133	2,973	20,849	18,797	1,476	•	283,671	327,899
2.981.793		1	84,160	120,419	•	97,810	3,284,182
40,393	37,179	52,295	55,609	126,688	448,242	•	760,406
•		•	•	1	1,936,207	•	1,936,207
,	•		•		4,468,275	•	4,468,275
•			4		1,410,252	•	1,410.252
•			,	•	541,767	•	541,767
•		,			•	24,364	24,364
	•	•	1	•	•	134,919	134,919
45,958,322	22,947,772	23,467,396	14,399,616	16,956,288	12,221,220	540,764	136,491,378
	•	•		•	•	12,330,498	12,330,498
45,958,322	22,947,772	23,467,396	14,399,616	16,956,288	12,221,220	12,871,262	148,821,876
(26.110.522)	(3.524.775)	(12,207,411)	(8,414,691)	(13,285,693)	861,881,998		

Total equity Total liabilities and equity Net liquidity gap NCEWATERHOUSE COOPERS KUALA LUMPUR for identification only Chantered Accountants

# Hong Leong Bank Berhad

(Incorporated in Malaysia) Company no: 97141-X

# Notes to the financial statements

for the financial year ended 30 June 2015 (continued)

KUALA EUMPER for identification only Chartered Accountants

The following table shows the contractual undiscounted cash flows payable for financial liabilities by remaining contractual maturities. The balances in the table below will not agree to the balances reported in the statements of financial position as the table incorporates all contractual cash flows, on an undiscounted basis, relating to both principal and interest payments. The contractual maturity profile does not necessarily reflect the behavioural cash flows. Financial instruments (continued)

Financial instruments (continued)

Financial instruments (continued)

Financial instruments (continued)

The following table shows the contractual reported in the statements of financial posporally reflect the behavior

		Total	KM'000	143,223,645		9,806,766		3,693,872	1,863,558	3,750,369			(14,455,168)	14,199,141	315,319	2,384,981	5,115,902	1,470,894	806 289	00/1/00	172,055,187
	Over 5	years	RM*000	788,250				•	•				(2,501,210)	2,561,772	44,256	ı	•			•	893,068
dn	1 to 5	years	RM'000	4,207,897									(160,842)	152,778	147,354	1,171,139	2,732,536	. •	277 777	044,340	8,895,407
The Group 2015	3 to 12	months	RN1'000	38,442,677		396,966		422,363	1				(2,623,202)	2,503,936	80,443	1,192,374	1,666,531	1,470,894	07506	Z0,508	43,573,550
	1 to 3	months	RM'000	25,757,369		3,546,850		2,297,078	499,991	•			(9,055,291)	8,866,039	38,921	21.468	716.835	•		66/,07	32,710,055
	Up to	1 month	RM'000	74,027,452		5,862,950		974,431	1,363,567	3,750,369			(114,623)	114,616	4,345		•	•		•	85,983,107
			Dinamaial liabilities	Deposits from customers	Deposits and placements of banks and other	financial institutions	Obligations on securities sold	under repurchase agreements	Bills and acceptances payable	Other liabilities	Derivative financial instruments	- Gross settled derivatives	. Inflow	- Outflow	- Not cettled derivatives	Souist bands	Tier 2 subordinated boards	11cl & supply unitation Doites	Noil-linovalive Lief Listapieu seculiues	Innovative Tier 1 capital securities	Total financial liabilities

# audited consolidated financial statements of our bank for the fye 30 June 2015 together with the Auditors' report THEREON (Cont'd)

Hong Leong Bank Berhad

Company no: 97141-X

(Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(c) Liquidity risk (continued)

The following table shows the contractual undiscounted cash flows payable for financial liabilities by remaining contractual maturities. The balances in the table below will not agree to the balances reported in the statements of financial position as the table incorporates all contractual cash flows, on an undiscounted basis, relating to both principal and interest payments. The contractual maturity profile does not necessarily reflect the behavioural cash flows. (continued)

1 to 3			The Group	dno		
25,499,056 33,253,419 4,626,050 550,110 1 2,627,595 728,812 1,116,282 50,775 704 187 84,160 2,742,902 8,375,241 406,147 1,876 23,899 78,378 253,240 59,321 18,207 47,927 2,022,714 16,835 457,087 5,120,916 70,700 1,470,894 29,321,501 34,855,015 13,633,281 1,130,514 11	Up to 1 month RM'000	I to 3 months RM'000			Over 5 years RM'000	Total RM'000
2,627,595 728,812	69,594,484	25,499,056	33,253,419	4,626,050	550,110	133,523,119
1,116,282 50,775	4,243,916	2,627,595	728,812	•	•	7,600,323
(2.744,774) (8,312,106) (431,906) (1,475) (2,744,774) (8,312,106) (431,906) (1,475) (3,82,902 8,375,241 406,147 1,876 18,207 47,927 2,022,714 16,835 45,087 5,120,916 - 70,700 1,470,894 - 20,795 20,455 115,63281 1,130,514 11	2,952,390	1,116,282	50,775			4,119,447
(2.744,774) (8.312,106) (431,906) (1,475) ( 2.742,902 8,375,241 406,147 1,876 13,899 47,927 2,032,714 - 16,835 457,087 5,120,916 - 70,700 1,470,894 - 20,795 20,455 15,635,281 1,130,514 1	3,760,580		84,160	•	1	3,844,740
2,742,902 8,375,241 406,147 1,876 23,899 78,358 253,240 59,321 18,207 47,927 2,022,714 - 16,835 457,087 5,120,916 - 70,700 1,470,894 - 20,795 20,455 165,226 520,682	(6,948,077)	(2,744,774)	(8,312,106)	(431,906)	(1,475)	(18,438,338)
23,899 78,358 253,240 59,321 18,207 47,927 2,022,714 16,835 457,087 5,120,916 70,700 1,470,894 20,795 20,455 165,226 520,682 29,321,501 34,855,015 13,633,281 1,130,514	6,966,290	2,742,902	8,375,241	406,147	1,876	18,492,456
18,207 47,927 2,022,714 - 16,835 457,087 5,120,916 - 70,700 1,470,894 - 20,795 20,455 165,226 520,682	29,973	23,899	78,358	253,240	59,321	444,791
16,835 457,087 5,120,916 - 70,700 1,470,894 - 20,795 20,455 165,226 520,682 29,321.501 34,855,015 13,633,281 1,130,514	•	18,207	47,927	2,022,714		2,088,848
20,795 20,455 165,226 520,682 29,321.501 34,885,015 13,633,281 1,130,514	•	16,835	457,087	5,120,916		5,594,838
20,795 20,455 165,226 520,682 29,321,501 34,885,015 13,633,281 1,130,514		. '	70,700	1,470,894	•	1,541,594
29.321.501 34.855.015 13.633.281 1,130.514	Í	20,795	20,455	165,226	520,682	727,158
	80.913.082	29.321.501	34,855,015	13,633,281	1,130,514	159,853,393

Deposits and placements of banks and other

Deposits from customers

Financial liabilities

Obligations on securities sold under repurchase agreements Bills and acceptances payable

financial institutions

Derivative financial instruments

Other liabilities

- Gross settled derivatives

- Inflow

Tier 2 subordinated bonds

Senior bonds - Outflow

- Net settled derivatives



119 170

# Hong Leong Bank Berhad

(Incorporated in Malaysia) Company no: 97141-X

# for the financial year ended 30 June 2015 (continued) Notes to the financial statements

The following table shows the contractual undiscounted cash flows payable for financial liabilities by remaining contractual maturities. The balances in the table below will not agree to the balances reported in the statements of financial position as the table incorporates all contractual cash flows, on an undiscounted basis, relating to both principal and interest payments. The contractual maturity profile does not necessarily reflect the behavioural cash flows. (continued) continued)

And the farm

	1 to 5 Over 5		RM'000 RM'000 RM'000		3,239,817 788,250 123,740,457		7,802,250		- 3,693,872	- 1,838,936	. 3,105,949			(2,501,210)	2,561,772	136,696 44,256 303,261	•	2,274,936 - 4,639,049	ı	644,545 - 685,908		7,459,069 893,068 149,419,997
The Bank 2015			RM'000 R		33,622,836		76,112		422,363	•	•			(2,474,850)	2,353,097	80,526	1,192,374	1,647,278	1,470,894	20,568		38,411,198
	1 to 3	months	RM'000		21,316,137		2,779,592		2,297,078	499,991	1			(8,407,412)	8,231,114	37,438	21,468	716.835		20.795		27,513,036
	Up to	1 month	RM'000		64,773,417		4,946,546		974,431	1,338,945	3,105,949			(114,623)	114,616	4,345		•	•	•		75.143.626 27,513,036
				Financial liabilities	Deposits from customers	Deposits and placements of banks and other	financial institutions	Obligations on securities sold	under repurchase agreements	Bills and acceptances pavable	Other liabilities	Derivative financial instruments	- Gross settled derivatives	- Inflow	- Outflow	- Net settled derivatives	Senior honds	Tier 2 subardinated bands	Non-importative Tier 1 stanled securities	June action Ties I employ securities	innovanve i jer i kapitai sekurines	Total financial liabilities

# audited consolidated financial statements of our bank for the fye 30 June 2015 together with the Auditors' report THEREON (Cont'd)

Hong Leong Bank Berhad

(Incorporated in Malaysia) Company no: 97141-X

Notes to the financial statements

for the financial year ended 30 June 2015 (continued)

45 Financial instruments (continued)

(c) Liquidity risk (continued)

The following table shows the contractual undiscounted cash flows payable for financial liabilities by remaining contractual maturities. The balances in the table below will not agree to the balances reported in the statements of financial position as the table incorporates all contractual cash flows, on an undiscounted basis, relating to both principal and interest payments. The contractual maturity profile does not necessarily reflect the behavioural cash flows. (continued)

		The Bank	nk		
Up to 1 month RM'000	1 to 3 months RM'000	3 to 12 months RM'000	1 to 5 years RM'000	Over 5 years RM'000	Total RM'000
60,421,493	21,057,787	30,933,606	3,255,009	495,458	116,163,353
3,421,324	2,019,747	390,379	•	•	5,831,450
2,952,390	1,116,282	50,775	t	ŧ	4,119,447
287,418	704	187	ı		288,309
2,646,033		001,100	Ī		1100
(6,506,303)	(2,647,099)	(8,308,676)	(416,046)	(1,475)	(17,879,599)
6,527,406	2,646,587	8,373,097	390,528	1,876	17,939,494
29,197	23,560	83,305	230,134	57,078	423,274
•	18,207	47,927	2,022,714	,	2,088,848
•	16,835	437,887	4,644,063	ı	5,098,785
		70,700	1,470,894	·	1,541,594
ı	20,795	20,455	165,226	520,682	727,158
69,778,978	24,273,405	32,183,802	11,762,522	1,073,619	139,072,326

Deposits and placements of banks and other

financial institutions

Deposits from customers

Financial liabilities

Derivative financial instruments

Other liabilities

- Gross settled derivatives

. Net settled derivatives

- Outflow

- Inflow

under repurchase agreements Bills and acceptances payable Obligations on securities sold

Non-innovative Tier 1 stapled securities Innovative Tier 1 capital securities Fier 2 subordinated bonds Senior bonds nered Accountants

### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 45 Financial instruments (continued)

### (c) Liquidity risk (continued)

The following table presents the contractual expiry by maturity of the Group's and Bank's commitments and contingencies:

The Group	Less than	Over	
	1 year	1 year	Total
2015	RM'000	RM'000	RM'000
Direct credit substitutes	117,309	95,674	212,983
Short-term self liquidating trade related contingencies	390,349	9,009	399,358
Irrevocable commitments to extend credit	17,262,934	18,158,775	35,421,709
Unutilised credit card lines	7,426,036		7,426,036
Total commitments and contingencies	25,196,628	18,263,458	43,460,086
2014			
Direct credit substitutes	167,245	188,922	356,167
Short-term self liquidating trade related contingencies	405,768	9,311	415,079
Irrevocable commitments to extend credit	15,821,707	17,251,829	33,073,536
Unutilised credit card lines	7,610,596	-	7,610,596
Total commitments and contingencies	24,005,316	17,450,062	41,455,378
The Bank			
2015			
Direct credit substitutes	116,324	95,254	211,578
Short-term self liquidating trade related contingencies	386,098	-	386,098
Irrevocable commitments to extend credit	15,610,783	14,680,331	30,291,114
Unutilised credit card lines	7,426,036	-	7,426,036
Total commitments and contingencies	23,539,241	14,775,585	38,314,826
2014			
Direct credit substitutes	166,543	188,565	355,108
Short-term self liquidating trade related contingencies	404,484	-	404,484
Irrevocable commitments to extend credit	14,681,470	14,568,131	29,249,601
Unutilised credit card lines	7,610,596	<u>-</u>	7,610,596
Total commitments and contingencies	22,863,093	14,756,696	37,619,789

Undrawn loan commitments are recognised at activation stage and include commitments which are unconditionally cancellable by the Group and the Bank. The Group and the Bank expect that not all of the contingent liabilities and undrawn loan commitments will be drawn before expiry.



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 45 Financial instruments (continued)

### (d) Credit risk

### (i) Maximum exposure to credit risk

The maximum exposure to credit risk for financial assets recognised in the statements of financial position is their carrying amounts. For contingent liabilities, the maximum exposure to credit risk is the maximum amount that the Group and the Bank would have to pay if the obligations of the instruments issued are called upon. For credit commitments, the maximum exposure to credit risk is the full amount of the undrawn credit facilities granted to customers. The table below shows the maximum exposure to credit risk for the Group and the Bank:

	The G	roup
	2015	2014
	RM'000	RM'000
Credit risk exposure relating to on-balance sheet assets:		
Short-term funds and placements with banks and		
other financial institutions (exclude cash in hand)	8,704,643	17,813,462
Securities purchased under resale agreements	12,163,252	2,717,021
Financial assets and investments portfolios (exclude shares):	•	
- Financial assets held-for-trading	7,128,040	11,310,593
- Financial investments available-for-sale	16,689,888	14,260,926
- Financial investments held-to-maturity	9,895,546	8,864,033
Loans, advances and financing	112,124,109	102,579,076
Other assets	1,203,869	423,738
Derivative assets	1,424,929	687,441
Credit risk exposure relating to off-balance sheet items:		
Credit related commitments and contingencies	43,460,086	41,455,378
Total maximum credit risk exposure	212,794,362	200,111,668



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 45 Financial instruments (continued)

### (d) Credit risk (continued)

(i) Maximum exposure to credit risk (continued)

( = =====,	The H	Bank
	2015	2014
	RM'000	RM'000
Credit risk exposure relating to on-balance sheet assets:		
Short-term funds and placements with banks and		
other financial institutions (exclude cash in hand)	7,880,149	16,753,928
Securities purchased under resale agreements	12,163,252	2,717,021
Financial assets and investments portfolios (exclude shares):		
- Financial assets held-for-trading	7,120,144	10,128,951
- Financial investments available-for-sale	13,752,973	11,316,141
- Financial investments held-to-maturity	8,564,206	7,775,755
Loans, advances and financing	95,563,493	87,873,449
Other assets	1,084,861	374,836
Amount due from subsidiaries	12,984	11,437
Derivative assets	1,421,571	670,325
Credit risk exposure relating to off-balance sheet items:		
Credit related commitments and contingencies	38,314,826	37,619,789
Total maximum credit risk exposure	185,878,459	175,241,632

### (ii) Collaterals

The main types of collateral obtained by the Group and the Bank are as follows:

- (a) Fixed deposits, Mudharabah General Investment Account, negotiable instrument of deposits, foreign currency deposits and cash deposits/margins
- (b) Land and buildings
- (c) Aircrafts, vessels and automobiles
- (d) Quoted shares, unit trust, Malaysian Governments Bonds and securities and private debt securities
- (c) Endowment life policies with cash surrender value
- (f) Other tangible business assets, such as inventory and equipment

The Group and the Bank also accept non-tangible securities such as support, guarantees from individuals, corporates and institutions, bank guarantees, debentures, assignment of contract payments, which are subject to internal guidelines on eligibility.

The financial effect of collateral (quantification to the extent to which collateral and other credit enhancements mitigate credit risk) held for loans, advances and financing for the Group and the Bank is 81.61% (2014: 89.14%) and 81.25% (2014: 88.33%) respectively. The financial effects of collateral held for the remaining financial assets are insignificant.



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 45 Financial instruments (continued)

### (d) Credit risk (continued)

### (iii) Credit quality

The Group and the Bank assess credit quality of loans, advances and financing using internal rating techniques tailored to the various categories of products and counterparties. These techniques have been developed internally and combine statistical analysis with credit officers judgement.

The credit quality of financial assets other than loans, advances and financing are determined based on the ratings of counterparties as defined by Moody's or equivalent ratings of other internationals rating agencies as defined below:

- AAA to AA3
- A1 to A3
- Baa1 to Baa3
- P1 to P3

### (a) Loans, advances and financing

Loans, advances and financing are summarised as follows:

	The G	roup	The B	ank
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Neither past due nor impaired	104,613,678	94,100,736	89,494,643	81,105,628
Past due but not impaired	7,856,652	8,836,178	6,373,915	7,094,598
Individually impaired	947,960	1,231,735	822,800	1,025,115
Gross loans, advances and financing	113,418,290	104,168,649	96,691,358	89,225,341
Unamortised fair value changes arising from terminated fair value hedges	(2,188)	(1,516)	547	3,431
varue neuges	(2,100)	(1,510)	347	3,431
Less: Allowance for impaired loans, advances and financing - Individual assessment				
allowance	(322,960)	(511,453)	(305,924)	(433,037)
- Collective assessment				
allowance	(969,033)	(1,076,604)	(822,488)	(922,286)
Net loans, advances and financing	112,124,109	102,579,076	95,563,493	87,873,449



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 45 Financial instruments (continued)

- (d) Credit risk (continued)
  - (iii) Credit quality (continued)
    - (a) Loans, advances and financing (continued)
      - (i) Loans, advances and financing neither past due nor impaired

Analysis of loans, advances and financing that are neither past due nor impaired analysed based on the Group's and the Bank's credit grading system is as follows:

		The G	roup	The B	ank
		2015	2014	2015	2014
		RM'000	RM'000	RM'000	RM'000
Consumer loans.	/financing				
Risk Grade					
Good		72,422,243	63,113,664	61,143,795	53,286,160
Weakest		587,566	619,854	481,434	550,115
		73,009,809	63,733,518	61,625,229	53,836,275
Corporates loans	s/financing				
Risk Grade	Credit Quality				
A	Exceptional	899,588	892,667	482,200	529,386
B+	Superior	3,723,977	3,300,839	2,930,601	2,628,570
В	Excellent	5,945,468	5,777,197	5,421,756	5,247,651
B-	Strong	5,119,426	4,881,363	4,429,041	4,435,516
C+	Good	5,484,968	4,871,072	5,154,936	4,502,723
C	Satisfactory	6,670,357	6,207,560	6,076,918	5,710,539
C-	Fair	2,575,284	3,189,640	2,358,154	3,026,622
D+	Adequate	734,607	784,535	712,883	744,555
D	Marginal	45,745	159,531	44,845	157,096
Un-graded	<u> </u>	404,449	302,814	258,080	286,695
_		31,603,869	30,367,218	27,869,414	27,269,353
Total maith ar most	duo non incusion d	104 412 479	94,100,736	89,494,643	01 105 420
Total neither past	due nor impaired	104,613,678	74,100,130	07,474,043	81,105,628



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 45 Financial instruments (continued)

- (d) Credit risk (continued)
  - (iii) Credit quality (continued)
    - (a) Loans, advances and financing (continued)
      - (ii) Loans, advances and financing past due but not impaired

A financial asset is defined as "past due" when the counterparty has failed to make a principal or interest payment when contractually due.

Loans, advances and financing less than 90 days past due are not considered impaired, unless other information is available to indicate the contrary. Gross amount of loans, advances and financing by class to customers that were past due but not impaired were as follows:

	The G	roup	The B	ank
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Past due less than 30 days	5,427,934	6,118,113	4,413,044	4,917,730
Past due 30 to less than 60 days	1,734,968	1,953,269	1,390,828	1,554,672
Past due 60 to less than 90 days	693,750	764,796	570,043	622,196
Past due but not impaired	7,856,652	8,836,178	6,373,915	7,094,598

(iii) Loans, advances and financing that are determined to be impaired as at 30 June 2015 and 30 June 2014 are as follows:

	The G	roup	The B	ank
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Gross amount of impaired loans Less: Individual assessment	947,960	1,231,735	822,800	1,025,115
impairment allowance Less: Collective assessment	(322,960)	(511,453)	(305,924)	(433,037)
impairment allowance	(247,267)	(343,625) 376,657	(205,503) 311,373	(282,847)
Total net amount impaired loans	377,733	370,037	311,373	309,231



Hong Leong Bank Berhad

Company no: 97141-X

(Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(d) Credit risk (continued)

(iii) Credit quality (continued)

(b) Other financial assets

Analysis of other financial assets by rating agency designation (where applicable) as at 30 June 2015, based on Moody's ratings or its equivalent are as follows:

	Short-term funds and deposits and placements with banks and other financial	Securities purchased under resale	Financial assets held-for-	Financial investments available-	Financial investments held-to-	Other	Derivative
The Group 2015	RM'000	agreements : RM'000	raomg # RM'000	10r-saic # RM'000	maturity # RM*000	assets RM'000	assets RM'000
Neither past due nor impaired							
AAA to AA3	453,102	ı	300,289	6,709,973	145,903	ť	94,151
A1 to A3	4,688,270	•	366,584	3,140,243	•		754,039
Baal to Baa3	548,661	•	13,557	354,755	•	•	24,422
P1 to P3	200,172	•	•		•	•	27
Non-rated	2,814,438	12,163,252	6,447,610		9,749,643	1,203,869	552,290
	8,704,643	12,163,252	7,128,040		9,895,546	1,203,869	1,424,929

The amount of short-term funds and deposits and placements with banks and other financial institutions, financial assets and investment portfolios, other assets and derivative assets that are past due but not impaired is not material.

552,290 ,424,929

94,151 754,039 24,422 27

Placements with banks and other financial institutions with no ratings mainly comprise placements with BNM.

Comprises securities purchased under resale agreements with local financial institutions.

Securities with no ratings consist of government securities.

Hong Leong Bank Berhad

Company no: 97141-X

(Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(d) Credit risk (continued)

(iii) Credit quality (continued)

(b) Other financial assets (continued)

Analysis of other financial assets by rating agency designation (where applicable) as at 30 June 2014. based on Moody's ratings or its equivalent are as follows:

The Group <u>2014</u>	Short-term funds and deposits and placements with hanks and other financial institutions * RM'000	Securities purchased under resale agreements ^ RM'000	Financial assets held-for- trading # RM'000	Financial investments available- for-sale # RM*000	Financial investments held-to- maturity # RM'000	Other assets RM'000	Derivative assets RM'000
Neither past due nor impaired							
AAA to AA3	1,163,264		216,128	4,826,265	188,611	•	133,767
A1 to A3	6,514,539	•	379.899	2,701,245		•	333,556
Baal to Baa3	326,743	•	•	213,756	•	•	36,184
P1 to P3	66,129		10,983		•		•
Non-rated	9,742,787	2,717,021	10,703,583	6,519,660	8,675,422	423,738	183,934
	17,813,462	2,717,021	11,310,593	14.260,926	8,864,033	423,738	687,441



The amount of short-term funds and deposits and placements with banks and other financial institutions. financial assets and investment portfolios, other assets and derivative

assets that are past due but not impaired is not material.

\* Placements with banks and other financial institutions with no ratings mainly comprise placements with BNM.

^ Comprises securities purchased under resale agreements with local financial institutions.

# Securities with no ratings consist of government securities.

Hong Leong Bank Berhad

Company no: 97141-X

(Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(d) Credit risk (continued)

(iii) Credit quality (continued)

(b) Other financial assets (continued)

PAICEV

SECOOPE

Chartered Accountants

Analysis of other financial assets by rating agency designation (where applicable) as at 30 June 2015, based on Moody's ratings or its equivalent are as follows:

	Short-term funds and deposits and placements with banks and other financial institutions*	Securities purchased under resale	Financial assets held-for- tradino#	Financial investments available- for-sale#	Financial investments held-to- maturity#	Other assets	Amount duc from enbeidiaries	Derivative secote
The Bank <u>2015</u>	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Neither past due nor impaired								
AAA to AA3	452,725	•	300,289	5,961,658	89,787	•	ı	79,874
A1 to A3	4,671,783		366,584	3,056,289	•	•		754,039
Baa1 to Baa3	548,027	•	13,557	354,755	1	•		24,422
P1 to P3	200,172	•	,	50,025	•	•	ı	27
Non-rated	2,007,442	12,163,252	6,439,714	4,330,246	8,474,419	1,084,861	12,984	563,209
	7,880,149	12,163,252	7,120,144	13,752,973	8,564,206	1,084,861	12,984	1,421,571

The amount of short-term funds and deposits and placements with banks and other financial institutions, financial assets and investment portfolios, other assets and derivative assets that are past due but not impaired is not material.

Placements with banks and other financial institutions with no ratings mainly comprise placements with BNM.
 Comprises securities purchased under resale agreements with local financial institutions.
 Securities with no ratings consist of government securities.

# audited consolidated financial statements of our bank for the fye 30 June 2015 together with the Auditors' report THEREON (Cont'd)

Hong Leong Bank Berhad

Company no: 97141-X

(Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(d) Credit risk (continued)

(iii) Credit quality (continued)

(b) Other financial assets (continued)

Analysis of other financial assets by rating agency designation (where applicable) as at 30 June 2014, based on Moody's ratings or its equivalent are as follows:

The Bank <u>2014</u>	Short-term funds and deposits and placements with banks and other financial institutions * RM'000	Securities purchased under resale agreements ^ RM'000	Financial assets held-for- trading # RM '000	Financial investments available- for-sale # RM1000	Financial investments held-to- maturity # RM'000	Other assets RM*000	Amount due from subsidiaries RM'000	Derivative assets RM'000
Neither past due nor impaired								
AAA to AA3	1,162,406	1	216,128	4,255,497	81,064	•	•	129,462
A1 to A3	6,371,128		379,899	2,607,428		•	•	322,464
Baa1 to Baa3	326,467		•	213,756	•			36.184
P1 to P3	•	•	10,983	•		•		•
Non-rated	8,893,927	2,717,021	9,521,941	4,239,460	7,694,691	374,836	11,437	182,215
	16,753,928	2,717,021	10,128,951	11,316,141	7,775,755	374,836	11,437	670,325

part due but not impaired is not material. KUALA (1) for identification

Chanered Accountable

Placements with banks and other financial institutions with no ratings mainly comprise placements with BNM. Comprises securities purchased under resale agreements with local financial institutions. Securities with no ratings consist of government securities.

# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

- 45 Financial instruments (continued)
  - (d) Credit risk (continued)
    - (iv) Collateral and other credit enhancements obtained

	The G	roup	The B	ank
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Properties	93,521,160	79,852,505	78,717,339	67,444,612

Repossessed properties are made available-for-sale in an orderly fashion, with the proceeds used to reduce or repay the outstanding indebtedness. The Group and the Bank generally do not occupy the premises repossessed for its business use.



Hong Leong Bank Berhad Company no: 97141-X

(Incorporated in Malaysia)

Notes to the financial statements

for the financial year ended 30 June 2015 (continued)

45 Financial instruments (continued)

(d) Credit risk (continued)

Credit risk exposure analysed by industry in respect of the Group's and the Bank's financial assets are set out below:

10,362 13,217 650 562 4,449 225,437 1,738 180,134 Guarantees, 612.341 contingent and other RM'000 items 697,050 22,202,262 471,199 124,169 1,622,774 5,623,431 575,145 commitments 984,783 184,917 and other facilities RM'000 ,240,230 4,121,785 Undrawn 29,754,642 1,150,107 73,352,548 1,632,162 169,334,276 1,717,588 2,710,899 9,691,885 34,617,667 2,358,742 2,930,758 435,121 8,982,157 exposures RM'000 credit risk 1,424,929 Derivative RM'000 assets 14,012 1,189,857 ,203,869 assets RM'000 The Group 2015 1,150,107 73,352,548 1,356,175 112,124,109 advances and 2,844,898 358,799 152,818 2,045,909 10,556,583 9,691,885 1,754,451 financing RM'000 8,859,936 Loans, 32,792 9,895,546 investments 9,862,754 maturity RM'000 Financial held-to-117,185 76,322 4,961,943 274,095 583,859 ,509,380 664,990 8,416,254 investments Financial for-sale RM'000 available-5,036 55,390 20,432 1,131,370 1,892 1,128,040 5,913,920 Financial held-fortrading RM'000 assets agreements RM'000 1,621,311 12,163,252 12,163,252 purchased Securities resale under 8,704,643 7,083,332 with banks and other financial placements institutions Short-term funds and RM'000 Finance, insurance, real estate Government and government Education, health and others Electricity, gas and water and business services Mining and quarrying Transport, storage and Wholesale and retail

communications

Household agencies

Manufacturing

Agriculture

Construction



Hong Leong Bank Berhad Company no: 97141-X (Incorporated in Malaysia)

for the financial year ended 30 June 2015 (continued) Notes to the financial statements

45 Financial instruments (continued)

(d) Credit risk (continued)

PRICEWATERHOUSECOON KUALA LUMPUR for identification only Chartered Accountants

Credit risk exposure analysed by industry in respect of the Group's and the Bank's financial assets are set out below: (continued)

						The Group	dno.				
	Chart town					2014	4				
	funds and									Undrawn	Guarantope
	placements	purehased	Financial	Financial	Financial					loan	endorsements
	with banks and		assets	investments	investments	Loans,			Total	commitments	and other
	other financial	resale	held-for-	available-		advances and	Other	Derivative	credit risk	and other	contingent
	institutions RM'000	agreements RM'000	trading RM'000	for-sale RM'000	maturity RM'000	financing RM'000	assets RM'000	assets RM'000	exposures RM'000	facilities RM'000	items RM'000
Agriculture		•		85 774		2 621 329		1	2 707 103	861 764	3 370
						1171111			001,101,4	100,100	2,0
Mining and quarrying					t	417,630			417,630	160,837	93
Manufacturing	•	•		53,463	•	8,517,950		Ī	8,571,413	5,726,186	160,628
Electricity, gas and water	ı		20,034	1,235,769		244,501	,		1,500,304	99,216	15,097
Construction			25,026	.646,392		1,855,121			2,526,539	1,332,313	10,152
Wholesale and retail	•			•	•	9,393,081	,	,	9,393,081	5,419,058	221,979
Transport, storage and											
communications	•			263,686		1,632,185	•		1,895,871	577,140	14,082
Finance, insurance, real estate											
and business services	8,567,353	•	9,614,795	6,579,724	166,923	10,139,448	404,356	687,441	36,160,040	4,163,916	305,637
Government and government											
agencies	9,246,109	2,717,021	1,650,738	5,342,454	8,697,110		15,145		27,668,577	•	645
Education, health and others	•	•				901,260		,	901,260	558,456	34,078
Household	ı			•		65,442,891		•	65,442,891	21,384,602	5,485
Others	•			53,664	•	1,413,680	4,237		1,471,581	400,644	,
	17 813 462	2.717.021	11.310.593	14.260.926	8.864.033	102.579.076	423.738	687,441	158,656,290	40,684,132	771,246

Hong Leong Bank Berhad

(Incorporated in Malaysia)

Notes to the financial statements

for the financial year ended 30 June 2015 (continued)

45 Financial instruments (continued)

(d) Credit risk (confinued)

Credit risk exposure analysed by industry in respect of the Group's and the Bank's financial assets are set out below: (continued)

endorsements Guarantees, contingent and other RM'000 items 308,268 19,597,001 432,015 commitments and other facilities RM'000 689,158 181,021 5,725,163 119,209 1,385,905 5,337,556 537,512 3,404,342 37,717,150 Undrawn 24,112,483 662,833 61,608,692 1,357,631 147,563,633 2,306,098 431,675 8,392,867 1,374,648 2,328,566 9,166,055 1,875,516 33,946,569 exposures RM'000 credit risk 1,421,571 1,421,571 Derivative RM'000 assets due from subsidiaries RM'000 12,984 Amount 13,931 1,070,930 084.86 Other assets RM'000 The Bank 2015 advances and 61,608,692 662,833 93,385 1,778,983 9,166,055 2,220,238 355,353 8,994,937 financing RM\*000 8,297,051 1,286,499 521,944 8,042,262 investments 8.564.206 maturity RM'000 Financial held-to-90,780 85,860 76,322 568,585 3,019,177 256,272 549,583 7,880,521 investments for-sale RM'000 Financial available-5,036 20,432 755,028 6,282,366 1,892 held-fortrading RM'000 Financial assets agreements RM'000 12,163,252 7,880,149 12,163,252 purchased Securities under resale 118,833 other financial 7,761,316 with banks and institutions placements Short-term funds and RM'000 Education, health and others Household Others Finance, insurance, real estate Government and government Manufacturing Electricity, gas and water and business services Transport, storage and Mining and quarrying Wholesale and retail communications Construction Agriculture agencies

650 205 4,225

216,404

597,676

10,362 172,004 13,217

1,738 178,871



Hong Leong Bank Berhad Company no: 97141-X (Incorporated in Malaysia) Notes to the financial statements for the financial year ended 30 June 2015 (continued)

45 Financial instruments (continued)

(d) Credit risk (continued)

KUALA LUMPUR for identification only

Credit risk exposure analysed by industry in respect of the Group's and the Bank's financial assets are set out below: (continued)

(QP						The Bank	ınk					
IČEVII.	Short-term	:				107	•					
ATER+	funds and placements	Securities purchased	Financial	Financial	Finnncial						Undrawn Ioan	Guarantees,
KOUSE LUMP	with banks and other financial	under resale	assets held-for-	investments available-	S	Loans, advances and	Officer	Amount due from	Derivative	Total	commitments and other	and other
ిరస్క్ట్రా కార్తి	institutions RM'000	£	trading RM'000	for-sale RM'000		financing RM'000	assets RM'000	subsidiaries RM'000	assets RM'000	exposures RM'000	facilities RM'000	items RM'000
Agriculture	•	,	•	85,774	•	2,123,408		t	i	2,209,182	769,355	3,370
Mining and quarrying						412,901	•	•		412,901	159,905	93
Manufacturing	•			27,096		7,616,791	,	•		7,643,887	5,388,907	160,126
Electricity, gas and water	4		20,034	995,325		137,729	,			1,153,088	95,607	15,097
Construction	•		25,026	506,516		1,633,435	,	•		2,164,977	1,243,422	9,952
Wholesale and retail	•			•	•	8,963,055				8,963,055	5,111,617	221,913
Transport, storage and												
communications	4	•	•	258,616		1,196,075	,		•	1,454,691	525,796	14,082
Finance, insurance, real estate												
and business services	8,369,845	•	9,267,293	6,187,493	702,997	9,095,204	359,767	11,437	670,325	34,664,361	3,536,740	295,108
Government and government												
agencies	8,384,083	8,384,083 2,717,021	816,598	3,224,528	7,072,758		15,069	4		22,230,057	ŧ	645
Education, health and others	•		•	•	•	664,849	,			664,849	192,002	33,721
Household	•	·		•		54,809,607			•	54,809,607	19,481,430	5,485
Others	•		•	30,793		1,220,395	•	•	1	1,251,188	355,416	-
	16,753,928	16,753,928 2,717,021	10,128,951	11,316,141	7,775,755	87,873,449	374,836	11,437	670,325	137,621,843	36,860,197	759,592

# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 46 Fair value of financial instruments

Financial instruments comprise financial assets and financial liabilities. Fair value is the amount at which a financial asset could be exchanged or a financial liability settled, between knowledgeable and willing parties in an arm's length transaction. The information presented herein represents the estimates of fair values as at the statements of financial position date.

Where available, quoted and observable market prices are used as the measure of fair values. Where such quoted and observable market prices are not available, fair values are estimated based on a range of methodologies and assumptions regarding risk characteristics of various financial instruments, discount rates, estimates of future cash flows and other factors. Changes in the uncertainties and assumptions could materially affect these estimates and the resulting fair value estimates.

### (a) Determination of fair value and fair value hierarchy

The Group and the Bank measure fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: Valuations derived from valuation techniques in which one or more significant inputs are not based on observable market data.

Financial instruments are classified as Level 1 if their value is observable in an active market. Such instruments are valued by reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted prices is readily available, and the price represents actual and regularly occurring market transactions. An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an on-going basis. These would include actively traded listed equities and actively exchange-traded derivatives.

Where fair value is determined using unquoted market prices in less active markets or quoted prices for similar assets and liabilities, such instruments are generally classified as Level 2.

In cases where quoted prices are generally not available, the Group then determines fair value based upon valuation techniques that use as inputs, market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high.

Financial instruments are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data (unobservable inputs). Such inputs are generally determined based on observable inputs of a similar nature, historical observations on the level of the input or other analytical techniques.



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 46 Fair value of financial instruments (continued)

### (a) Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy:

		The Gr 2015 Fair va	3	
	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
Recurring fair value measurements	X4.12 000	2000	20.2 000	2012 000
Financial Assets				
Financial assets held-for-trading				
- Money market instrument	-	6,534,085	-	6,534,085
- Quoted securities	379,216	-	-	379,216
- Unquoted securities	-	218,133	•	218,133
Financial investments available-for-sale				
- Money market instrument	-	5,149,771	-	5,149,771
- Quoted securities	9,055,856	-	-	9,055,856
- Unquoted securities	-	5,706,839	394,887	6,101,726
Derivative financial instruments	42	1,417,935	6,952	1,424,929
	9,435,114	19,026,763	401,839	28,863,716
Financial Liability				
Derivative financial instruments	2,959	1,277,815	6,952	1,287,726

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer. There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the financial year (2014: RM Nil).



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

## 46 Fair value of financial instruments (continued)

### (a) Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy: (continued)

		The Gr 2014 Fair va	•	
	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
Recurring fair value measurements				
Financial Assets				
Financial assets held-for-trading				
- Money market instrument		10,737,861	-	10,737,861
- Quoted securities	247,058	-	-	247,058
- Unquoted securities	-	329,557	-	329,557
Financial investments available-for-sale				
- Money market instrument	-	6,004,809	-	6,004,809
- Quoted securities	6,000,978	-	-	6,000,978
- Unquoted securities	-	4,304,106	367,316	4,671,422
Derivative financial instruments	1,417	686,024	-	687,441
	6,249,453	22,062,357	367,316	28,679,126
Financial Liability				
Derivative financial instruments	13,745	776,670		790,415



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 46 Fair value of financial instruments (continued)

### (a) Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy: (continued)

The Bank

		1110 251	****	
		2015	5	
		Fair va	lue	
	Level 1	Level 2	Level 3	Total
	RM'000	RM'000	RM'000	RM'000
Recurring fair value measurements				
Financial Assets				
Financial assets held-for-trading				
- Money market instrument	-	6,526,189	-	6,526,189
- Quoted securities	379,216	-	-	379,216
- Unquoted securities	-	218,133	-	218,133
Financial investments available-for-sale				
- Money market instrument	-	3,066,263	-	3,066,263
- Quoted securities	8,896,320	-	-	8,896,320
- Unquoted securities	-	5,012,968	394,887	5,407,855
Derivative financial instruments	42	1,414,577	6,952	1,421,571
	9,275,578	16,238,130	401,839	25,915,547
Financial Liability	2.050	1 250 062	( 053	1 7 (0 00 4
Derivative financial instruments	2,959	1,259,983	6,952	1,269,894

The Bank recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer. There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the financial year (2014: RM Nil).



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

## 46 Fair value of financial instruments (continued)

### (a) Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy: (continued)

		The Ba 2014 Fair va	•	
	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
Recurring fair value measurements				
Financial Assets				
Financial assets held-for-trading				
- Money market instrument	-	9,556,219	-	9,556,219
- Quoted securities	247,058	-	-	247,058
- Unquoted securities	-	329,557	-	329,557
Financial investments available-for-sale				
- Money market instrument	-	3,816,889	-	3,816,889
- Quoted securities	5,907,161	-	-	5,907,161
- Unquoted securities	-	3,641,058	367,269	4,008,327
Derivative financial instruments	1,417	668,908	-	670,325
	6,155,636	18,012,631	367,269	24,535,536
Financial Liability				
Derivative financial instruments	13,745	746,661		760,406



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

## 46 Fair value of financial instruments (continued)

# (a) Determination of fair value and fair value hierarchy (continued)

Reconciliation of fair value measurements in Level 3 of the fair value hierarchy, is as below:

The Group	Financial		Financial Liability
2015	Financial investments available-for-sale RM'000	Derivative financial instruments RM'000	Derivative financial instruments RM'000
At 1 July	367,316	-	-
Total losses recognised in statements of income Net fair value changes recognised in other	-	(480)	(480)
comprehensive income	27,596	-	-
Purchases	-	7,432	7,432
Disposal	(25)	- (052	- (053
At 30 June	394,887	6,952	6,952
Total losses recognised in statements of income relating to assets/liability held on 30 June 2015		(480)	(480)
Total gain recognised in other comprehensive income relating to assets held on 30 June 2015	27,596		_
			Financial
The Bank	Financial		Liability
The Bank 2015	Financial	Derivative	Liability Derivative
			Liability
2015	Financial investments available-for-sale RM'000	Derivative financial instruments	Liability Derivative financial instruments
At I July Total losses recognised in statements of income	Financial investments available-for-sale	Derivative financial instruments	Liability Derivative financial instruments
At I July Total losses recognised in statements of income Net fair value changes recognised in other	Financial investments available-for-sale RM'000 367,269	Derivative financial instruments RM'000	Liability Derivative financial instruments RM'000
At I July Total losses recognised in statements of income	Financial investments available-for-sale RM'000 367,269 - 27,618	Derivative financial instruments RM'000 - (480)	Liability Derivative financial instruments RM'000
At 1 July Total losses recognised in statements of income Net fair value changes recognised in other comprehensive income	Financial investments available-for-sale RM'000 367,269	Derivative financial instruments RM'000	Liability Derivative financial instruments RM'000
At 1 July Total losses recognised in statements of income Net fair value changes recognised in other comprehensive income Purchases At 30 June	Financial investments available-for-sale RM'000 367,269 - 27,618	Derivative financial instruments RM'000 - (480)	Liability Derivative financial instruments RM'000
At 1 July Total losses recognised in statements of income Net fair value changes recognised in other comprehensive income Purchases	Financial investments available-for-sale RM'000 367,269 - 27,618	Derivative financial instruments RM'000 - (480)	Liability Derivative financial instruments RM'000
At 1 July Total losses recognised in statements of income Net fair value changes recognised in other comprehensive income Purchases At 30 June Total losses recognised in statements of income	Financial investments available-for-sale RM'000 367,269 - 27,618	Derivative financial instruments RM'000 (480)	Liability Derivative financial instruments RM'000  (480)  7,432 6,952
At 1 July Total losses recognised in statements of income Net fair value changes recognised in other comprehensive income Purchases At 30 June  Total losses recognised in statements of income relating to assets/liability held on 30 June 2015	Financial investments available-for-sale RM'000 367,269 - 27,618	Derivative financial instruments RM'000 (480)	Liability Derivative financial instruments RM'000  (480)  7,432 6,952



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

# 46 Fair value of financial instruments (continued)

### (a) Determination of fair value and fair value hierarchy (continued)

Reconciliation of fair value measurements in Level 3 of the fair value hierarchy, is as below: (continued)

2014	Financial in available	
	The Group RM'000	The Bank RM'000
At 1 July	329,963	329,896
Net fair value changes recognised in other		
comprehensive income	37,353	37,373
At 30 June	367,316	367,269
Total gain recognised in other comprehensive income relating to assets held on 30 June 2014	37,353	37,373



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

- 46 Fair value of financial instruments (continued)
  - (a) Determination of fair value and fair value hierarchy (continued)

Quantitative information about fair value measurements using significant unobservable inputs (Level 3)

Description	The Group a Fair value assets RM'000	nd the Bank Fair value liabilitics RM'000	Valuation	Unobservable input	Range (weighted average)	Inter-relation significant unob and fair value	scrvable inputs
Financial investmen available-for-sale Unquoted shares	<b>ts</b> 394,887	-	Net tangible assets	Net tangible assets	Not applicable	Higher net tangii in higher	
Derivative financial instruments Equity derivatives	6,952	(6,952)	Simulation	Equity volatility	+18% to +43%	Higher vola generally resul valuation for positions an	t in higher fair long volatility
			Monte Carlo Simulation	Equity / FX Correlation between underlyers	-43% to +96%		
Sensitivity analysis fo	or Level 3						
The Group and the E 2015				Type of unobservable input	Sensitivity of significant unobservable input	Effect of reaso alternative as Profit Favourable changes RM'000	•
Derivative financial instr - Equity derivatives	ruments			Equity volatility	+10% -10%	-	-
				Equity / FX Correlation	+10% -10%	-	-
The Group and the B 2014	ank			Type of unobservable input	Sensitivity of significant unobservable input	alternative as	onably possible sumptions to: or loss Unfavourable changes
B						RM'000	RM'000
Derivative financial instr - Equity derivatives	0.00	OUSECOOPERS		Equity volatility	+10% -10%	-	-
	QUE KUALA	LUMPUR Intification only	)	Equity / FX Correlation	+10% -10%	-	-

# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 46 Fair value of financial instruments (continued)

### (b) Fair values of financial instruments not carried at fair value

Set out below is the comparison of the carrying amounts and fair values of the financial instruments of the Group and the Bank which are not carried at fair value in the financial instruments, but for which fair value is disclosed. It does not include those short term/on demand financial assets and financial liabilities where the carrying amounts are reasonable approximation of their fair values:

	20	15	201	14
	Carrying	Fair	Carrying	Fair
	Amount	Value	Amount	Value
The Group	RM'000	RM'000	RM'000	RM'000
Financial Assets				
Financial investments held-to-maturity				
- Money market	9,849,757	9,803,584	8,797,282	8,712,927
- Unquoted securities	100,324	99,654	119,286	116,069
Loans, advances and financing	112,124,109	112,219,078	102,579,076	102,964,206
zoulis, asvances and marchip	122,074,190	122,122,316	111,495,644	111,793,202
Pr				
Financial Liabilities	140 376 140	140 (19 023	130,252,337	120 571 147
Deposits from customers Senior bonds	140,276,148	140,618,032	1,936,207	130,571,147
Tier 2 subordinated bonds	2,286,380	2,316,079 4,611,365	4,868,353	1,991,332
	4,619,812	1,420,865	1,410,252	4,838,605
Non-innovative Tier 1 stapled securities	1,410,869	579,348	541,767	1,430,658 589,894
Innovative Tier 1 capital securities	530,223 149,123,432	149,545,689	139,008,916	139,421,636
	149,123,432	149,545,009	139,000,910	139,421,030
	20	15	201	14
	20 Carrying	15 Fair	201 Carrying	14 Fair
		Fair Value	Carrying Amount	Fair Value
The Bank	Carrying	Fair	Carrying	Fair
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
The Bank  Financial Assets  Financial investments held-to-maturity	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Assets	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Assets Financial investments held-to-maturity	Carrying Amount RM'000	Fair Value RM'000	Carrying Amount RM'000	Fair Value RM'000
Financial Assets Financial investments held-to-maturity - Money market	Carrying Amount RM'000	Fair Value RM'000	Carrying	Fair Value RM'000 7,699,606 50,062 87,936,497
Financial Assets Financial investments held-to-maturity - Money market - Unquoted securities	Carrying Amount RM'000 8,564,206 54,535	Fair Value RM'000 8,520,382 54,481	Carrying Amount RM'000	Fair Value RM'000 7,699,606 50,062
Financial Assets Financial investments held-to-maturity - Money market - Unquoted securities Loans, advances and financing	Carrying Amount RM'000 8,564,206 54,535 95,563,493	Fair Value RM'000 8,520,382 54,481 95,612,109	Carrying Amount RM'000 7,775,755 52,535 87,873,449	Fair Value RM'000 7,699,606 50,062 87,936,497
Financial Assets Financial investments held-to-maturity - Money market - Unquoted securities Loans, advances and financing  Financial Liabilities	Carrying Amount RM'000 8,564,206 54,535 95,563,493 104,182,234	Fair Value RM'000 8,520,382 54,481 95,612,109 104,186,972	Carrying Amount RM'000 7,775,755 52,535 87,873,449 95,701,739	Fair Value RM'000 7,699,606 50,062 87,936,497 95,686,165
Financial Assets Financial investments held-to-maturity - Money market - Unquoted securities Loans, advances and financing  Financial Liabilities Deposits from customers	Carrying Amount RM'000 8,564,206 54,535 95,563,493 104,182,234	Fair Value RM'000 8,520,382 54,481 95,612,109 104,186,972	Carrying Amount RM'000 7,775,755 52,535 87,873,449 95,701,739	Fair Value RM'000 7,699,606 50,062 87,936,497 95,686,165
Financial Assets Financial investments held-to-maturity - Money market - Unquoted securities Loans, advances and financing  Financial Liabilities Deposits from customers Senior bonds	Carrying Amount RM'000 8,564,206 54,535 95,563,493 104,182,234 122,337,044 2,286,380	Fair Value RM'000 8,520,382 54,481 95,612,109 104,186,972 122,650,084 2,316,079	Carrying Amount RM'000 7,775,755 52,535 87,873,449 95,701,739 114,098,835 1,936,207	Fair Value RM'000 7,699,606 50,062 87,936,497 95,686,165 114,386,876 1,991,332
Financial Assets Financial investments held-to-maturity - Money market - Unquoted securities Loans, advances and financing  Financial Liabilities Deposits from customers Senior bonds Tier 2 subordinated bonds	Carrying Amount RM'000 8,564,206 54,535 95,563,493 104,182,234 122,337,044 2,286,380 4,219,507	Fair Value RM'000 8,520,382 54,481 95,612,109 104,186,972 122,650,084 2,316,079 4,214,165	7,775,755 52,535 87,873,449 95,701,739  114,098,835 1,936,207 4,468,275	Fair Value RM'000 7,699,606 50,062 87,936,497 95,686,165 114,386,876 1,991,332 4,438,525
Financial Assets Financial investments held-to-maturity - Money market - Unquoted securities Loans, advances and financing  Financial Liabilities Deposits from customers Senior bonds Tier 2 subordinated bonds Non-innovative Tier 1 stapled securities	Carrying Amount RM'000 8,564,206 54,535 95,563,493 104,182,234 122,337,044 2,286,380 4,219,507 1,410,869	Fair Value RM'000 8,520,382 54,481 95,612,109 104,186,972 122,650,084 2,316,079 4,214,165 1,420,865	7,775,755 52,535 87,873,449 95,701,739  114,098,835 1,936,207 4,468,275 1,410,252	Fair Value RM'000 7,699,606 50,062 87,936,497 95,686,165 114,386,876 1,991,332 4,438,525 1,430,658
Financial Assets Financial investments held-to-maturity - Money market - Unquoted securities Loans, advances and financing  Financial Liabilities Deposits from customers Senior bonds Tier 2 subordinated bonds	Carrying Amount RM'000 8,564,206 54,535 95,563,493 104,182,234 122,337,044 2,286,380 4,219,507	Fair Value RM'000 8,520,382 54,481 95,612,109 104,186,972 122,650,084 2,316,079 4,214,165	7,775,755 52,535 87,873,449 95,701,739  114,098,835 1,936,207 4,468,275	Fair Value RM'000 7,699,606 50,062 87,936,497 95,686,165 114,386,876 1,991,332 4,438,525



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

# 46 Fair value of financial instruments (continued)

### (b) Fair values of financial instruments not carried at fair value (continued)

The following table analyses within the fair value hierarchy of the Group's and the Bank's assets and liabilities not measured at fair value at 30 June 2015 but for which fair value is disclosed:

The Group

		201	•	
	C	201	Fair Value	
	Carrying	Y 1	Level 2	Y 2
	Amount RM'000	Level 1 RM'000	RM'000	Level 3 RM'000
Photo 114 and	KW1 000	KW 000	K1v1.000	KWI 000
Financial Assets				
Financial investments held-to-maturity	0.040.		0.002.504	
- Money market	9,849,757	-	9,803,584	-
- Unquoted securities	100,324	-	99,170	484
Loans, advances and financing	112,124,109		112,219,078	- 404
	122,074,190		122,121,832	484
Financial Liabilities				
Deposits from customers	140,276,148	_	140,618,032	_
Senior bonds	2,286,380	_	2,316,079	_
Tier 2 subordinated bonds	4,619,812	_	4,611,365	_
Non-innovative Tier 1 stapled securities	1,410,869		1,420,865	_
Innovative Tier 1 capital securities	530,223		579,348	-
innovative their capital securities	149,123,432		149,545,689	
		The B		
		201		
	Carrying		Fair Value	
	Amount	Level 1	Level 2	Level 3
	RM'000	RM'000	RM'000	RM'000
Financial Assets				
Financial investments held-to-maturity				
- Money market				
•	8,564,206	-	8,520,382	-
- Unquoted securities	8,564,206 54,535	-	53,997	- 484
•	54,535 95,563,493	- - -	53,997 95,612,109	
- Unquoted securities	54,535	- - -	53,997	
- Unquoted securities Loans, advances and financing	54,535 95,563,493	- - -	53,997 95,612,109	
- Unquoted securities Loans, advances and financing  Financial Liabilities	54,535 95,563,493 104,182,234	- - - -	53,997 95,612,109 104,186,488	
- Unquoted securities Loans, advances and financing  Financial Liabilities Deposits from customers	54,535 95,563,493 104,182,234 122,337,044	- - - - -	53,997 95,612,109 104,186,488 122,650,084	
- Unquoted securities Loans, advances and financing  Financial Liabilities Deposits from customers Senior bonds	54,535 95,563,493 104,182,234 122,337,044 2,286,380	- - - - - -	53,997 95,612,109 104,186,488 122,650,084 2,316,079	-
- Unquoted securities Loans, advances and financing  Financial Liabilities Deposits from customers Senior bonds Tier 2 subordinated bonds	54,535 95,563,493 104,182,234 122,337,044 2,286,380 4,219,507	- - - - - - -	53,997 95,612,109 104,186,488 122,650,084 2,316,079 4,214,165	-
- Unquoted securities Loans, advances and financing  Financial Liabilities Deposits from customers Senior bonds Tier 2 subordinated bonds Non-innovative Tier 1 stapled securities	54,535 95,563,493 104,182,234 122,337,044 2,286,380 4,219,507 1,410,869	- - - -	53,997 95,612,109 104,186,488 122,650,084 2,316,079 4,214,165 1,420,865	
- Unquoted securities Loans, advances and financing  Financial Liabilities Deposits from customers Senior bonds Tier 2 subordinated bonds	54,535 95,563,493 104,182,234 122,337,044 2,286,380 4,219,507	- - - - - - - -	53,997 95,612,109 104,186,488 122,650,084 2,316,079 4,214,165	



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

# 46 Fair value of financial instruments (continued)

# (b) Fair values of financial instruments not carried at fair value (continued)

The following table analyses within the fair value hierarchy of the Group's and the Bank's assets and liabilities not measured at fair value at 30 June 2014 but for which fair value is disclosed:

The Group

		Inco	ır oah	
		20	14	
	Carrying		Fair Value	
	Amount	Level 1	Level 2	Level 3
	RM'000	RM'000	RM'000	RM'000
Financial Assets				
Financial investments held-to-maturity				
- Money market	8,797,282	-	8,712,927	-
- Unquoted securities	119,286	-	115,581	488
Loans, advances and financing	102,579,076	-	102,964,206	-
	111,495,644		111,792,714	488
Financial Liabilities				
Deposits from customers	130,252,337	-	130,571,147	-
Senior bonds	1,936,207	-	1,991,332	-
Tier 2 subordinated bonds	4,868,353	-	4,838,605	-
Non-innovative Tier 1 stapled securities	1,410,252		1,430,658	-
Innovative Tier 1 capital securities	541,767	-	589,894	-
	139,008,916	-	139,421,636	-

		The J 20		
	Carrying		Fair Value	
	Amount	Level 1	Level 2	Level 3
	RM'000	RM'000	RM'000	RM'000
Financial Assets				
Financial investments held-to-maturity				
- Money market	7,775,755	-	7,699,606	-
- Unquoted securities	52,535	-	49,574	488
Loans, advances and financing	87,873,449	-	87,936,497	_
	95,701,739		95,685,677	488
Financial Liabilities				
Deposits from customers	114,098,835	-	114,386,876	-
Senior bonds	1,936,207	-	1,991,332	-
Tier 2 subordinated bonds	4,468,275	-	4,438,525	_
Non-innovative Tier 1 stapled securities	1,410,252	-	1,430,658	-
Innovative Tier 1 capital securities	541,767		589,894	_
	122,455,336		122,837,285	



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 46 Fair value of financial instruments (continued)

### (c) Fair value methodologies and assumptions

### Short-term funds and placements with financial institutions

For short-term funds and placements with financial institutions with maturities of less than six months, the carrying value is a reasonable estimate of fair value. For short-term funds and placements with maturities six months and above, estimated fair value is based on discounted cash flows using prevailing money market interest rates at which similar deposits and placements would be made with financial institutions of similar credit risk and remaining period to maturity.

### Securities purchased under resale agreements

The fair values of securities purchased under resale agreements with maturities of less than six months approximate the carrying values. For securities purchased under resale agreements with maturities of six months and above, the estimated fair values are based on discounted cash flows using market rates for the remaining term to maturity.

### Securities held at fair value through profit or loss, available-for-sale and held-to-maturity

The estimated fair value is generally based on quoted and observable market prices. Where there is no ready market in certain securities, the Group and the Bank establish the fair value by using valuation techniques.

### Loans, advances and financing

For floating rate loans, the carrying value is generally a reasonable estimate of fair value. For fixed rate loans, the fair value is estimated by discounting the estimated future cash flows using the prevailing market rates of loans with similar credit risks and maturities.

### Deposits from customers

For deposits from customers with maturities of less than six months, the carrying amounts are reasonable estimates of their fair values. For deposit with maturities of six months and above, fair values are estimated using discounted cash flows based on prevailing market rates for similar deposits from customers.

### Deposits and placements of banks and other financial institutions, bills and acceptances payable

The estimated fair values of deposits and placements of banks and other financial institutions, bills and acceptances payable with maturities of less than six months approximate the carrying values. For the items with maturities six months and above, the fair values are estimated based on discounted cash flows using prevailing money market interest rates with similar remaining period to maturities.

### Subordinated obligations, senior bonds, stapled securities and capital securities

The fair value of subordinated obligations, senior bonds, stapled securities and capital securities are based on quoted market prices where available.



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 46 Fair value of financial instruments (continued)

### (c) Fair value methodologies and assumptions (continued)

### Other financial assets and liabilities

The carrying value less any estimated allowance for financial assets and liabilities included in "other assets and liabilities" are assumed to approximate their fair values as these items are not materially sensitive to the shift in market interest rates.

### Credit related commitment and contingencies

The net fair value of these items was not calculated as estimated fair values are not readily ascertainable. These financial instruments generally relate to credit risks and attract fees in line with market prices for similar arrangements. They are not presently sold nor traded. The fair value may be represented by the present value of fees expected to be received, less associated costs.

### Foreign exchange and interest rate related contracts

The fair values of foreign exchange and interest rate related contracts are the estimated amounts the Group or the Bank would receive or pay to terminate the contracts at the statements of financial position date.



Hong Leong Bank Berhad Company no: 97141-X (Incorporated in Malaysia) Notes to the financial statements for the financial year ended 30 June 2015 (continued)

47 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar agreements are as follows:

			The Group	roup					The Bank	ank		
				Related amount not set off in the statements of	t not set off rents of					Related amount not set off in the statements of	not set off ents of	
	Gross		1	HINANCIAL DOSICION	OSICION		Gross		ł	лиянстаг розитон	SITION	
	amount of						amount of					
(	recognised						recognised					
The state of the s	financial						financial					
CI CI	assets/	Gross	Gross Net amount				assets/	Gross	Gross Net amount			
······································	liabilities in	amount set presented in	resented in				liabilities in	amount set presented in	resented in			
HOU INCOME	the	off in the	the		Cash		the	off in the	the		Cash	
UM Sinc	statements of statements of statements of Values of the	tatements of st	atements of	Values of the	collateral		statements of statements of statements of Values of the	atements of si	atements of	Values of the	collateral	
atter	financial	financial	financial	financial	received/		financial	financial	financial	financial	received/	
	position	position	position	instruments	pledged	Net amount	position	position	position	instruments	pledged	Net amount
RS .	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM:000	RM'000	RM'000	RM'000	RM'000
30 June 2015												
Financial assets Derivatives	1.467.127	(42.198)	1.424.929	(683,928)	(148,534)	592,467	1,463,769	(42,198)	1,421,571	(678,014)	(148,534)	595,023
Reverse repurchase agreements	=	(506,832)	12,163,252	(12,170,922)		(7,670)	12,670,084	(506,832)	12,163,252	(12,170,922)	•	(7.670)
Total	14,137,211	(549,030)	9,030) 13,588,181	(12,854,850)	(148,534)	584,797	14,133,853	(549,030)	13,584,823	(12,848,936)	(148,534)	587,353
Financial fiabilities	1 320 024	(42,198)	1.287.726	(683.928)	(400.768)	203,030	1,312,092	(42,198)	1,269,894	(678,014)	(400,768)	191,112
Repurchase agreements	4,198,170	(506,832)	3,691,338	(2,532,086)	(85,799)	1,073,453	4,198,170	(506,832)	3,691,338	(2,532,086)	(85,799)	1,073,453
Total	5,528,094	(549,030)	4,979,064	(3,216,014)	(486,567)	1,276,483	5,510,262	(549,030)	4,961,232	(3,210,100)	(486,567)	1,264,565

Hong Leong Bank Berhad Company no: 97141-X (Incorporated in Malaysia) Notes to the financial statements for the financial year ended 30 June 2015 (continued)

47 Offsetting of financial assets and financial liabilities (continued)

Financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar agreements are as follows: (continued)

		h II II d Net amount 0 RM'000		7) 205,935	7) 205,935	5) 126,417 758
	nt not set off ements of position	Cash collateral received/ pledged RM'000		(23,047)	(23,047)	(192,646)
The Bank	Related amount not set off in the statements of financial position	Gross amount of recognised financial assets liabilities in amount set presented in the off in the the statements of Statements o		(441,343)	(3,158,364)	(441,343) (4,104,520)
The		Gross Net amount amount set presented in off in the ateneuts of statements of financial financial position position RM1000		670,325 2,717,021	3,387,346	760.406 4,116,888
		Gross amount set off in the statements of financial position RM'000		(91,435) (809,946)	(901,381)	(91,435) (809,946)
		Gross amount of recognised financial assets/ liabilities in the statements of financial position RM'000		3,526,967	4,288,727	851,841 4,926,834
		Net amount RM'000		223,982	223,982	157,357
	nt not set off ments of position	Cash collateral received/ pledged RM'000		(23,047)	(23,047)	(192,646)
dno.i	Related amount not set off in the statements of financial position	Values of the financial instruments RM'000		(440,412)	(3,157,433)	(440,412) (4,104,520)
The Group		iross Net amount at set presented in n the the of statements of nicial financial ition position from Proposition from RW1000		687,441 2,717,021	3,404,462	790,415
		Gross recognised financial assets finabilities in amount set presented in the off in the the tatements of statements of financial financial position financial financi		(91,435)	(901,381)	(91,435) (809,946)
		Gross amount of recognised financial assets liabilities in amount set presented in the off in the financial financial financial financial financial financial financial financial position position position position RM'000 RM'000 RM'000 RM'000 RM'000		778,876 3,526,967	4,305,843	881,850 4,926,834
	•	<del>-</del>	30 June 2014	Financial assets Derivatives Reverse repurchase agreements	Total	Financial liabilities Derivatives Repurchase agreements



(901,381) 4,907,303 (4,544,932) (204,256)

# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 48 Capital adequacy

The Group's and the Bank's regulatory capital is governed by BNM Capital Adequacy Framework guidelines. With effect from 1 January 2013, the capital adequacy ratios of the Group and the Bank are computed in accordance with BNM's Capital Adequacy Framework issued on 28 November 2012. The Framework sets out the approach for computing the regulatory capital adequacy ratios, as well as the levels of the ratios at which banking institutions are required to operate. The Framework is to strengthen capital adequacy standards, in line with the requirements set forth under Basel III. In line with the transitional arrangements under the BNM's Capital Adequacy Framework (Capital Components), the minimum capital adequacy requirement for common equity Tier 1 (CET 1) capital ratio and Tier 1 capital ratio are 4.50% (2014: 4.00%) and 6.00% (2014: 5.50%) respectively for year 2015. The minimum regulatory capital adequacy requirement remains at 8.00% (2014: 8.00%) for total capital ratio.

The risk-weighted assets ("RWA") of the Group and the Bank have adopted the Standardised Approach for Credit Risk and Market Risk, and the Basic Indicator Approach for Operational Risk computation.

(a) The capital adequacy ratios of the Group and the Bank are as follows:

	The Group		The Bank	
	2015	2014	2015	2014
Before deducting proposed dividends				
CET I capital ratio	11.147%	10.903%	9.861%	10.172%
Tier I capital ratio	12.297%	12.306%	11.179%	11.777%
Total capital ratio	14.715%	15.072%	14.226%	14.657%
After deducting proposed dividends				
CET I capital ratio	10.750%	10.480%	9.406%	9.689%
Tier I capital ratio	11.900%	11.883%	10.724%	11.294%
Total capital ratio	14.318%	14.649%	13.771%	14.173%



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 48 Capital adequacy (continued)

(b) The components of CET 1, Tier I and Tier II capital under the revised Capital Components Framework are as follows:

	The Group		The Bank	
	2015 2014		2015	2014
	RM'000	RM'000	RM'000	RM'000
CET I capital				
Paid-up share capital	1,879,909	1,879,909	1,879,909	1,879,909
Share premium	2,872,183	2,832,383	2,872,183	2,832,383
Retained profits	7,819,514	7,189,104	5,653,204	5,375,070
Other reserves	4,363,914	3,171,817	3,219,396	2,773,797
Less: Treasury shares	(648,588)	(645,579)	(648,588)	(645,579)
Less: Other intangible assets	(318,107)	(347,791)	(302,801)	(335,319)
Less: Goodwill	(1,831,312)	(1,831,312)	(1,771,547)	(1,771,547)
Less: Investment in subsidiary companies/				
associated company/joint venture	(1,242,626)	(430,676)	(952,672)	(475,075)
Total CET I capital	12,894,887	11,817,855	9,949,084	9,633,639
Additional Tier I capital				
Non-innovative Tier I stapled securities	980,000	1,120,000	980,000	1,120,000
Innovative Tier I capital securities	350,000	400,000	350,000	400,000
Total additional Tier I capital	1,330,000	1,520,000	1,330,000	1,520,000
Total Tier I capital	14,224,887	13,337,855	11,279,084	11,153,639
Tier Il capital				
Collective assessment allowance ^				
and regulatory reserves #	1,109,877	732,980	951,123	639,439
Subordinated bonds	3,552,000	3,988,000	3,552,000	3,988,000
Tier II capital before regulatory adjustments	4,661,877	4,720,980	4,503,123	4,627,439
Less: Regulatory adjustments				
Investment in subsidiary companies	-	-	(815,066)	(1,081,727)
Investment in associated company	(1,786,666)	(1,650,640)	(567,915)	(757,204)
Investment in joint venture	(77,274)	(72,064)	(46,027)	(61,369)
Total Tier II capital	2,797,937	2,998,276	3,074,115	2,727,139
Total capital	17,022,824	16,336,131	14,353,199	13,880,778

<sup>^</sup> Excludes collective assessment allowance attributable to loans, advances and financing classified as impaired but not individually assessed for impairment.

<sup>#</sup> Includes the qualifying regulatory reserves for non-impaired loans of the Group and the Bank of RM388,112,000 (2014: RM NIL) and RM334,138,000 (2014: RM NIL) respectively.



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 48 Capital adequacy (continued)

(c) The breakdown of RWA by each major risk category is as follows:

	The C	The Group			
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000	
Credit risk	105,009,787	96,729,672	91,202,163	84,227,557	
Market risk	3,052,311	4,126,372	3,065,215	3,912,418	
Operational risk	7,620,076	7,532,731	6,627,632	6,563,115	
Total RWA	115,682,174	108,388,775	100,895,010	94,703,090	

(d) The capital adequacy ratios of the banking subsidiary company of the Group are as follows:

	Hong Leong Islamic Bank Berhad		
	2015	2014	
Before deducting proposed dividends			
CET I capital ratio	11.323%	11.829%	
Tier 1 capital ratio	11.323%	11.829%	
Total capital ratio	15.240%	15.587%	
After deducting proposed dividends			
CET 1 capital ratio	11.253%	11.392%	
Tier I capital ratio	11.253%	11.392%	
Total capital ratio	15.170%	15.150%	



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 49 Segment reporting

### (i) Business segment reporting

The business segment results are prepared based on the Group's internal management reporting reflective of the organisation's management reporting structure.

The various business segments are described below:

Personal Financial Services focuses mainly on servicing individual customers and small businesses. Products and services that are extended to customers include mortgages, credit cards, hire purchase and others.

Business & Corporate Banking focuses mainly on corporate customers. Products offered include trade financing, working capital facilities, other term financing and corporate advisory services.

Global Markets refers to the Group's domestic treasury and capital market operations and includes foreign exchange, money market operations as well as capital market securities trading and investments.

Overseas/International Operations refers to Hong Leong Bank Berhad Overseas Branches, Subsidiaries, Associate, Joint Venture and Representative Office. The overseas operations are mainly in commercial banking and treasury business.

Others and inter-segment elimination refers to head office, other subsidiaries and inter-segment elimination.



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 49 Segment reporting (continued)

### (i) Business segment reporting (continued)

The Group	Personal Financial Services RM'000	Business & Corporate Banking RM'000	Global Markets RM'000	Overseas/ International Operations RM'000	Others and Inter-Segment Elimination RM'000	Total RM'000
2015						
Revenue						
- external	2,539,832	487,640	1,272,474	191,446	(424,444)	4,066,948
- inter-segment	(163,238)	409,241	(775,398)	-	529,395	
Segment revenue	2,376,594	896,881	497,076	191,446	104,951	4,066,948
Overhead expenses of which:	(1,238,717)	(253,241)	(95,597)	(172,170)	(54,134)	(1,813,859)
Depreciation of property and equipment Amortisation of intangible	64,489	3,266	11,773	4,203	(12,912)	70,819
assets	9,489	2,626	851	1,999	54,522	69,487
(Allowance for)/write-back of allowance for impairment losses on loans, advances and financing	(52,896)	120,461	-	(15,636)		51,929
Write-back of	, ,	•		. , .		,
impairment losses	-	21,321	1,751	390	-	23,462
Share of results of associated company	_	_	_	401,277	_	401,277
Share of results in joint venture	-	-	-	16,401	-	16,401
Segment results Taxation Net profit for the financial year	1,084,981	785,422	403,230	421,708	50,817	2,746,158 (512,971) 2,233,187
Segment assets Unallocated assets Total assets	77,317,312	31,191,829	56,337,222	10,234,054	- · -	175,080,417 8,939,318 184,019,735
Segment liabilities Unallocated liabilities Total liabilities	75,578,408	44,306,974	30,648,424	9,459,977		159,993,783 7,236,360 167,230,143
Other significant segment items						
Capital expenditure	62,040	7,038	8,821	20,264	134,666	232,829

Inter-segment transfer is based on internally computed cost of funds.

### Note:

- 1. Total segment revenue comprises net interest income, income from Islamic Banking business and non-interest income.
- 2. Unallocated assets and liabilities are not directly attributed to the business segments and cannot be allocated on a reasonable basis.



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

# 49 Segment reporting (continued)

### (i) Business segment reporting (continued)

The Group	Personal Financial Services RM'000	Business & Corporate Banking RM'000	Global Markets RM'000	Overseas/ International Operations RM'000	Others and Inter-Segment Elimination RM'000	Total RM'000
2014						
Revenue						
- external	2,385,398	531,314	1,274,900	185,320	(337,873)	4,039,059
- inter-segment	14,763	451,346	(804,081)		337,972	
Segment revenue	2,400,161	982,660	470,819	185,320	99	4,039,059
Overhead expenses of which:	(1,236,130)	(239,902)	(105,877)	(169,148)	(41,156)	(1,792,213)
Depreciation of property and equipment Amortisation of intangible	85,217	3,597	13,666	7,564	149	110,193
assets	52,554	16,238	25,723	2,987	-	97,502
(Allowance for)/write-back of allowance for impairment losses on loans, advances and financing	(83,743)	17,604	<u>-</u>	14,074	-	(52,065)
(Allowance for)/write-back of impairment losses	-	35,391	6,178	523	(2,277)	39,815
Share of results of associated company	_	-	-	368,490	-	368,490
Share of results in joint venture	-	-	-	10,135	-	10,135
Segment results Taxation Net profit for the financial year	1,080,288	795,753	371,120	409,394	(43,334)	2,613,221 (510,951) 2,102,270
Segment assets Unallocated assets Total assets	70,102,501	30,110,260	53,685,303	8,198,762	- - -	162,096,826 8,253,977 170,350,803
Segment liabilities Unallocated liabilities Total liabilities	70,380,921	36,954,364	32,443,624	7,440,322	-	147,219,231 8,601,394 155,820,625
Other significant segment items						
Capital expenditure	84,223	10,109	3,419	16,923	75,526	190,200

Inter-segment transfer is based on internally computed cost of funds.

### Note:

- 1. Total segment revenue comprises net interest income, income from Islamic Banking business and non-interest income.
- 2. Unallocated assets and liabilities are not directly attributed to the business segments and cannot be allocated on a reasonable basis.



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

# 49 Segment reporting (continued)

### (ii) Geographical segment reporting

The Group operates in two main geographical areas:

- Malaysia, the home country of the Group, which includes all the areas of operations in the primary business segments.
- Overseas operations, which includes branch, subsidiary, associate and joint venture operations in Singapore, Hong Kong, China, Vietnam and Cambodia. The overseas operations are mainly in commercial banking and treasury business.

The Group 2015	Revenue RM'000	Total assets RM'000	Total liabilities RM'000	Capital expenditure RM'000
Malaysia	3,875,502	173,785,681	157,770,166	212,565
Overseas operations	191,446	10,234,054	9,459,977	20,264
,	4,066,948	184,019,735	167,230,143	232,829
2014				
Malaysia	3,857,554	162,161,354	148,347,919	173,277
Overseas operations	181,505	8,189,449	7,472,706	16,923
	4,039,059	170,350,803	155,820,625	190,200

### 50 Significant events during the financial year

- (a) On 2 December 2014, the Bank announced that it had fully redeemed the RM250.0 million 5.75% Subordinated MTNs. The RM250.0 million Subordinated MTNs were previously issued by Promino Sdn Bhd on 2 December 2009, and were vested to the Bank effective 1 July 2011.
- (b) Pursuant to Section 168(3) of the Companies Act 1965, the Companies Commission of Malaysia had on 2 June 2015 granted its approval for HLBVN, a wholly-owned subsidiary of the Bank incorporated in Vietnam, to have a different financial year end from its holding company. The financial year end of HLBVN is 31 December as required under the Law on Credit Institutions of Vietnam.
- (c) Pursuant to Section 168(3) of the Companies Act 1965, the Companies Commission of Malaysia had on 2 June 2015 granted its approval for HLBCAM, a wholly-owned subsidiary of the Bank incorporated in Cambodia, to have a different financial year end from its holding company. The financial year end of HLBCAM is 31 December as required under the Prakas on Annual Audit of Financial Statement of Banks and Financial Institutions issued by the National Bank of Cambodia.
- (d) On 6 April 2015, the Bank announced that it had entered into a sale and purchase agreement with Hong Leong Assurance Berhad ("HLA") in respect of the proposed disposal by the Bank of a parcel of land (the "Land") together with a commercial office building known as Menara Raja Laut erected on the Land to HLA for a cash consideration of RM220,000,000 ("Proposed Disposal"). The Proposed Disposal was completed on 15 June 2015.
- (e) On 7 April 2015, the Bank announced the grant of options to purchase up to an aggregate of 37,550,000 ordinary shares of RM1.00 each in the Bank ("HLB share") at an exercise price of RM14.24 per HLB share to the eligible executives and/or Director of the Bank and its subsidiary on 2 April 2015 pursuant to the Bank's Executive Share Scheme. The options granted are subject to the achievement of certain performance criteria by the option holders over a performance period concluding at the end of the financial year ending 30 June 2018. The achievement of the performance targets and the number of shares (if any) to be vested shall be determined at the end of financial year ending 30 June 2018.

Chartered Accountable

### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 51 Subsequent events after the financial year

- (a) On 3 July 2015, the Bank announced that it had on 3 July 2015 entered into a conditional share sale agreement ("SSA") with Hong Leong Real Estate Holdings Sdn Bhd for the proposed acquisition of the entire issued and paid-up share capital of DC Tower Sdn Bhd for an indicative cash consideration of RM189,333,000, subject to adjustments (if any) pursuant to the terms of the SSA.
- (b) On 10 August 2015, the Bank announced that it had on 10 August 2015 fully redeemed the RM700.0 million 4.85% Tier 2 Subordinated Notes issued by the Bank on 10 August 2010.
- (c) On 12 August 2015, Hong Leong Investment Bank Berhad ("HLIB") announced on behalf of the Bank that the Bank proposes to undertake a renounceable rights issue of new ordinary shares of RM1.00 each in the Bank ("Rights Shares") to the Bank's shareholders to raise gross proceeds of up to RM3.0 billion ("Proposed HLB Rights Issue").

The Proposed HLB Rights Issue is conditional upon approvals being obtained from the following:

- BNM, for the increase in the issued and paid-up share capital of the Bank pursuant to the Proposed HLB Rights Issue, which was obtained on 11 August 2015 via its letter dated 10 August 2015;
- (ii) Bursa Securities, for the listing of and quotation for the Rights Shares on the Main Market of Bursa Securities;
- (iii) the shareholders of the Bank at an extraordinary general meeting to be convened; and
- (iv) other relevant authorities/parties, if required.

On 10 September 2015, HLIB announced on behalf of HLB that Bursa Securities had, through its letter dated 10 September 2015, resolved to approve the listing of and quotation for up to 399,800,000 Rights Shares on the Main Market of Bursa Securities.



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 52 Equity compensation benefits

Executive Share Option Scheme and Executive Share Scheme

The Bank has concurrently established and implemented an Executive Share Option Scheme and an Executive Share Scheme.

(a) Executive Share Option Scheme 2006/2016 ("ESOS 2006/2016")

The ESOS 2006/2016 of up to fifteen percent (15%) of the issued and paid-up ordinary share capital of the Bank, which was approved by the shareholders of the Bank on 8 November 2005, was established on 23 January 2006 and would be in force for a period of ten (10) years.

On 18 January 2006, the Bank announced that Bursa Malaysia Securities Berhad had approved-in-principle the listing of new ordinary shares of the Bank to be issued pursuant to the exercise of options under the ESOS 2006/2016 at any time during the existence of the ESOS 2006/2016.

The ESOS 2006/2016 would provide an opportunity for eligible executives who had contributed to the growth and development of the Bank and its subsidiaries ("HLB Group") to participate in the equity of the Bank.

The main features of the ESOS 2006/2016 are, inter alia, as follows:

- 1. Eligible executives are persons as defined by the ESOS 2006/2016 Bye-Laws.
- The maximum allowable allotments for the full time Executive Directors had been approved by the shareholders of the Bank in a general meeting. The
  Board, as defined by the ESOS 2006/2016 Bye-Laws, may from time to time at its discretion select and identify suitable eligible executives to be
  offered options.
- 3. The aggregate number of shares to be issued under the ESOS 2006/2016 shall not exceed 15% of the issued and paid-up ordinary share capital of the Bank for the time being.
- 4. The ESOS 2006/2016 shall be in force for a period of ten (10) years from 23 January 2006.
- 5. The option price shall not be at a discount of more than ten percent (10%) (or such discount as the relevant authorities shall permit) from the 5-day weighted average market price of the shares of the Bank preceding the Date of Offer as defined by the ESOS 2006/2016 Bye-Laws, and shall in no event be less than the par value of the shares of the Bank.
- 6. The options granted to an option holder under the ESOS 2006/2016 is exercisable by the option holder only during his employment with the HLB Group and upon meeting the vesting conditions of each of the ESOS plan as stated in the following pages, subject to any maximum limit as may be determined by the Board under the Bye-Laws of the ESOS 2006/2016.
- 7. The exercise of the options may, at the absolute discretion of the Board, be satisfied by way of issuance of new shares; transfer of existing shares purchased by a trust established for the ESOS 2006/2016; or a combination of both new shares and existing shares.

The Bank granted the following conditional incentive share options to eligible executives of the Bank pursuant to the ESOS 2006/2016 of the Bank:

- (a) 4,500,000 share options at an exercise price of RM5.72;
- (b) 21,800,000 share options at an exercise price of RM6.05;
- (c) 12,835,000 share options at an exercise price of RM5.99;
- (d) 250,000 share options at an exercise price of RM5.75 (granted and lapsed in financial year ended 2009);
- (e) 200,000 share options at an exercise price of RM7.49;
- (f) 3,095,000 share options at an exercise price of RM9.14;
- (g) 1,000,000 share options at an exercise price of RM10.55; and
- (h) 1,151,408 share options arising from adjustment for rights issue (per terms of approved ESOS Bye-Laws).

The said share options, if vested, will be satisfied by the transfer of existing shares purchased by a trust established for the ESOS 2006/2016.



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 52 Equity compensation benefits (continued)

Executive Share Option Scheme and Executive Share Scheme (continued)

(a) ESOS 2006/2016 (continued)

Arising from the completion of the Bank's rights issue on 18 October 2011, there was an adjustment to the exercise price and number of option shares. The unexercised share options and the exercise price adjusted for the rights issue are listed below:

- (a) 75,063 share options at an exercise price of RM5.44;
- (b) 13,165,125 share options at an exercise price of RM5.75;
- (c) 6,294,724 share options at an exercise price of RM5.69;
- (d) 154,884 share options at an exercise price of RM7.12;
- (e) 2,804,113 share options at an exercise price of RM8.69; and
- (f) 1,000,000 share options at an exercise price of RM10.55

The ordinary share options of the Bank granted under the ESOS 2006/2016 that are still outstanding for the financial years ended 30 June 2015 and 30 June 2014 are as follows:

(i) 21,800,000 share options at an exercise price of RM6.05 (exercise price adjusted to RM5.75 for rights issue):

2015 Grant date	Expiry date	As at 1-Jul-14	Adjustment for Rights Issue	Expired	Forfeited	Exercised	Outstanding As at 30-Jun-15	Exercisable As at 30-Jun-15
30 April 2008	September 2014	265,156	-			(265,156)	-	
2014		As at	Adjustment for				Outstanding As at	Exercisable As at
Grant date	Expiry date	1-Jul-13	Rights Issue	Expired	Forfeited	Exercised	30-Jun-14	30-Jun-14
30 April 2008	September 2013	632,772	-	_	-	(632,772)	~	-
30 April 2008	September 2014	1,090,082	-	-	-	(824,926)	265,156	265,156
-	-	1,722,854	-	-		(1,457,698)	265,156	265,156

The vesting conditions for the above share options are based on the achievement of pre-agreed key performance indicators and milestones, and service (time) based periods. The vesting period of the options range from 2 to 6 years from grant date.

The weighted average share price at the time of exercise was RM14.60 (2014: RM14.09). The weighted average remaining contractual life for the share is Nil (2014: 0.25 years).



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

# 52 Equity compensation benefits (continued)

Executive Share Option Scheme and Executive Share Scheme (continued)

(a) ESOS 2006/2016 (continued)

The ordinary share options of the Bank granted under the ESOS 2006/2016 that are still outstanding for the financial years ended 30 June 2015 and 30 June 2014 are as follows: (continued)

(ii) 12,835,000 share options at an exercise price of RM5.99 (exercise price adjusted to RM5.69 for rights issue):

2015 Grant date	Expiry date	As at 1-Jul-14	Adjustment for Rights Issue	Expired	Forfeited	Exercised	Outstanding As at 30-Jun-15	Exercisable As at 30-Jun-15
10 June 2008	September 2014	71,928		(39)		(71,889)		<u>-</u>
2014		As at	Adjustment for				Outstanding As at	Exercisable As at
Grant date	Expiry date	1-Jul-13	Rights Issue	Expired	Forfeited	Exercised	30-Jun-14	30-Jun-14
10 June 2008	September 2013	173,630	+	(42)	-	(173,588)	-	-
10 June 2008	September 2014	444,407	-	-	(11,785)	(360,694)	71,928	71,928
	-	618,037		(42)	(11,785)	(534,282)	71,928	71,928

The vesting conditions for the above share options are based on the achievement of pre-agreed key performance indicators and milestones, and service (time) based periods. The vesting period of the options range from 2 to 6 years from grant date.

The weighted average share price at the time of exercise was RM14.49 (2014: RM14.06). The weighted average remaining contractual life for the share is Nil (2014: 0.25 years).

(iii) 3,095,000 share options at an exercise price of RM9.14 (exercise price adjusted to RM8.69 for rights issue):

2015 Grant date	Expiry date	As at 1-Jul-14	Adjustment for Rights Issue	Expired	Forfeited	Exercised	Outstanding As at 30-Jun-15	Exercisable As at 30-Jun-15
23 September 2010	September 2014	66,447		-	_	(66,447)	-	<del>-</del>
2014			Adjustment				Outstanding	Exercisable
Grant date	Expiry date	As at 1-Jul-13	for Rights Issue	Expired	Forfeited	Exercised	As at 30-Jun-14	As at 30-Jun-14
23 September 2010	September 2013	173,180	~	-	-	(173,180)	-	_
23 September 2010	September 2014	218,238	•	-	(29,042)	(122,749)	66,447	66,447
•	•	391,418			(29,042)	(295,929)	66,447	66,447

The vesting conditions for the above share options are based on the achievement of pre-agreed key performance indicators and milestones, and service (time) based periods. The vesting period of the options range from 1.5 to 3.5 years from grant date.

The weighted average share price at the time of exercise was RM14.27 (2014; RM14.07). The weighted average remaining contractual life for the share is Nil (2014; 0.25 years).



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 52 Equity compensation benefits (continued)

Executive Share Option Scheme and Executive Share Scheme (continued)

(a) ESOS 2006/2016 (continued)

The ordinary share options of the Bank granted under the ESOS 2006/2016 that are still outstanding for the financial years ended 30 June 2015 and 30 June 2014 are as follows: (continued)

(iv) 1,000,000 share options at an exercise price of RM10.55:

2015		As at	Adjustment for				Outstanding As at	Exercisable As at
Grant date	Expiry date	1-Jul-14	Rights Issue	Expired	Forfeited	Exercised	30-Jun-15	30-Jun-15
27 October 2011	January 2015	500,000		<u>.</u>		(500,000)	-	-
2014		As at	Adjustment for				Outstanding As at	Exercisable As at
Grant date	Expiry date	1-Jul-13	Rights Issue	Expired	Forfeited	Exercised	30-Jun-14	30-Jun-14
27 October 2011	April 2014	500,000	-	-	-	(500,000)	-	-
27 October 2011	January 2015	500,000	-	-	-		500,000	-
	-	1,000,000				(500,000)	500,000	

The vesting conditions for the above share options is based on service (time) based periods. The vesting period of the options range from 2 to 3 years from grant date.

The weighted average share price at the time of exercise was RM14.23 (2014; RM14.21). The weighted average remaining contractual life for the share is Nil (2014; 0.59 years).



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 52 Equity compensation benefits (continued)

Executive Share Option Scheme and Executive Share Scheme (continued)

(b) Executive Share Scheme ("ESS")

The ESS of up to ten percent (10%) of the issued and paid-up ordinary share capital (excluding treasury shares) of the Bank comprises the Executive Share Option Scheme 2013/2023 ("ESOS 2013/2023") and the Executive Share Grant Scheme ("ESGS").

The main features of the ESS are, inter alia, as follows:

- 1. Eligible executives are persons as defined by the ESS Bye-Laws.
- The maximum allowable allotments for the full time Executive Directors had been approved by the shareholders of the Bank in a general meeting. The Board, as defined by the ESS Bye-Laws, may from time to time at its absolute discretion select and identify suitable eligible executives to be offered options or grants.
- 3. At any point of time during the existence of the ESS, the aggregate number of shares comprised in the options and grants under the ESS and any other executive share schemes established by the Bank which are still subsisting shall not exceed 10% of the issued and paid-up ordinary share capital (excluding treasury shares) of the Bank at any one time.
- 4. The option price for the options to be granted under the ESOS 2013/2023 shall not be at a discount of more than ten percent (10%) (or such discount as the relevant authorities shall permit) from the 5-day weighted average market price of the shares of the Bank preceding the Date of Offer as defined by the ESS Bye-Laws, and shall in no event be less than the par value of the shares of the Bank.
- 5. The options granted to an option holder under the ESOS 2013/2023 is exercisable by the option holder during his employment or directorship with the HLB Group and upon meeting the vesting conditions of each ESOS plan as stated in the following pages, subject to any maximum limit as may be determined by the Board under the Bye-Laws of the ESS.
- The shares to be vested to a grant holder under the ESGS will be vested to the grant holder only during his employment or directorship with the HLB Group and subject to any other terms and conditions as may be determined by the Board.
- 7. The exercise of the options under the ESOS 2013/2023 or the vesting of shares under the ESGS may, at the absolute discretion of the Board, be satisfied by way of issuance of new shares; transfer of existing shares purchased by a trust established for the ESS; or a combination of both new shares and existing shares.
- (i) ESOS 2013/2023

The ESOS 2013/2023 which was approved by the shareholders of the Bank on 25 October 2012, was established on 12 March 2013 and would be in force for a period of ten (10) years.

On 18 September 2012, the Bank announced that Bursa Malaysia Securities Berhad had resolved to approve the listing of new ordinary shares of the Bank to be issued pursuant to the exercise of options under the ESOS 2013/2023.

The ESOS 2013/2023 would provide an opportunity for eligible executives who had contributed to the growth and development of the HLB Group to participate in the equity of the Bank.



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 52 Equity compensation benefits (continued)

Executive Share Option Scheme and Executive Share Scheme (continued)

### (b) ESS (continued)

### (i) ESOS 2013/2023 (continued)

There were 37,550,000 options granted at an exercise price of RM14.24 under the ESS of the Bank during the financial year ended 30 June 2015. As at 30 June 2015, a total of 37,550,000 options have been granted under the ESS with 36,300,000 options remaining outstanding. The aggregate options granted to Directors and chief executives of the HLB Group under the ESS amounted to 8,000,000, all of which remain outstanding. The options granted are subject to the achievement of certain performance criteria by the option holders over a performance period concluding at the end of the financial year ending 30 June 2018 ("FY 2018"). The achievement of the performance targets and the number of shares (if any) to be vested shall be determined at the end of FY 2018. The exercise period of the vested options will be up to the 30th month from the vesting date to be determined at the end of FY 2018.

### (ii) ESGS

The ESGS which was approved by the shareholders of the Bank on 23 October 2013, was established on 28 February 2014 and would end on 11 March 2023.

On 10 September 2013, the Bank announced that Bursa Malaysia Securities Berhad had resolved to approve in principle the listing of new ordinary shares of the Bank to be issued pursuant to the ESGS.

The ESGS would provide the Bank with the flexibility to reward the eligible executives of the HLB Group for their contribution with awards of the Bank's shares without any consideration payable by the eligible executives.

The ordinary share options of the Bank granted under the ESOS 2013/2023 that are still outstanding for the financial year ended 30 June 2015 is as follows:

### (i) 37,550,000 share options at an exercise price of RM14.24:

2015							Outstanding	Exercisable
Grant date	Expiry date	As at 1-Jul-14	Granted	Expired	Forfeited	Exercised	As at 30-Jun-15	As at 30-Jun-15
2 April 2015	December 2018	-	15,020,000	-	(500,000)	-	14,520,000	-
2 April 2015	December 2019	-	15,020,000	-	(500,000)	-	14,520,000	<del>-</del>
2 April 2015	December 2020	-	7,510,000		(250,000)		7,260,000	
-			37,550,000	-	(1,250,000)	-	36,300,000	

The estimated fair value of each share option granted is between RM1.42 and RM1.67 per share. This was calculated using the Black-Scholes model. The model inputs were the share price at grant date of RM14.30, weighted average option life at grant date of 4.55 years, exercise price of RM14.24, expected volatility of 11.74%, weighted average expected dividend yield of 3.29% and a weighted average risk free interest rate of 3.77%.

The vesting conditions for the above share options are based on the achievement of pre-agreed key performance indicators and milestones, and service (time) based periods. The vesting period of the options range from 3.75 to 5.75 years from grant date.



### Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 52 Equity compensation benefits (continued)

Executive Share Option Scheme and Executive Share Scheme (continued)

(c) Treasury shares for ESOS Scheme

A trust has been set up for the ESOS 2006/2016 and ESS (collectively "Schemes") and it is administered by an appointed trustee. This trustee will be entitled from time to time to accept financial assistance from the Bank upon such terms and conditions as the Bank and the trustee may agree to purchase the Bank's shares from the open market for the purposes of this trust. In accordance with MFRS 132, the shares purchased for the benefit of the Schemes holdings are recorded as "Treasury Shares for ESOS Scheme" in the Shareholders' Funds on the statements of financial position. The cost of operating the Schemes is charged to the statements of income.

The number and market values of the ordinary shares held by the Trustee are as follows:

	The Group a	nd The Bank	
201	5	201	4
Number of		Number of	
trust shares	Market	trust shares	Market
held	value	held	value
'000	RM'000	'000	RM'000
33,373	447,198	36,211	499,712

As at end of the financial year

### 53 Critical accounting estimates and judgements in applying accounting policies

The Group and the Bank make estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, rarely equal the related actual results. To enhance the information content of the estimates, certain key variables that are anticipated to have material impact to the Group's and the Bank's results and financial position are tested for sensitivity to changes in the underlying parameters. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year are outlined below:

(a) Allowance for impairment losses on loans, advances and financing

The Group and the Bank review their loan portfolios to assess impairment at least on a quarterly basis. It is the policy of the Group and the Bank to establish, through charges against profit, individual and collective assessment impairment allowances in respect of estimated and inherent credit losses in their portfolio.

In determining individual assessment impairment allowances for loans/financing above the set threshold, management considers objective evidence of impairment and exercises judgement in estimating cash flows and collateral value. Whilst, management's judgement is guided by the relevant BNM guidelines, judgement is made in estimation of the amount and timing of future cash flows in assessing allowance for impairment of financial assets. Among the factors considered are the net realisable value of the underlying collateral value, the viability of the customer's business model and the capacity to generate sufficient cash flow to service debt obligations.

### (b) Impairment of goodwill

The Group perform an impairment review on an annual basis. The goodwill impairment assessment involves a significant amount of estimation. This includes identification of independent cash-generating units ("CGUs") and the allocation of goodwill to these units based on which units are expected to benefit from the acquisition.

In estimating the value-in-use, the Group is required to make an estimate of the expected future cash flows from the CGUs. Management also exercise judgement in determining both the growth rate and the discount rate used to discount future expected cash flows to the CGUs.

# 54 General information

The Bank is a public limited liability company that is incorporated and domiciled in Malaysia. The registered office is at Level 8, Wisma Hong Leong, 18, Jalan Perak, 50450 Kuala Lumpur, Malaysia.

The financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 27 July 2015.



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

### 55 Goodwill

	The G	The Group		ank
	2015 RM'000	2014 RM'000	2015 RM'000	2014 RM'000
Cost As at 1 July/ 30 June	1,831,312	1,831,312	1,771,547	1,771,547

### Allocation of goodwill to cash-generating units

Goodwill has been allocated to the following "CGUs":

	The Group		The Bank		
	2015	2014	2015	2014	
	RM'000	RM'000	RM'000	RM'000	
Personal Financial Services	1,188,705	1,188,705	1,149,911	1,149,911	
Business & Corporate Banking	479,437	479,437	463,791	463,791	
Global Markets	163,170	163,170	157,845	157,845	
	1,831,312	1,831,312	1,771,547	1,771,547	

### Impairment test for goodwill

The recoverable amount of CGUs is determined based on higher of fair value less costs to sell and value-in-use calculations. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants, less costs of disposal. This estimate is mainly determined, on 30 June 2015, on the basis of available market information such as the fair value of the underlying assets and liabilities which have been marked-to-market.

Value in use is the present value of the future cash flows expected to be derived from the CGUs or groups of CGUs. This calculation uses pre-tax cash flow projections based on the budget for the financial year ending 2015, which is approved by the Board of Directors. There is a further projection of 4 years (2014: 4 years) based on the average historical Gross Domestic Product ("GDP") growth of the country covering a five year period, revised for current economic conditions. Cash flows beyond the 5 year period are extrapolated using an estimated growth rate of 4.8% (2014: 5.0%) representing the forecasted GDP growth rate of the country for all cash generating units. The cash flow projections are derived based on a number of key factors including past performance and management's expectation of market developments. The discount rates used in determining the recoverable amount of all the CGUs range from 9.88% to 9.91% (2014: 11.59% to 11.67%). The pre-tax discount rate reflects the specific risks relating to the CGUs.

Management believes that no reasonably possible change in any of the key assumptions would cause the carrying value of any CGU to exceed its recoverable amount.



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Notes to the financial statements for the financial year ended 30 June 2015 (continued)

# 56 Realised and unrealised profits

The determination of realised and unrealised profits is based on the Guidance of Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, issued by the Malaysian Institute of Accountants on 20 December 2010 and the directive of Bursa Malaysia Securities Berhad.

	The G	roup	The B	ank
	2015	2014	2015	2014
	RM'000	RM'000	RM'000	RM'000
Total retained profits of Hong Leong Bank Berhad and subsidiaries				
- Realised	5,206,647	5,327,227	4,654,544	<b>4</b> ,748,470
- Unrealised	1,010,241	637,892	998,660	626,600
	6,216,888	5,965,119	5,653,204	5,375,070
Total share of retained profits from associated company				
- Realised	1,704,761	1,303,484	-	-
Total share of retained profits from joint venture				
- Realised	29,770	13,369	-	
	7,951,419	7,281,972	5,653,204	5,375,070
Less: Consolidation adjustment	(131,905)	(92,868)	-	
Total Group's retained profits	7,819,514	7,189,104	5,653,204	5,375,070

The Group views translation gains or losses on monetary items as realised as it is incurred in the ordinary course of business.

The disclosure of realised and unrealised profits/(losses) above is solely for compliance with the directive issued by the Bursa Malaysia Securities Berhad and should not be used for any other purpose.



# Hong Leong Bank Berhad

Company no: 97141-X (Incorporated in Malaysia)

# Statement by Directors pursuant to Section 169(15) of the Companies Act, 1965

We, Tan Kong Khoon and Lim Lean See, two of the Directors of Hong Leong Bank Berhad, do hereby state that, in the opinion of the Directors, the financial statements set out on pages 15 to 168 are drawn up so as to give a true and fair view of the state of affairs of the Group and the Bank as at 30 June 2015 and of the results and cash flows of the Group and the Bank for the financial year then ended on that date, in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia.

On behalf of the Board,

Tan Kong Khoon

Lim Lean See

Kuala Lumpur 21 September 2015

# Statutory declaration pursuant to Section 169(16) of the Companies Act, 1965

1, Foong Pik Yee, the officer primarily responsible for the financial management of Hong Leong Bank Berhad, do solemnly and sincerely declare that the financial statements set out on pages 15 to 168 are to the best of my knowledge and belief, correct and I make this solemn declaration conscientiously believing the same to be true and by virtue of the provisions of the Statutory Declarations Act, 1960.

Subscribed and solemnly declared by the abovenamed Foong Pik Yee at Kuala Lumpur in Wilayah Persekutuan on 21 September 2015

Foong Pik Yee

ne Merea Accounter

Before me,

Tan Seok Kett Commissioner of Oaths

No. W 530
TAN SEOK KETT

\*

ALAYSIA

Lot 350, 3rd Floor, Wisma MPL,

Jalan Raja Chulan,

50200 Kuala Lumpur. 169



# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HONG LEONG BANK BERHAD

### REPORT ON THE FINANCIAL STATEMENTS (CONTINUED)

We have audited the financial statements of Hong Leong Bank Berhad on pages 15 to 168 which comprise the statements of financial position as at 30 June 2015 of the Group and of the Bank, and the statements of income, comprehensive income, changes in equity and cash flows of the Group and of the Bank for the financial year then ended, and a summary of significant accounting policies and other explanatory notes, as set out on Notes 1 to 55.

# Directors' Responsibility for the Financial Statements

The Directors of the Bank are responsible for the preparation of financial statements that give a true and fair view in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia. The Directors are also responsible for such internal control as the Directors determine are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with approved standards on auditing in Malaysia. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgement, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

PricewaterhouseCoopers (AF 1146), Chartered Accountants, Level 10, 1 Sentral, Jalan Rakyat, Kuala Lumpur Sentral, P.O. Box 10192, 50706 Kuala Lumpur, Malaysia T: +60 (3) 2173 1188, F: +60 (3) 2173 1288, www.pwc.com/my





# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HONG LEONG BANK BERHAD (CONTINUED)

### REPORT ON THE FINANCIAL STATEMENTS (CONTINUED)

### **Opinion**

In our opinion, the financial statements give a true and fair view of the financial position of the Group and of the Bank as of 30 June 2015 and of their financial performance and cash flows for the financial year then ended in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia.

### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In accordance with the requirements of the Companies Act, 1965, in Malaysia, we also report the following:

- (a) In our opinion, the accounting and other records and the registers required by the Act to be kept by the Bank and its subsidiaries of which we have acted as auditors have been properly kept in accordance with the provisions of the Act.
- (b) We have considered the financial statements and the auditors' reports of all the subsidiaries of which we have not acted as auditors, which are indicated in Note 11 to the financial statements.
- (c) We are satisfied that the financial statements of the subsidiaries that have been consolidated with the Bank's financial statements are in form and content appropriate and proper for the purposes of the preparation of the financial statements of the Group and we have received satisfactory information and explanations required by us for those purposes.
- (d) The audit reports on the financial statements of the subsidiaries did not contain any qualification or any adverse comment made under Section 174(3) of the Act.

# OTHER REPORTING RESPONSIBILITIES

The supplementary information set out in Note 56 on page 168 is disclosed to meet the requirement of Bursa Malaysia Securities Berhad and is not part of the financial statements. The Directors are responsible for the preparation of the supplementary information in accordance with Guidance on Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, as issued by the Malaysian Institute of Accountants ("MIA Guidance") and the directive of Bursa Malaysia Securities Berhad. In our opinion, the supplementary information is prepared, in all material respects, in accordance with the MIA Guidance and the directive of Bursa Malaysia Securities Berhad.





# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HONG LEONG BANK BERHAD (CONTINUED)

### OTHER MATTERS

This report is made solely to the members of the Bank, as a body, in accordance with Section 174 of the Companies Act, 1965 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

PRICEWATERHOUSECOOPERS

(No. AF: 1146)

**Chartered Accountants** 

NĠ YEE LING (No.3032/01/17 (J)) Chartered Accountant

Kuala Lumpur 21 September 2015



# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# Condensed Financial Statements Unaudited Statements of Financial Position As At 30 September 2015

		The C	Group	The I	Bank
		As at 30/09/2015	As at 30/06/2015	As at 30/09/2015	As at 30/06/2015
ASSETS	Note	RM'000	RM'000	RM'000	RM'000
Cash and short-term funds		5,352,887	6,230,283	4,643,283	4,972,372
Deposits and placements with banks			-,,		·,-·-,-·-
and other financial Institutions Securities purchased under		4,408,750	3,982,119	4,307,000	4,340,892
resale agreements		6,154,824	12,163,252	6,154,824	12,163,252
Financial assets held-for-trading	A8	8,488,539	7,131,434	8,260,004	7,123,538
Financial investments available-for-sale	A9	23,312,467	20,30 <b>7</b> ,353	21,072,735	17,370,438
Financial investments held-to-maturity  Loans, advances and financing	A10 A11	10,180,748 115,062,724	9,950,081	8,715,719	8,618,741
Other assets	A12	1,808,064	112,124,109 1,295,419	97,838,795 1,678,592	95,563,493 1,149,905
Derivative financial instruments	AIZ	2,231,178	1,424,929	2,195,424	1,421,571
Amount due from subsidiaries		2,201,110	1,424,525	47,407	12,984
Statutory deposits with Central Banks		3,712,420	3,476,192	3,025,290	2,859,590
Subsidiary companies		-,,	-	1,365,210	1,358,443
Investment in associated company		3,467,612	2,977,776	946,525	946,525
Investment in joint venture		147,448	128,790	76,7 <b>1</b> 1	76,711
Property and equipment		682,515	678,579	627,794	627,784
Intangible assets		309,569	318,107	292,756	302,801
Goodwill		1,831,312	1,831,312	1,771,547	1,771,547
TOTAL ASSETS	=	187,151,057	184,019,735	163,019,616	160,680,587
LIABILITIES AND SHAREHOLDERS' EQUITY					
Deposits from customers Deposits and placements of banks	<b>A</b> 13	143,565,656	140,276,148	125,159,560	122,337,044
and other financial institutions Obligations on securities sold	A14	5,707,084	7,096,231	4,983,113	6,133,109
under repurchase agreements		4,413,636	3,691,338	4,413,636	3,691,338
Bills and acceptances payable		342,497	1,900,967	320,213	1,874,138
Other liabilities	A15	4,097,672	3,901,119	3,590,359	3,264,006
Derivative financial instruments		2,512,197	1,287,726	2,437,385	1,269,894
Senior bonds	A16	2,655,099	2,286,380	2,655,099	2,286,380
Tier 2 subordinated bonds	A17	3,952,093	4,619,812	3,546,899	4,219,507
Non-innovative Tier 1 stapled securities	A18	1,428,774	1,410,869	1,428,774	1,410,869
Innovative Tier 1 capital securities Taxation	<b>A</b> 19	517,447	530,223	517,447	530,223
Deferred tax liabilities		196,144 11,486	152,240 77,090	201,566 13,972	160,243 75,672
TOTAL LIABILITIES	-	169,399,785	167,230,143	149,268,023	147,252,423
	_				
Share capital		1,879,909	1,879,909	1,879,909	1,879,909
Reserves		16,534,108	15,558,271	12,534,429	12,196,843
Less: Treasury shares		(662,745)	(648,588)	(662,74 <b>5</b> )	(648,588)
TOTAL SHAREHOLDERS' EQUITY	_	17,751,272	16,789,592	13,751,593	13,428,164
TOTAL LIABILITIES AND EQUITY	=	187,151,057	184,019,735	163,019,616	160,680,587
COMMITMENTS AND CONTINGENCIES	A30 _	151,823,232	148,927,356	145,207,557	142,453,657
Net asset per share attributable to ordinary equity holders of the parent (RM) *		10.06	9.51	7.79	7.61

<sup>\*</sup> The Net assets per share attributable to ordinary equity holders of the parent (RM) is computed as Total Shareholders' Equity (excluding Minority Interest) divided by total number of ordinary shares in circulation.

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# Condensed Financial Statements Unaudited Statements of Income For The Financial Period Ended 30 September 2015

		The Group				
	Note	Current Quarter Ended 30/09/2015 RM'000	Corresponding Quarter Ended 30/09/2014 RM'000	Current Period Ended 30/09/2015 RM'000	Corresponding Period Ended 30/09/2014 RM'000	
Interest income	A20	1,549,855	1,502,505	1,549,855	1,502,505	
Interest expense	A21	(889,898)	(787,106)	(889,898)	(787,106)	
Net interest income		659,957	715,399	659,957	715,399	
Net income from Islamic Banking business	A22	114,532	110,049	114,532	110,049	
Other operating income	A23	248,747	189,110	248,747	189,110	
Net Income		1,023,236	1,014,558	1,023,236	1,014,558	
Other operating expenses	A24	(462,741)	(429,139)	(462,741)	(429,139)	
Operating profit before allowances (Allowance for)/write back of impairment loss	es	560,495	585,419	560,495	585,419	
on loans, advances and financing	A25	(23,977)	14,900	(23,977)	14,900	
Write back of impairment losses		2,849	4,805	2,849	4,805	
		539,367	605,124	539,367	605,124	
Share of profit after tax of equity accounted associated company		80,406	95,406	80,406	95,406	
Share of profit after tax of equity						
accounted joint venture		5,061	3,405	5,061	3,405	
Profit before taxation		624,834	703,935	624,834	703,935	
Taxation	B5	(121,873)	(156,367)	(121,873)	(156,367)	
Net profit for the financial period		502,961	547,568	502,961	547,568	
Attributable to:						
Owners of the parent		502,961	547,568	502,961	547,568	
Earnings per share - basic (sen)	B13(a)	28.5	31.0	28.5	31.0	
Earnings per share - fully diluted (sen)	B13(b)	28.5	31.0	28.5	31.0	
	. ,					

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# Condensed Financial Statements Unaudited Statements of Comprehensive Income For The Financial Period Ended 30 September 2015

	The Group					
	Current Quarter Ended 30/09/2015 RM'000	Corresponding Quarter Ended 30/09/2014 RM'000	Current Period Ended 30/09/2015 RM'000	Corresponding Period Ended 30/09/2014 RM'000		
Net profit for the financial period	502,961	547,568	502,961	547,568		
Other comprehensive income:				•		
Items that may be reclassified subsequently to prof Share of other comprehensive income/(loss) of						
associated company	5,201	(1,019)	5,201	(1,019)		
Currency translation differences	519,774	14,224	519,774	14,224		
Net fair value changes on financial						
investments available-for-sale	(81,420)	(12,778)	(81,420)	(12,778)		
Net fair value changes in						
cash flow hedge	2,625	-	2,625	-		
Income tax relating to components						
of other comprehensive loss	21,519	2,987	21,519	2,987		
Other comprehensive income						
for the financial period, net of tax	467,699	3,414	467,699	3,414		
for the illiancial period, flet of tax	407,033		407,033	3,414		
Total comprehensive income for the						
financial period	970,660	550,982	970,660	550,982		
manous portos	370,000	550,562	370,000	550,562		
Att the dealth day						
Attributable to:	070.000	550.000	070.000	550.000		
- Owners of the parent	970,660	550,982	970,660	550,982		

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# Condensed Financial Statements Unaudited Statements of Income For The Financial Period Ended 30 September 2015

			The I	Bank	
	Note	Current Quarter Ended 30/09/2015 RM'000	Corresponding Quarter Ended 30/09/2014 RM'000	Current Period Ended 30/09/2015 RM'000	Corresponding Period Ended 30/09/2014 RM'000
Interest income Interest expense	A20 A21	1,543,917 (898,510)	1,496,002 (793,358)	1,543,917 (898,510)	1,496,002 (793,358)
Net interest income Other operating income	A23	645,407 252,161	702,644 196,475	645,407 252,161	702,644 196,475
Net Income Other operating expenses	A24	897,568 (403,180)	899,119 (374,110)	897,568 (403,180)	899,119 (374,110)
Operating profit before allowances (Allowance for)/write back of impairment lo on loans, advances and financing	sses A25	494,388 (13,435)	525,009 17,976	494,388 (13,435)	525,009 17,976
Write back of impairment losses		2,849	4,805	2,849	4,805
Profit before taxation Taxation	B5	483,802 (108,573)	547,790 (138,389)	483,802 (108,573)	547,790 (138,389)
Net profit for the financial period		375,229	409,401	375,229	409,401
Attributable to: Owners of the parent		375,229	409,401	375,229	409,401
Earnings per share - basic (sen)	B13(a)	21.3	23.2	21,3	23.2
Earnings per share - fully diluted (sen)	B13(b)	21.3	23.2	21.3	23.2

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# Condensed Financial Statements Unaudited Statements of Comprehensive Income For The Financial Period Ended 30 September 2015

		The I	Bank	
	Current Quarter Ended 30/09/2015 RM'000	Corresponding Quarter Ended 30/09/2014 RM'000	Current Period Ended 30/09/2015 RM'000	Corresponding Period Ended 30/09/2014 RM'000
Net profit for the financial period	375,229	409,401	375,229	409,401
Other comprehensive loss:				
Items that may be reclassified subsequently to pr	rofit or loss:			
Currency translation differences	2,230	(1,967)	2,230	(1,967)
Net fair value changes on financial				
investments available-for-sale	(65,290)	(12,511)	(65,290)	(12,511)
Net fair value changes in	0.605		0.605	
cash flow hedge Income tax relating to components	2,625		2,625	-
of other comprehensive loss	17,615	3,129	17,615	3,129
Other comprehensive loss				
for the financial period, net of tax	(42,820)	(11,349)	(42,820)	(11,349)
Total comprehensive income for the				
financial period	332,409	398,052	332,409	398,052

HONG LEONG BANK BERHAD (97141-X)

(37.141-7) (Incorporated in Malaysia) Condensed Financial Statements
Unaudited Statements of Changes in Equity For The Financial Period Ended 30 September 2015

(1,019) (59,273)(9,791) Equity RM'000 519,774 970,660 (14,157)65,640 68,151 502,961 1,997 14,530,178 547,568 15,149,311 16,789,592 5,201 17,751,272 2,511 Shareholders 26,428 (14, 157)(662,745) (645,579)28,810 (648,588)(14,157)(105,059) (52,711) (114,115) (113,362) 7,623,310 502,961 (157,770) 8,164,705 753 Profits RM'000 7,189,104 7,819,514 547,568 547,568 502,961 14,224 8,129 (6,095)RM'000 683,966 1,203,740 Fluctuation Attributable to owners of the parent 399,357 52,711 452,068 10,266 10.266 Regulatory Reserves RM'000 1,994 5,177 (624) Options Reserve RM'000 2,618 (624)Cash Flow 2,159 Hedge Reserve RM'000 1,997 1.997 (9,791)(1,019) (59,273)207,975 (54,072) 153,903 175,634 186,444 5,201 RM'000 air Value Reserve Reserve RM'000 114,115 3,575,114 105,059 3,680,173 3,081,128 3,195,243 39,212 2,872,183 2,871,595 2,832,383 2,872,183 906'628'1 Capital RM'000 1,879,909 906'628' 1,879,909 Purchase of treasury shares Option charge arising from ESOS granted Total transactions with owners Option charge arising from ESOS granted Total transactions with owners Share of other comprehensive income Share of other comprehensive loss Net fair value changes in financial Net fair value changes in financial Total comprehensive (loss)/income Currency translation differences
 Total comprehensive (loss)/income investments available-for-sale Currency translation differences investments available-for-sale Comprehensive income Net profit for the financial period Net profit for the financial period Transfer to statutory reserve Transfer to regulatory reserve Transfer to statutory reserve Sale of treasury shares Net fair value changes in of associated company Transactions with owners Transactions with owners Comprehensive income At 30 September 2015 At 30 September 2014 cash flow hedge At 1 July 2015 At 1 July 2014 The Group

Comprise regulatory reserves maintained by the Group's banking subsidiaries of RM440,823,000 (30 September 2014: RM Nii) and the banking subsidiary in Vietnam with the State Bank of Vietnam of RM11,245,000 (30 September 2014: RM10,266,000)

HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia) Condensed Financial Statements
Unaudited Statements of Changes in Equity For The Financial Period Ended 30 September 2015

				n i famba				2			
	Share	Share	Statutory	Non-distributable Fair Value	Cash Flow Hedge	Share	Regulatory	Exchange Fluctuation	Distributable Retained	Treasury	
<u>The Bank</u>	Capital RM'000	Premium RM'000	Reserve RM'000	Reserve RM'000	Reserve RM'000	Reserve RM'000	Reserve RM'000	Reserve RM'000	Profits RM'000	Shares RM'000	Total RM'000
At 1 July 2015	1,879,909	2,872,183	3,084,249	214,109	162	•	334,138	38,798	5,653,204	(648,588)	13,428,164
Comprehensive income. Net profit for the financial period	•	•	•	,					375,229	,	375,229
Net rair value changes in infancial     investments evailable-for-sele     Not fair value abanges in	•			(47,047)						•	(47,047)
cash flow hedge					1,997			- 0		•	1,997
Total comprehensive (loss)/income				(47,047)	1,997			2,230	375,229	- 	332,409
Transactions with owners Transfer to statutory reserve Transfer to reculatory reserve			93,807				52 551		(93,807)	•	• •
Purchase of treasury shares Option cherge arising from ESOS granted						5.177	55,75		(100,30)	(14,157)	(14,157)
Total transactions with owners			93,807	  -    -		5,177	52,551		(146,358)	(14,157)	(8,980)
At 30 September 2015	1,879,909	2,872,183	3,178,056	167,062	2,159	5,177	386,689	41,028	5,882,075	(662,745)	13,751,593
At 1 July 2014	1,879,909	2,832,383	2,640,258	208,942		2,618		36,897	5,375,070	(645,579)	12,330,498
Comprehensive income Net profit for the financial period Not fair value changes in financial	•		•		ı			•	409,401		409,401
or variable for sale  - Currency translation differences  Total comprehensive (loss)/income				(9,382)				(1,967) (1,967)	409,401		(9,382) (1,967) 398,052
Transactions with owners Transfer to statutory reserve Sale of treasury strares		39,212	102,350						(102,350)	26,428	65,640
Option charge arising from ESOS granted Total transactions with owners		39,	102,350		  -   	(624)			. (101,597)	28,810	68,151
At 30 September 2014	1,879,909	2,871,595	2,742,608	199,560	.	1,994		34,930	5,682,874	(618,769)	12,796,701

# HONG LEONG BANK BERHAD (97141-X)

(Incorporated in Malaysia)

# **Condensed Financial Statements Unaudited Condensed Statements of Cash Flows** For The Financial Period Ended 30 September 2015

	The Group The B		Bank	
Profit before taxation	Financial Period Ended 30/09/2015 RM'000 624,834	Financial Period Ended 30/09/2014 RM'000 703,935	Financial Period Ended 30/09/2015 RM'000 483,802	Financial Period Ended 30/09/2014 RM'000 547,790
Adjustments for non-cash items	239,127	(142,506)	302,105	(58,564)
Operating profit before working capital changes	863,961	561,429	785,907	489,226
Changes in working capital:				
Net changes in operating assets	(467,709)	(9,744,196)	955,796	(8,179,319)
Net changes in operating liabilities	2,629,158	7,349,858	2,461,412	6,526,649
Income taxes and zakat paid	(124,237)	(128,396)	(112,500)	(111,360)
Net cash generated from/(used in)				// 07/ 00/
operating activities	2,901,173	(1,961,305)	4,090,615	(1,274,804)
Cash flows from investing activities				
Net purchases of financial investments available-for-sale Net (purchases)/proceeds of financial investments	(2,962,266)	(1,655,091)	(3,645,719)	(1,752,581)
held-to-maturity	(153,980)	26,938	(18,523)	80,279
Purchase of property and equipment	(18,879)	(33,574)	(16,640)	(30,199)
Net proceeds from sale of property and equipment	256	2,188	256	1,781
Purchase of intangible assets	(7,609)	(13,134)	(7,047)	(12,457)
Dividends received on financial investments available-for-sale	32.358	23,205	32,358	23,205
Dividend from joint venture	3,755	20,200	3,755	20,200
Dividends from subsidiary companies	-	-	-	13,353
Net cash used in investing activities	(3,106,365)	(1,649,468)	(3,651,560)	(1,676,619)
Cash flows from financing activities				
Repayment of Tier 2 subordinated loan Purchase of treasury shares Sale of treasury shares	(700,000) (14,157)	- - 65,640	(700,000) (14,157) -	- - 65,640 2,511
Cash received from ESOS exercised Interest paid on subordinated obligations	(50,355)	2,511 (49,005)	(55,237)	(53,845)
Net cash (used in)/generated from financing activities	(764,512)	19,146	(769,394)	14,306
Net decrease in cash and cash equivalents Currency translation differences	(969,704) 92,308	(3,591,627) 55,558	(330,339) 1,250	(2,937,117) 39,714
Cash and cash equivalents at the	,	, <del>-</del>		
beginning of financial period	6,230,283	14,712,789	4,972,372	13,629,775
Cash and cash equivalents at the end of financial period	5,352,887	11,176,720	4,643,283	10,732,372

### HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

Part A - Explanatory Notes Pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 and Policy
Document on Financial Reporting Issued by Bank Negara Malaysia ("BNM") on 28 January 2015

# NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS FOR FINANCIAL PERIOD ENDED 30 SEPTEMBER 2015

### A1 Basis of preparation

The unaudited condensed financial statements for the financial period ended 30 September 2015 have been prepared under the historical cost convention, except for the following assets and liabilities which are stated at fair values: financial assets held-for-trading, financial investments available-for-sale and derivative financial instruments.

The unaudited condensed financial statements have been prepared in accordance with MFRS 134: Interim Financial Reporting issued by the Malaysian Accounting Standard Board ("MASB") and paragraph 9.22 of the Bursa Malaysia Securities Berhad's ("Bursa Securities") Listing Requirements and should be read in conjunction with the audited annual financial statements for the Group and Hong Leong Bank Berhad ("HLB" or "the Bank") for the financial year ended 30 June 2015. The explanatory notes attached to the unaudited condensed financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group and the Bank since the year ended 30 June 2015.

The unaudited condensed financial statements incorporate the activities relating to Islamic Banking which have been undertaken by the Group in compliance with Shariah principles. Islamic Banking business refers generally to the acceptance of deposits and granting of financing under the Shariah principles.

The significant accounting policies and methods of computation applied in the unaudited condensed financial statements are consistent with those adopted in the annual audited financial statements for the financial year ended 30 June 2015.

### Revised BNM Policy Document on Classification and Impairment Provisions for Loans/Financing

On 6 April 2015, BNM issued a revised Policy Document on Classification and Impairment Provisions for Loans/Financing. The issuance of this revised policy document has superseded two guidelines issued by BNM previously, namely Classification and Impairment Provisions for Loans/Financing dated 9 November 2011 and Classification and Impairment Provisions for Loans/Financing — Maintenance of Regulatory Reserves dated 4 February 2014. Some of the key changes introduced in the revised BNM Policy Document include classification of a loan/financing as impaired when the loan/financing is classified as rescheduled and restructured ("R&R") in BNM's Central Credit Reference Information System ("CCRIS") and reclassification of a R&R loan/financing from impaired to non-impaired when repayments based on revised and restructured terms have been observed continuously for a period of at least 6 months.

The requirements in this revised Policy Document are effective on 1 January 2015, except for the following:

- the requirement to classify loans/financing as rescheduled and restructured in the Central Credit Reference Information System ("CCRIS") will be effective on or after 1 April 2015; and
- (ii) the requirement for a banking institution to maintain, in aggregate, collective impairment allowance and regulatory reserves of no less than 1.2% of total outstanding loans/financing, net of individual impairment allowance will be effective beginning 31 December 2015.

The Group and the Bank have complied to the new requirements to classify loans/financing as rescheduled and restructured. The Group and the Bank have early adopted the requirement for a banking institution to maintain, in aggregate, collective impairment allowance and regulatory reserves of no less than 1.2% of total outstanding loans/financing, net of individual impairment allowance since financial year 30 June 2015. The regulatory reserve is maintained in addition to the collective impairment allowance required under the MFRS 139 Financial Instruments: Recognition and Measurement, and it will be set aside from the retained profits to a separate reserve within equity as an additional credit risk absorbent. The regulatory reserve is not qualified as Common Equity Tier 1 capital under BNM's Capital Adequacy Framework (Capital Components).

During the financial period, the Group and the Bank have transferred RM52.71 million and RM52.55 million respectively from its retained profits to regulatory reserves in accordance with BNM's requirements.

### HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A1 Basis of preparation (continued)

The preparation of unaudited condensed financial statements in conformity with the MFRS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited condensed financial statements, and the reported amounts of income and expenses during the reported financial period. It also requires Directors to exercise their judgement in the process of applying the Group and the Bank's accounting policies. Although these estimates and judgement are based on the Directors' best knowledge of current events and actions, actual results may differ.

### A2 Status of matters giving rise to the auditor's qualified report in the preceding annual financial statements for the year ended 30 June 2015

There was no qualified report issued by the auditors in the preceding annual financial statements for the year ended 30 June 2015.

### A3 Seasonality or cyclicality of operations

The business operations of the Group and the Bank have not been affected by any material seasonal and cyclical factors

# A4 Exceptional items or unusual events affecting financial statements

There were no exceptional items or unusual events that materially affected the financial statements.

### A5 Variation from financial estimates reported in preceding financial period

There were no changes in estimates of amounts reported in the prior financial year that may have a material effect in the current period.

### A6 Issuance and repayment of debt and equity securities

Save as detailed below, there were no other new shares issuance, repayment of debt and equity securities, share buy-back and share cancellations, or resale of shares held as treasury shares during the financial period ended 30 September 2015:

### a) Share Buy-back

There were no purchase of ordinary shares of RM1.00 each ('Shares') from the open market during the financial period ended 30 September 2015.

The total number of shares bought back, all of which were held as treasury shares as at 30 September 2015 amounted to 81,101,700 shares, at an average price per share of RM5.32. None of the treasury shares were resold or cancelled to date.

# b) Purchase of shares pursuant to ESOS

A trust has been set up for the ESOS of the Bank and it is administered by an appointed trustee. The trustee will be entitled from time to time to accept financial assistance from the Bank upon such terms and conditions as the Bank and the trustee may agree to purchase the Bank's shares from the open market for the purposes of this trust. In accordance with MFRS 132: Financial Statements: Presentation and Disclosure, the shares purchased for the benefit of the ESOS holders are recorded as "Treasury Shares", in addition to the Treasury Shares for share buy-back, in the Shareholders' Equity on the Statements of Financial Position.

### HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

### A6 Issuance and repayment of debt and equity securities (continued)

### b) Purchase of shares pursuant to ESOS (continued)

During the financial period ended 30 September 2015, the trust had purchased 1,082,700 shares between 7 July 2015 and 29 September 2015 with total costs of RM14.2 million. As at 30 September 2015, the total number of Treasury Shares for ESOS was 34,455,600 at an average carrying value of RM6.70 per share.

On 2 April 2015, the Bank has granted the following conditional new incentive share options to eligible executives of the Bank and its subsidiary pursuant to the Bank's Executive Share Scheme:

(i) Up to 37,550,000 share options at an exercise price of RM14.24.

The options granted are subject to the achievement of certain performance criteria by the option holders over a performance period concluding at the end of the financial year ending 30 June 2018 ("FY 2018"). The achievement of the performance targets and the number of shares (if any) to be vested shall be determined at the end of FY 2018. The exercise period of the vested options will be up to the 30th month from the vesting date to be determined.

### c) Repayment of debt and equity securities

On 10 August 2015, HLB had fully redeemed the RM700.0 million nominal value bearing coupon rate of 4.85% per annum Tier 2 Subordinated Notes issued by the Bank on 10 August 2010.

### A7 Dividends paid

There were no dividends paid during the financial period under review.

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A8 Financial assets held-for-trading

	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Money market instruments:				
Bank Negara Malaysia bills	-	383,325	-	383,325
Government treasury bills	200,517	78,632	200,517	78,632
Malaysian Government securities	846,303	67,769	846,303	67,769
Malaysian Government investment				
certificates	255,151	609,725	225,369	233,383
Bankers' acceptances and Islamic				
accepted bills	=	30,404	_	30,404
Negotiable instruments of deposit	6,254,742	5,328,784	6,055,989	5,697,230
Cagamas bonds	161,350	35,446	161,350	35,446
Khazanah bonds	17,558	-	17,558	-
	7,735,621	6,534,085	7,507,086	6,526,189
Quoted securities:				
Shares outside Malaysia	3,732	3,394	3,732	3,394
Foreign currency bonds in Malaysia	422,987	375,822	422,987	375,822
Unquoted securities:				
Private and Islamic debt securities	326,199	218,133	326,199	218,133
Total financial assets held-for-trading	8,488,539	7,131,434	8,260,004	7,123,538

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A9 Financial investments available-for-sale

	The Group		The Bank		
_	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000	
Money market instruments:					
Government treasury bills	123,584	168,553	123,584	168,553	
Malaysian Government securities	719,886	10,684	719,886	10,684	
Malaysian Government investment		*		•	
certificates	3,289,574	3,461,207	2,413,251	1,836,986	
Other Government securities	203,817	277,911	-	-	
Cagamas bonds	889,228	886,276	707,029	704,900	
Khazanah bonds	346,967	345,140	346,967	345,140	
Sukuk	109,619	-	79,723	-	
_	5,682,675	5,149,771	4,390,440	3,066,263	
Quoted Securities:					
Shares in Malaysia	15,689	16,225	15,689	16,225	
Shares outside Malaysia	27	25	27	25	
Wholesale fund	4,200,426	3,206,328	4,200,426	3,206,328	
Foreign currency bonds in Malaysia	4,908,069	4,380,452	4,723,057 .	4,220,916	
Foreign currency bonds outside Malaysia	2,031,819	1,452,826	2,031,819	1,452,826	
Unquoted securities:					
Private debt securities in Malaysia	5,790,318	5,447,769	5,027,833	4,753,898	
Shares in Malaysia	390,753	390,753	390,753	390,753	
Shares outside Malaysia	4,802	4,134	4,802	4,134	
Foreign currency bonds in Malaysia	287,889	259,070	287,889	259,070	
Total financial investments available-for-sale	23,312,467	20,307,353	21,072,735	17,370,438	

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A10 Financial investments held-to-maturity

	The Gi	oup	The B	<u>Bank</u>
-	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Money market instruments:				
Malaysian Government securities	3,631,527	2,952,499	3,631,527	2,952,499
Malaysian Government investment				
certificates	6,146,388	6,529,307	4,354,169	4,965,307
Cagamas bonds	30,491	30,454	20,312	20,127
Negotiable instruments of deposit	1,818	2,338	501,852	501,817
Other Government securities	315,489	335,159	152,824	124,456
-	10,125,713	9,849,757	8,660,684	8,564,206
Unquoted securities in Malaysia:				
Loan stocks	49	49	49	49
Private and Islamic debt securities	-	45,789	-	-
Unquoted bonds	486	486	486	486
Investment in preference shares	54,500	54,000	54,500	54,000
-	55,035	100,324	55,035	54,535
Total financial investments held-to-maturity	10,180,748	9,950,081	8,715,719	8,618,741

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A11 Loans, advances and financing

	The C	<u>Group</u>	The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Overdrafts	4,082,640	4,005,025	3,849,381	3,787,272
Term loans/financing:				
- Housing and shop loans/financing	55,703,405	53,828,770	46,468,568	45,074,437
- Syndicated/term loans or financing	9,351,685	9,038,647	8,117,602	7,944,110
- Hire purchase receivables	18,323,338	18,099,246	14,875,122	14,631,741
- Other term loans/financing	9,038,607	8,676,463	7,487,484	7,151,025
Credit/charge card receivables	3,816,429	3,889,314	3,816,429	3,889,314
Bills receivable	1,226,554	1,166,833	1,213,733	1,155,997
Trust receipts	334,723	322,780	261,866	251,752
Claims on customers under				
acceptance credits	7,101,401	7,369,680	6,741,930	7,051,254
Block discounting	14	14	14	14
Revolving credit	6,849,978	6,549,079	5,617,175	5,301,689
Staff loans/financing	163,855	167,479	151,650	154,767
Other loans/financing	338,949	304,960	332,470	297,986
Gross loans, advances and financing	116,331,578	113,418,290	98,933,424	96,691,358
Unamortised fair value changes				
arising from terminated fair value hedges	(1,870)	(2,188)	295	547
Allowance for impaired loans, advances and financing:				
- Collective assessment allowance	(950,819)	(969,033)	(796,936)	(822,488)
- Individual assessment allowance	(316,165)	(322,960)	(297,988)	(305,924)
Total net loans, advances and financing	115,062,724	112,124,109	97,838,795	95,563,493

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A11 Loans, advances and financing (continued)

# Alla By type of customer

	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Domestic non-bank financial institutions Domestic business enterprises:	603,209	638,549	11,896	88,620
- small and medium enterprises	17,841,165	17,771,812	16,107,222	16,036,000
- others	18,643,946	18,372,803	16,120,882	15,997,698
Government and statutory bodies	26,918	24,448	14,991	12,473
Individuals	72,650,245	70,958,690	60,407,501	59,198,892
Other domestic entities	195,028	171,386	167,750	144,676
Foreign entities	6,371,067	5,480,602	6,103,182	5,212,999
Gross loans, advances and financing	116,331,578	113,418,290	98,933,424	96,691,358

# Allb By interest/profit rate sensitivity

	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Fixed rate:				
- Housing and shop loans/financing	4,895,042	3,575,427	3,349,980	2,347,397
- Hire purchase receivables	17,477,932	17,537,151	14,029,716	14,069,645
- Other fixed rate loan/financing	7,793,134	7,379,130	6,976,186	6,612,153
Variable rate:				
- Base rate/base lending rate plus	69,954,527	68,912,319	60,266,952	59,493,564
- Cost plus	15,855,755	15,694,860	14,310,590	14,168,599
- Other variables rates	355,188	319,403	-	-
Gross loans, advances and financing	116,331,578	113,418,290	98,933,424	96,691,358

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A11 Loans, advances and financing (continued)

# Alle By economic purpose

<u>ny soonomo parposo</u>	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Purchase of securities	643,042	704,762	633,233	694,801
Purchase of transport vehicles	18,202,882	18,020,496	14,709,091	14,509,560
Purchase of landed properties		*		
- residential	47,044,049	45,306,604	38,778,532	37,505,118
- non-residential	14,550,386	14,231,669	13,161,730	12,892,318
Purchase of fixed assets				
(excluding landed properties)	448,593	462,979	406,638	421,120
Personal use	3,714,675	3,523,573	3,142,536	2,945,941
Credit card	3,816,429	3,889,314	3,816,429	3,889,314
Purchase of consumer durables	406	418	406	418
Construction	1,276,062	1,257,882	1,066,382	1,049,262
Mergers and acquisition	252,946	258,988	252,946	258,988
Working capital	24,011,293	23,432,987	20,806,120	20,396,334
Other purpose	2,370,815	2,328,618	2,159,381	2,128,184
Gross loans, advances and financing	116,331,578	113,418,290	98,933,424	96,691,358

# Alld By geographical distribution

	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Malaysia	111,326,964	109,283,009	94,640,120	93,141,474
Singapore	4,259,355	3,529,821	4,259,355	3,529,821
Hong Kong	33,949	20,063	33,949	20,063
Vietnam	355,188	319,403	-	-
Cambodia	356,122	265,994	-	-
Gross loans, advances and financing	116,331,578	113,418,290	98,933,424	96,691,358

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A11 Loans, advances and financing (continued)

# Alle By residual contractual maturity

•	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Within one year	29,632,084	28,564,745	27,455,104	26,844,178
One year to less than three years	7,602,455	7,821,134	6,635,076	6,499,875
Three years to less than five years	10,373,481	10,257,963	8,531,591	8,464,914
Five years and more	68,723,558	66,774,448	56,311,653	54,882,391
Gross loans, advances and financing	116,331,578	113,418,290	98,933,424	96,691,358

# Allf Impaired loans, advances and financing by economic purpose

The Group		oup The Bank	
30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
221	235	221	235
183,517	184,069	142,717	144,718
242,052	207,232	176,325	148,743
53,581	46,190	49,852	43,695
29,301	34,188	28,064	32,943
35,926	34,714	30,686	30,000
46,172	42,907	46,172	42,907
-	4	-	4
4,020	4,114	2,004	2,082
345,850	365,444	328,936	348,978
26,427	28,863	26,059	28,495
967,067	947,960	831,036	822,800
	30/09/2015 RM'000  221 183,517  242,052 53,581  29,301 35,926 46,172 - 4,020 345,850 26,427	RM'000         RM'000           221         235           183,517         184,069           242,052         207,232           53,581         46,190           29,301         34,188           35,926         34,714           46,172         42,907           -         4           4,020         4,114           345,850         365,444           26,427         28,863	30/09/2015         30/06/2015         30/09/2015           RM'000         RM'000         RM'000           221         235         221           183,517         184,069         142,717           242,052         207,232         176,325           53,581         46,190         49,852           29,301         34,188         28,064           35,926         34,714         30,686           46,172         42,907         46,172           -         4         -           4,020         4,114         2,004           345,850         365,444         328,936           26,427         28,863         26,059

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A11 Loans, advances and financing (continued)

# Allg Impaired loans, advances and financing by geographical distribution

	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Malaysia	952,867	935,235	831,036	822,800
Vietnam	14,200	12,725	-	-
Gross impaired loans, advances and financing	967,067	947,960	831,036	822,800

# Allh Movements in impaired loans, advances and financing are as follows:

	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
At 1 July	947,960	1,231,735	822,800	1,025,115
Impaired during the financial period/year	408,444	1,525,359	344,079	1,275,080
Performing during the financial period/year	(198,662)	(792,443)	(160,335)	(637,758)
Amount written back in respect of				
recoveries	(91,651)	(480,590)	(82,429)	(403,171)
Amount written off	(100,791)	(541,798)	(93,226)	(436,696)
Exchange difference	1,767	5,697	147	230
At 30 September	967,067	947,960	831,036	822,800
Gross impaired loans				
as a % of gross loans, advances and financing	0.8%	0.8%	0.8%	0.9%

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A11 Loans, advances and financing (continued)

# Alli Movements in allowance for impaired loans, advances and financing are as follows:

	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Collective Assessment Allowance				
At 1 July	969,033	1,076,604	822,488	922,286
Net allowances made during the financial period/year	75,224	213,457	60,609	189,171
Amount transferred to individual assessment	-	(94)	-	(94)
Amount written off	(91,684)	(310,003)	(84,443)	(279,587)
Unwinding income	(2,900)	(12,129)	(2,396)	(9,802)
Exchange difference	1,146	1,198	678	514
At 30 September	950,819	969,033	796,936	822,488
Collective assessment allowance (inclusive of regulatory reserve) as % of gross loans, advances and financing less individual impairment allowance	1.20%	1.20%	1.20%	1.20%
Individual Assessment Allowance		•		
At 1 July	322,960	511,453	305,924	433,037
Allowances made during the financial period/year	8,925	80,769	7,889	63,314
Amount transferred from collective assessment	-	94	-	94
Amount transferred to allowance for impairment				
losses on securities	-	(5,274)	_	(5,274)
Amount written back in respect		( ) /		( ) /
of recoveries	(14,344)	(130,588)	(13,985)	(105,052)
Amount written off	(1,109)	(132,862)	(1,128)	(75,368)
Unwinding income	(938)	(5,360)	(859)	(5,057)
Exchange difference	671	4,728	147	230
At 30 September	316,165	322,960	297,988	305,924

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

### A12 Other assets

	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Foreclosed properties	939	1,023	939	1,023
Sundry debtors and other prepayments	261,766	257,391	235,952	155,892
Treasury related receivables	123,793	429,244	35,844	429,244
Collateral pledged for derivative transactions	1,292,124	509,483	1,292,123	509,483
Other receivables	129,442	98,278	113,734	54,263
	1,808,064	1,295,419	1,678,592	1,149,905

### A13 Deposits from customers

# A13a By type of deposit

	The Group		The E	<u>Bank</u>
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Fixed deposits	82,250,395	77,791,311	71,721,975	67,159,273
Negotiable instruments of deposits	13,794,551	12,879,060	12,375,913	11,412,543
Short-term placements	11,126,485	13,145,658	9,645,315	12,295,104
	107,171,431	103,816,029	93,743,203	90,866,920
Demand deposits	19,795,103	20,065,136	17,326,728	17,553,946
Saving deposits	15,961,959	15,823,857	13,454,602	13,348,698
Others	781,946	640,821	762,111	630,045
Gross deposits from customers	143,710,439	140,345,843	125,286,644	122,399,609
Fair value changes arising from designation at				
fair value through profit or loss *	(144,783)	(69,695)	(127,084)	(62,565)
Total net deposits from customers	143,565,656	140,276,148	125,159,560	122,337,044

<sup>\*</sup> The Group and the Bank have issued structured deposits (Callable Range Accrual Notes) and designated them at fair value through profit or loss. This designation is permitted under MFRS 139 "Financial Instruments: Recognition and Measurement" as it significantly reduces accounting mismatch. These instruments are managed by the Group on the basis of its fair value and includes terms that have substantive derivative characteristic. The structured deposits designated at fair value amounted to RM1,445 million (2015: RM1,542 million) for the Group and RM1,192 million (2015: RM1,214 million) for the Bank respectively.

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A13 Deposits from customers (continued)

# A13b By type of customer

<u> </u>	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Government and statutory bodies	2,684,109	3,011,265	1,750,976	2,127,107
Business enterprises	68,247,609	65,026,828	57,159,079	55,067,415
Individuals	70,694,441	70,231,983	64,438,864	63,279,300
Others	2,084,280	2,075,767	1,937,725	1,925,787
Gross deposits from eustomers	143,710,439	140,345,843	125,286,644	122,399,609

# A13e The maturity structure of fixed deposits, negotiable instruments of deposits and short-term placements are as follows:

<u> </u>	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Due within six months	83,753,086	78,605,267	71,774,780	68,018,244
More than six months to one year	19,110,545	21,105,271	18,063,003	19,165,497
More than one year to five years	3,577,800	3,375,491	3,175,420	2,953,179
More than five years	730,000	730,000	730,000	730,000
	107,171,431	103,816,029	93,743,203	90,866,920

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A14 Deposits and placements of banks and other financial institutions

	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Licensed banks	5,129,269	6,389,746	4,983,113	6,133,109
Licensed investment banks	56,315	123,241	_	-
Licensed Islamic banks	-	49,004	-	-
Other financial institutions	521,500	534,240	-	-
	5,707,084	7,096,231	4,983,113	6,133,109
The maturity structure of				
deposits and placements of banks and other				
financial institutions:				
- One year or less (short-term)	5,707,084	7,096,231	4,983,113	6,133,109

### A15 Other liabilities

	The Group		The Bank	
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
Zakat	437	350	_	-
Post employment benefits obligation				
- defined contribution plan	289	288	289	288
Loan advance payment	2,371,887	2,268,769	1,938,180	1,845,747
Amount due to subsidiary companies	-	-	29,105	29,016
Treasury and cheque clearing	406,202	533,584	405,009	413,043
Treasury related payables	301,713	174,206	300,570	173,063
Sundry creditors and accruals	553,141	534,896	432,515	436,044
Provision for bonus and staff related expenses	119,583	93,525	114,081	89,442
Others	344,420	295,501	370,610	277,363
	4,097,672	3,901,119	3,590,359	3,264,006

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

### A16 Senior bonds

	The Group and The Bank
Note	30/09/2015 30/06/2015 RM'000 RM'000
USD 300 million senior bonds, at par (a)	916,350 916,350
USD 300 million senior bonds, at par (b)	919,200 919,200
Foreign exchange translations	802,950 435,750
	2,638,500 2,271,300
Add: Interest payable	20,475 19,401
• •	2,658,975 2,290,701
Less: Unamortised discounts	(3,876) (4,321)
	2,655,099 2,286,380

(a) On 17 March 2011, the Bank issued USD300.0 million in aggregate principal amount of Senior Bonds ("the Bonds"), which will mature in 2016. The Bonds bear interest at the rate of 3.75% is payable semi-annually. The Bonds were issued at a price of 99.761 per cent of the principal amount of the Bonds.

The Bonds will constitute direct, general, unsubordinated and (subject to the provisions of Negative Pledge Condition) unsecured obligations of the Bank which will at all times rank *pari passu* among themselves and at least *pari passu* with all other present and future unsecured obligations of the Bank.

(b) On 20 April 2012, HLB completed its inaugural US dollar senior unsecured notes issuance of USD300.0 million (the "Senior Notes") under its Euro Medium Term Note Programme of up to USD1.5 billion (or its equivalent in other currencies) in nominal value (the "Programme") which was established on 9 April 2012.

The Senior Notes will have a tenor of five years, maturing on 19 April 2017. The Senior Notes will pay a coupon of 3.125% per annum which is equivalent to a yield to investors of 3.269%.

### A17 Tier 2 subordinated bonds

		The Group		The Bank	
	Note	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000
RM700 million Tier 2 subordinated debt, at par	(a)	-	700,000	-	700,000
Add: Interest payable		-	13,115	-	13,115
		-	713,115	-	713,115
Less: Unamortised discounts			(2)		(2)
			713,113		713,113
RM1.0 billion Tier 2 subordinated debt, at par	(b)	1,000,000	1,000,000	1,000,000	1,000,000
Add: Interest payable		17,758	6,793	17,758	6,793
		1,017,758	1,006,793	1,017,758	1,006,793
Less: Unamortised discounts		(63)	(124)	(63)	(124)
		1,017,695	1,006,669	1,017,695	1,006,669

### HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### A17 Tier 2 subordinated bonds (continued)

, Tiel 2 subditumated bonds (continued)		The C	<u>Group</u>	The Bank		
		30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000	
Subordinated medium term notes, at par	(c)	500,000	500,000	500,000	500,000	
Add: Interest payable		6,051	65	6,051	65	
		506,051	500,065	506,051	500,065	
Less: Unamortised discounts		(210)	(350)	(210)	(350)	
Fair value adjustments on completion of						
business combination accounting		(98)	(147)	(98)	(147)	
		505,743	499,568	505,743	499,568	
RM1.5 billion Tier 2 subordinated debt, at par	(d)	1,500,000	1,500,000	1,500,000	1,500,000	
Add: Interest payable		18,678	1,664	18,678	1,664	
		1,518,678	1,501,664	1,518,678	1,501,664	
Less: Unamortised discounts		(905)	(1,027)	(905)	(1,027)	
		1,517,773	1,500,637	1,517,773	1,500,637	
RM400 million Tier 2 subordinated Sukuk  Ijarah, at par	(e)	400,000	400,000		-	
Add: Profit payable		5,576	736		· -	
		405,576	400,736	-	-	
Less: Unamortised discounts		(382)	(431)			
		405,194	400,305		-	
RM500 million Tier 2 subordinated notes, at par	(f)	500,000	500,000	500,000	500,000	
Add: Interest payable		6,575	526	6,575	526	
		506,575	500,526	506,575	500,526	
Less: Unamortised discounts		(887)	(1,006)	(887)	(1,006)	
		505,688	499,520	505,688	499,520	
		3,952,093	4,619,812	3,546,899	4,219,507	

(a) On 10 August 2010, HLB had completed the first issuance of RM700.0 million nominal value of Tier 2 Subordinated Debt ("Sub Debt") out of its RM1.7 billion Tier 2 Subordinated Notes Programme. The RM700.0 million Sub Debt will mature in 2020 and is callable at the end of year 5 and on each subsequent coupon payment dates thereafter subject to approval of BNM. The Sub Debt which bears interest of 4.85% per annum is payable semi-annually in arrears.

The Sub Debt constitute unsecured liabilities of the Bank, and is subordinated in right of payment to the deposit liabilities and all other liabilities of the Bank in accordance with the terms and conditions of the issue and qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of the Group and the Bank.

On 10 August 2015, HLB had fully redeemed the RM700.0 million nominal value of Tier 2 Sub Debt bearing coupon rate of 4.85% per annum.

### HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### A17 Tier 2 subordinated bonds (continued)

(b) On 5 May 2011, HLB issued the remaining RM1.0 billion nominal value of Sub Debt which will mature in 2021 and is callable at the end of year 5 and on each subsequent coupon payment dates thereafter subject to approval of BNM. The second issuance of Sub Debt bears interest at the rate of 4.35% per annum and is payable semi-annually in arrears.

The Sub Debt constitute unsecured liabilities of the Bank, and is subordinated in right of payment to the deposit liabilities and all other liabilities of the Bank in accordance with the terms and conditions of the issue and qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of the Group and the Bank.

(c) On 27 February 2009, Promino Sdn Bhd ("Promino"), a wholly owned subsidiary of the Bank, has successfully issued the first tranche of RM410.0 million nominal value of the 10 non-callable 5 years Subordinated Medium Term Notes ("MTN") callable on 27 February 2014 (and thereafter) and due on 27 February 2019 under the RM2.0 billion Subordinated MTN Programme. The coupon rate of the Subordinated MTN is 5.75% per annum, which is payable semi-annually in arrears from the date of the issue. Should Promino decide not to exercise its call option on the fifth (5) year from the issue date, the coupon rate will be revised to be equivalent to 7.75% or the then prevailing 5 years RM swap rate plus 3.70% per annum, whichever is higher, from the beginning of the sixth (6) year to the final maturity date.

Subsequently, on 2 December 2009, Promino issued a second tranche of RM250.0 million nominal value of the 10 non-callable 5 years Subordinated MTN callable on 2 December 2014 (and thereafter) and due on 2 December 2019 under the RM2.0 billion Subordinated MTN Programme. The coupon rate of this second tranche of the Subordinated MTN is 5.75% per annum, which is payable semi-annually in arrears from the date of the issue. Should Promino decide not to exercise its call option on the fifth (5) year from the issue date, the coupon rate of this second tranche will be revised to be equivalent to 7.75% or the then prevailing 5 years RM swap rate plus 3.70% per annum, whichever is higher, from the beginning of the sixth (6) year to the final maturity date; similar to the step-up rates in the first tranche.

Subsequently, on 30 December 2010, Promino issued a third tranche of RM500.0 million nominal value of the 10 non-callable 5 years Subordinated MTN callable on 30 December 2015 (and at each anniversary date thereafter) and due on 30 December 2020 under the RM2.0 billion Subordinated MTN Programme. The coupon rate of this third tranche of the Subordinated MTN is 4.75% per annum, which is payable semi-annually in arrears from the date of the issue. Should Promino decide not to exercise its call option on the fifth (5) year from the issue date, or at each anniversary date thereafter, the coupon rate of this third tranche will be remain at 4.75% per annum, from the beginning of the sixth (6) year to the final maturity date.

On 1 July 2011, the above Subordinated MTN was vested to HLB. The above tranches of Subordinated MTNs constitute unsecured liabilities of HLB and are subordinated to all deposit liabilities and all other liabilities except those liabilities, which by their terms, rank equally in rights of payment with the Subordinated MTNs. The Subordinated MTNs qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of the Group and the Bank.

On 27 February 2014, HLB had fully redeemed the first tranche of RM410.0 million nominal value of the 10 non-callable 5 years subordinated MTNs bearing coupon rate of 5.75% per annum.

On 2 December 2014, HLB had fully redeemed the second tranche of RM250.0 million nominal value of the 10 non-callable 5 years subordinated MTNs bearing coupon rate of 5.75% per annum.

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### A17 Tier 2 subordinated bonds (continued)

(d) On 22 June 2012, the Bank had completed the issuance of RM1.5 billion nominal value of Tier 2 Subordinated Notes ("Sub Notes"). The RM1.5 billion Sub Notes will mature in 2024 and are callable on any interest payment date falling on or after the 7th anniversary of the issue date subject to approval of BNM. The Sub Notes which bears interest of 4.50% per annum is payable semi-annually in arrears.

The Sub Notes constitute unsecured liabilities of the Bank, and is subordinated in right of payment to the deposit liabilities and all other liabilities of the Bank in accordance with the terms and conditions of the issue and qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of the Group and the Bank.

(e) On 17 June 2014, Hong Leong Islamic Bank Berhad ("HLISB"), a wholly owned subsidiary of the Bank, had completed the first issuance of RM400.0 million nominal value of Tier 2 Subordinated Sukuk Ijarah ("Subordinated Sukuk Ijarah") out of its RM1.0 billion Tier 2 Subordinated Sukuk Ijarah Programme. The RM400.0 million Subordinated Sukuk Ijarah will mature in 2024 and is callable at end of year 5 and on each subsequent coupon payment dates thereafter subject to approval of BNM. The Subordinated Sukuk Ijarah which bears profit rate of 4.80% per annum is payable semi-annually in arrears.

The Subordinated Sukuk Ijarah constitute direct, unconditional, subordinated and unsecured obligations of HLISB and subordinated in right and priority of payment, to the extend and in the manner provided in the Subordinated Sukuk Ijarah, ranking *pari passu* among themselves. The Subordinated Sukuk Ijarah is subordinated in right of payment to all deposit liabilities and other liabilities of HLISB, except to those liabilities, which by their terms, rank equally in right of payment with or are subordinated to the Subordinated Sukuk Ijarah. The Subordinated Sukuk Ijarah qualifies as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLISB.

(f) On 23 June 2014, HLB had completed the first issuance of RM500.0 million nominal value of Tier 2 Sub Notes out of its RM10.0 billion Multi-Currency Sub Notes Programme. The RM500.0 million Sub Notes will mature in 2024 and is callable on any coupon payment date falling on or after the 5th anniversary of the issue date. The Sub Notes which bears interest rate of 4.80% per annum is payable semi-annually in arrears. The exercise of the call option on the Sub Notes shall be subject to the approval of BNM.

The Sub Notes constitute unsecured liabilities of the Bank, and is subordinated in right of payment to the deposit liabilities and all other liabilities of the Bank in accordance with the terms and conditions of the issue, except to those liabilities, which by their terms, rank equally in right of payment with or are subordinated to the Sub Notes. The Sub Notes qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of the Group and the Bank.

### HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

### A18 Non-innovative Tier 1 stapled securities

-	The Group and The Bank		
	30/09/2015 RM'000	30/06/2015 RM'000	
RM1.4 billion Non-Innovative Tier 1 stapled securities, at par	1,400,000	1,400,000	
Add: Interest payable	28,861 1,428,861	1,411,040	
Less: Unamortised discounts	(87) 1,428,774	(171) 1,410,869	

On 5 May 2011, HLB had completed its issuance of Non-Innovative Tier 1 Stapled Securities ("NIT-1 Stapled Securities") of RM1.4 billion. The NIT-1 Stapled Securities which is perpetual in nature and callable at the end of year 5 and on each coupon payment date, pays a semi annual coupon of 5.05% per annum. The call option shall be subject to the approval of BNM.

The NIT-1 Stapled Securities constitute unsecured liabilities of the Bank, and is subordinated in right of payment to the deposit liabilities and all other liabilities of the Bank in accordance with the terms and conditions of the issue and qualify as Tier 1 capital for the purpose of determining the capital adequacy ratio of the Group and the Bank.

#### A19 Innovative Tier 1 capital securities

	The Group and The Bank		
	30/09/2015 RM'000	30/06/2015 RM'000	
RM500 million Innovative Tier 1 capital securities at par	500,000	500,000	
Add: Interest payable	2,372	12,771	
	502,372	512,771	
Less: Unamortised discounts	(6,937)	(7,367)	
Fair value adjustments on completion of			
business combination accounting	22,012	24,819	
	517,447	530,223	

On 10 September 2009, Promino issued the first tranche of Innovative Tier 1 Capital Securities ("IT-1 Capital Securities") amounting to RM500.0 million in nominal value, from its RM1.0 billion IT-1 Capital Securities Programme. The IT-1 Capital Securities is structured in accordance with the Risk-Weighted Capital Adequacy Framework (General Requirements and Capital Components) issued by BNM.

The RM500.0 million 1T-1 Capital Securities has a tenor of 30 years and Promino has the option to redeem the RM500.0 million IT-1 Capital Securities at the 10th anniversary, subject to BNM approval. The RM500.0 million IT-1 Capital Securities has a coupon rate of 8.25% per annum, payable semi-annually. In the event the IT-1 Capital Securities is not redeemed at the 10th anniversary (the First Optional Redemption Date), the coupon rate will be revised to 9.25% per annum from the 11th year to the final maturity.

On 1 July 2011, the above IT-Capital Securities was vested to HLB. The IT-1 Capital Securities constitute unsecured and subordinated obligations of HLB and are subordinated to all deposit liabilities and all other liabilities except those liabilities which rank equally in, and/or junior to, the rights of payment of the IT-1 Capital Securities. The IT-1 Capital Securities qualify as Tier 1 capital for the purpose of computing the capital adequacy ratio of the Group and the Bank.

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A20 Interest income

	1st Quarter Ended		Cumulative Three Months Ended	
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000
Group	1 140 000	1 077 100	1 140 020	1 077 100
Loan, advances and financing  Money at call and deposit placements with	1,149,920	1,077,100	1,149,920	1,077,100
financial institutions	34,055	97,820	34,055	97,820
Securities purchased under resale	34,033	91,620	34,033	97,620
agreements	54,055	33,526	54,055	33,526
Financial assets held-for-trading	116,763	134,605	116,763	134,605
Financial investments available-for-sale	121,186	94,507	121,186	94,507
Financial investments held-to-maturity	73,821	6 <b>4,</b> 837	73,821	64,837
Others	55	110	55	110
	1,549,855	1,502,505	1,549,855	1,502,505
Of which: Interest income earned on impaired loans, advances and financing	13,325	13,260	13,325	13,260
	1st Quart	ter Ended		Three Months ded
	30/09/2015	30/09/2014	En 30/09/2015	ded 30/09/2014
<u>Bank</u>	_		En	ded
Loan, advances and financing	30/09/2015	30/09/2014	En 30/09/2015	ded 30/09/2014
Loan, advances and financing  Money at call and deposit placements with financial institutions	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000
Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale	30/09/2015 RM'000 1,136,991 34,448	30/09/2014 RM'000 1,069,036 101,003	30/09/2015 RM'000 1,136,991 34,448	30/09/2014 RM'000 1,069,036 101,003
Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale agreements	30/09/2015 RM'000 1,136,991 34,448 54,055	30/09/2014 RM'000 1,069,036 101,003 33,526	30/09/2015 RM'000 1,136,991 34,448 54,055	30/09/2014 RM'000 1,069,036 101,003 33,526
Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale agreements  Financial assets held-for-trading	30/09/2015 RM'000 1,136,991 34,448 54,055 123,996	30/09/2014 RM'000 1,069,036 101,003 33,526 137,110	30/09/2015 RM'000 1,136,991 34,448 54,055 123,996	30/09/2014 RM'000 1,069,036 101,003 33,526 137,110
Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale agreements  Financial assets held-for-trading  Financial investments available-for-sale	30/09/2015 RM'000 1,136,991 34,448 54,055 123,996 118,786	30/09/2014 RM'000 1,069,036 101,003 33,526 137,110 87,303	30/09/2015 RM'000 1,136,991 34,448 54,055 123,996 118,786	30/09/2014 RM'000 1,069,036 101,003 33,526 137,110 87,303
Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale agreements  Financial assets held-for-trading  Financial investments available-for-sale	30/09/2015 RM'000 1,136,991 34,448 54,055 123,996	30/09/2014 RM'000 1,069,036 101,003 33,526 137,110	30/09/2015 RM'000 1,136,991 34,448 54,055 123,996	30/09/2014 RM'000 1,069,036 101,003 33,526 137,110
Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale agreements  Financial assets held-for-trading  Financial investments available-for-sale Financial investments held-to-maturity	30/09/2015 RM'000 1,136,991 34,448 54,055 123,996 118,786 75,589	30/09/2014 RM'000 1,069,036 101,003 33,526 137,110 87,303 67,919	30/09/2015 RM'000 1,136,991 34,448 54,055 123,996 118,786 75,589	30/09/2014 RM'000 1,069,036 101,003 33,526 137,110 87,303 67,919
Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale agreements  Financial assets held-for-trading  Financial investments available-for-sale  Financial investments held-to-maturity  Others	30/09/2015 RM'000 1,136,991 34,448 54,055 123,996 118,786 75,589 52	30/09/2014 RM'000 1,069,036 101,003 33,526 137,110 87,303 67,919 105	30/09/2015 RM'000 1,136,991 34,448 54,055 123,996 118,786 75,589 52	30/09/2014 RM'000 1,069,036 101,003 33,526 137,110 87,303 67,919 105
Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale agreements  Financial assets held-for-trading  Financial investments available-for-sale Financial investments held-to-maturity	30/09/2015 RM'000 1,136,991 34,448 54,055 123,996 118,786 75,589 52	30/09/2014 RM'000 1,069,036 101,003 33,526 137,110 87,303 67,919 105	30/09/2015 RM'000 1,136,991 34,448 54,055 123,996 118,786 75,589 52	30/09/2014 RM'000 1,069,036 101,003 33,526 137,110 87,303 67,919 105

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A21 Interest expense

	1st Quarter Ended		Cumulative Three Months Ended	
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000
Group				
Deposits and placements of banks				
and other financial institutions	11,683	17,750	11,683	17,750
Deposits from customers	714,175	621,628	714,175	621,628
Short-term placements	71,711	51,064	71,711	51,064
Senior bonds	21,883	17,392	21,883	17,392
Tier 2 subordinated bonds	44,235	52,638	44,235	52,638
Non-innovative Tier 1 stapled securities	17,904	18,017	17,904	18,017
Innovative Tier 1 capital securities	8,019	7,306	8,019	7,306
Others	288	1,311	288	1,311
	889,898	787,106	889,898	787,106

	1st Quarter Ended		Cumulative Three Months Ended	
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000
<u>Bank</u>				
Deposits and placements of banks				
and other financial institutions	14,617	20,391	14,617	20,391
Deposits from customers	719,860	625,239	719,860	625,239
Short-term placements	71,711	51,064	71,711	51,064
Senior bonds	21,883	17,392	21,883	17,392
Tier 2 subordinated bonds	44,228	52,638	44,228	52,638
Non-innovative Tier 1 stapled securities	17,904	18,017	17,904	18,017
Innovative Tier 1 capital securities	8,019	7,306	8,019	7,306
Others	288	1,311	288	1,311
	898,510	793,358	898,510	793,358

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A22 Net income from 1slamic Banking business

	1st Quarter Ended		Cumulative T End	
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000
Group				
Income derived from investment of depositors' funds and others	232,960	222,354	232,960	222,354
of which Finance income	233,734	220,851	233,734	220,851
of which other operating income	(774)	1,503	(774)	1,503
Income derived from investment of shareholders' funds	32,414	21,671	32,414	21,671
of which Finance income	17,593	19,205	17,593	19,205
of which other operating income	14,821	2,466	14,821	2,466
Income attributable to depositors	(150,842)	(133,976)	(150,842)	(133,976)
	114,532	110,049	114,532	110,049

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A23 Other operating income

	1st Quarter Ended		Cumulative Three Months Ended	
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000
Group				
(a) Fee income:				
Commissions	36,868	40,183	36,868	40,183
Service charges and fees	9,988	11,396	9,988	11,396
Guarantee fees	3,535	5,425	3,535	5,425
Credit card related fees	58,775	55,419	58,775	55,419
Corporate advisory fees	428	228	428	228
Commitment fees	8,773	9,199	8,773	9,199
Fee on loans, advances and financing	12,915	14,420	12,915	14,420
Other fee income	9,575	7,891	9,575	7,891
	140,857	144,161	140,857	144,161
(b) (Loss)/gain arising from sale of financial assets:  Net (loss)/gain from sale of financial				
assets held-for-trading Net loss from sale of derivative	(6,430)	4,987	(6,430)	4,987
financial instruments Net gain from sale of	(14,730)	(3,112)	(14,730)	(3,112)
financial investments available-for-sale Net gain from redemption of	3,082	26,379	3,082	26,379
financial investments held-to-maturity	17	74	17	74
	(18,061)	28,328	(18,061)	28,328
(c) Gross dividend income from:	22.250	22.205	22.259	22 205
Financial investments available-for-sale	32,358	23,205	32,358	23,205

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A23 Other operating income (continued)

	1st Quarter Ended		Cumulative Three Months Ended	
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000
(d) Net unrealised gain on revaluation of:				
- Financial assets held-for-trading	(1,774)	808	(1,774)	808
- Derivatives financial instruments	39,489	14,056	39,489	14,056
	37,715	14,864	37,715	14,864
(e) Amortisation of fair value changes arising from terminated fair value				
hedges	(251)	(1,476)	(251)	(1,476)
(f) Other income:				
Foreign exchange gain/(loss)	50,285	(26,740)	50,285	(26,740)
Rental income	954	1,349	954	1,349
Gain on disposal of property				
and equipment (net)	12	1,283	12	1,283
Other non-operating income	4,878	4,136	4,878	4,136
	56,129	(19,972)	56,129	(19,972)
Total other operating income	248,747	189,110	248,747	189,110

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A23 Other operating income (continued)

	1st Quarter Ended		Cumulative Three Mont Ended	
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000
Bank				
(a) Fee income:				
Commissions	36,513	40,037	36,513	40,037
Service charges and fees	9,884	11,307	9,884	11,307
Guarantee fees	3,518	5,406	3,518	5,406
Credit card related fees	58,775	55,419	58,775	55,419
Corporate advisory fees	428	228	428	228
Commitment fees	8,711	9,183	8,711	9,183
Fee on loans, advances and financing	12,231	14,186	12,231	14,186
Other fee income	9,541	7,859	9,541	7,859
	139,601	143,625	139,601	143,625
(b) (Loss)/gain arising from sale of financial assets:				
Net (loss)/gain from sale of financial assets held-for-trading Net loss from sale of derivative	(6,430)	4,987	(6,430)	4,987
financial instruments	(14,730)	(3,112)	(14,730)	(3,112)
Net gain from sale of financial investments available-for-sale Net gain from redemption of	3,082	20,734	3,082	20,734
financial investments held-to-maturity	17	74	17	74
	(18,061)	22,683	(18,061)	22,683
(c) Gross dividend income from:				
Subsidiary companies	-	13,353	-	13,353
Investment in joint venture	5,145	-	5,145	-
Financial investments available-for-sale	32,358	23,205	32,358	23,205
	37,503	36,558	37,503	36,558

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A23 Other operating income (continued)

	1st Quarter Ended		Cumulative Three Months Ended	
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000
(d) Net unrealised gain on revaluation of:				
- Financial assets held-for-trading	(1,774)	808	(1,774)	808
- Derivatives financial instruments	39,489	14,056	39,489	14,056
	37,715	14,864	37,715	14,864
(e) Amortisation of fair value changes arising from terminated fair value				
hedges	(251)	(1,216)	(251)	(1,216)
(f) Other income:				
Foreign exchange gain/(loss)	49,875	(26,661)	49,875	(26,661)
Rental income	954	1,349	954	1,349
Gain on disposal of property				
and equipment (net)	12	1,283	12	1,283
Other non-operating income	4,813	3,990	4,813	3,990
	55,654	(20,039)	55,654	(20,039)
Total other operating income	252,161	196,475	252,161	196,475

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A24 Other operating expenses

	1st Quarter Ended		Cumulative Three Months Ended	
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000
Group				
Personnel costs	222.405	219 205	222 405	219 205
- Salaries, allowances and bonuses	233,405	218,395	233,405	218,395
- Medical expenses	7,123	5,534	7,123	5,534
- Training and convention expenses	7,535	4,535	7,535	4,535
- Staff welfare - Others	1,870 8,670	2,150 5,182	1,870 8,670	2,150 5,182
- Others	258,603	235,796	258,603	235,796
	238,003	233,790	238,003	233,790
Establishment costs				
- Depreciation of property and equipment	18,794	17,507	18,794	17,507
- Amortisation of intangible assets	17,820	17,192	17,820	17,192
- Rental of premises	21,837	19,132	21,837	19,132
- Information technology expenses	27,966	27,131	27,966	27,131
- Security services	6,809	6,390	6,809	6,390
- Electricity, water and sewerage	5,840	6,507	5,840	6,507
- Hire of plant and machinery	3,684	3,242	3,684	3,242
- Others	4,710	5,676	4,710	5,676
	107,460	102,777	107,460	102,777
Marketing expenses				
- Advertisement and publicity	5,374	5,417	5,374	5,417
- Credit card related fees	28,996	25,705	28,996	25,705
- Others	4,009	3,767	4,009	3,767
	38,379	34,889	38,379	34,889
A durinistration and concept armanaca				
Administration and general expenses - Teletransmission expenses	3,182	3,147	3,182	3,147
- Stationery and printing expenses	3,709	4,296	3,709	4,296
- Professional fees	16,237	18,873	16,237	18,873
- Insurance fees	8,730	9,711	8,730	9,711
- Stamp, postage and courier	5,828	4,805	5,828	4,805
- Travelling and transport expenses	996	1,443	996	1,443
- Registration and license fees	2,287	1,148	2,287	1,148
- Brokerage and commission	1,486	1,897	1,486	1,897
- Credit card fees	9,096	7,136	9,096	7,136
- Others	6,748	3,221	6,748	3,221
	58,299	55,677	58,299	55,677
	462,741	429,139	462,741	429,139

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A24 Other operating expenses (continued)

o mer operating enposition (community)	1st Quarter Ended		Cumulative T	Three Months ded
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000
Bank Bank				
Personnel costs	105 747	102 112	105 747	102 112
- Salaries, allowances and bonuses	195,747	183,113	195,747	183,113
<ul><li>Medical expenses</li><li>Training and convention expenses</li></ul>	6,086 6,915	4,643 4,152	6,086 6,915	4,643 4,152
- Staff welfare	1,515	1,760	1,515	1,760
- Others	7,190	4,199	7,190	4,199
	217,453	197,867	217,453	197,867
	<del></del>			
Establishment costs	17.004	16.600	17.004	16.622
- Depreciation of property and equipment	17,294	16,632	17,294	16,632
- Amortisation of intangible assets	17,092	16,276	17,092	16,276
- Rental of premises	18,145	17,594	18,145	17,594
- Information technology expenses	25,258	23,090	25,258	23,090
- Security services	5,465	5,460	5,465	5,460
- Electricity, water and sewerage	5,062	6,194	5,062	6,194
- Hire of plant and machinery - Others	3,532 1,538	2,804 309	3,532 1,538	2,804 309
- Others		88,359		
	93,386	88,339	93,386	88,359
Marketing expenses		4.500		. 500
- Advertisement and publicity	4,355	4,589	4,355	4,589
- Credit card related fees	28,996	25,705	28,996	25,705
- Others	3,347	3,483	3,347	3,483
	36,698	33,777	36,698	33,777
Administration and general expenses				
- Teletransmission expenses	3,088	3,070	3,088	3,070
- Stationery and printing expenses	3,572	4,158	3,572	4,158
- Professional fees	15,869	18,536	15,869	18,536
- Insurance fees	7,848	8,543	7,848	8,543
- Stamp, postage and courier	5,776	4,782	5,776	4,782
- Travelling and transport expenses	743	1,117	743	1,117
- Registration and license fees	1,869	1,060	1,869	1,060
- Brokerage and commission	933	1,548	933	1,548
- Credit card fees	9,096	7,136	9,096	7,136
- Others	6,849	4,157	6,849	4,157
	55,643	54,107	55,643	54,107
	403,180	374,110	403,180	374,110

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A25 Allowance for/(write back of) impairment losses on loans, advances and financing

	1st Quarter Ended		Cumulative T End	
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000
Group				
Allowance for/(write back of) impairment losses on loans, advances and financing:				
- collective assessment allowance	75,224	55,502	75,224	55,502
- individual assessment allowance	(5,419)	(9,377)	(5,419)	(9,377)
Impaired loans and financing:				
- written off	3,269	7,823	3,269	7,823
- recovered from bad debt written off	(49,097)	(68,848)	(49,097)	(68,848)
	23,977	(14,900)	23,977	(14,900)
	1st Quart	er Ended	Cumulative T End	
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000
Bank				
Allowance for/(write back of) impairment losses on loans, advances and financing:				
- collective assessment allowance	60,609	51,660	60,609	51,660
- individual assessment allowance	(6,096)	(14,042)	(6,096)	(14,042)
Impaired loans and financing: - written off	2.975	7.000	2.975	7.000
- written off - recovered from bad debt written off	2,865 (43,943)	7,098	2,865	7,098
- recovered from bad debt written off		(62,692)	(43,943)	(62,692)
	13,435	(17,976)	13,435	(17,976)

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### A26 Capital adequacy

The Group's and the Bank's regulatory capital is governed by BNM Capital Adequacy Framework guidelines. With effect from 1 January 2013, the capital adequacy ratios of the Group and the Bank are computed in accordance with BNM's Capital Adequacy Framework issued on 28 November 2012. The Framework sets out the approach for computing the regulatory capital adequacy ratios, as well as the levels of the ratios at which banking institutions are required to operate. The Framework is to strengthen capital adequacy standards, in line with the requirements set forth under Basel III. In line with the transitional arrangements under the BNM's Capital Adequacy Framework (Capital Components), the minimum capital adequacy requirement for common equity Tier I (CET I) capital ratio and Tier I capital ratio are 4.50% (2014: 4.00%) and 6.00% (2014: 5.50%) respectively for year 2015. The minimum regulatory capital adequacy requirement remains at 8.00% (2014: 8.00%) for total capital ratio.

The risk-weighted assets ("RWA") of the Group and the Bank have adopted the Standardised Approach for Credit Risk and Market Risk, and the Basic Indicator Approach for Operational Risk computation.

### (a) The capital adequacy ratios of the Group and the Bank are as follows:

	The G	roup	The Bank		
	Financial Period Ended 30/09/2015	Financial Year Ended 30/06/2015	Financial Period Ended 30/09/2015	Financial Year Ended 30/06/2015	
Before deducting proposed dividends					
CET I capital ratio	10.923%	11.147%	9.411%	9.861%	
Tier I capital ratio	12.029%	12.297%	10.678%	11.179%	
Total capital ratio	14.097%	14.715%	13.594%	14.226%	
After deducting proposed dividends					
CET I capital ratio	10.541%	10.750%	8.973%	9.406%	
Tier I capital ratio	11.647%	11.900%	10.241%	10.724%	
Total capital ratio	13.716%	14.318%	13.157%	13.771%	

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A26 Capital adequacy (continued)

(b) The components of CET 1, Tier I and Tier II capital under the revised Capital Components Framework are as follows:

	The G	roup	The Bank		
· _	Financial Period Ended 30/09/2015 RM'000	Financial Year Ended 30/06/2015 RM'000	Financial Period Ended 30/09/2015 RM'000	Financial Year Ended 30/06/2015 RM'000	
CET I capital					
Paid-up share capital	1,879,909	1,879,909	1,879,909	1,879,909	
Share premium	2,872,183	2,872,183	2,872,183	2,872,183	
Retained profits	7,661,744	7,819,514	5,506,846	5,653,204	
Other reserves	4,969,591	4,363,914	3,299,439	3,219,396	
Less: Treasury shares	(662,745)	(648,588)	(662,745)	(648,588)	
Less: Other intangible assets	(309,569)	(318,107)	(292,756)	(302,801)	
Less: Goodwill	(1,831,312)	(1,831,312)	(1,771,547)	(1,771,547)	
Less: Investment in subsidiary companies/	(-,,-	(-,,	(-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	. , , ,	
associated company/joint venture	(1,446,024)	(1,242,626)	(955,378)	(952,672)	
Total CET I capital	13,133,777	12,894,887	9,875,951	9,949,084	
Additional Tier I capital					
Non-innovative Tier I stapled securities	980,000	980,000	980,000	980,000	
Innovative Tier I capital securities	350,000	350,000	350,000	350,000	
Total additional Tier I capital	1,330,000	1,330,000	1,330,000	1,330,000	
Total Tier I capital	14,463,777	14,224,887	11,205,951	11,279,084	
Tier II capital					
Collective assessment allowance ^					
and regulatory reserves #	1,157,771	1,109,877	994,829	951,123	
Subordinated bonds	3,498,822	3,552,000	3,498,822	3,552,000	
Tier II capital before regulatory adjustments	4,656,593	4,661,877	4,493,651	4,503,123	
Less: Regulatory adjustments					
Investment in subsidiary companies	-	-	(819,126)	(815,066)	
Investment in associated company	(2,080,567)	(1,786,666)	(567,915)	(567,915)	
Investment in joint venture	(88,469)	(77,274)	(46,027)	(46,027)	
Total Tier II capital	2,487,557	2,797,937	3,060,583	3,074,115	
Total capital	16,951,334	17,022,824	14,266,534	14,353,199	
=					

<sup>^</sup> Excludes collective assessment allowance attributable to loans, advances and financing classified as impaired but not individually assessed for impairment.

<sup>#</sup> Includes the qualifying regulatory reserves for non-impaired loans of the Group and the Bank of RM440,823,000 (2015: RM388,112,000) and RM386,689,000 (2015: RM334,138,000) respectively.

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A26 Capital adequacy (continued)

(c) The breakdown of RWA by each major risk category is as follows:

	The G	roup	The Bank		
	Financial Period Ended 30/09/2015 RM'000	Financial Year Ended 30/06/2015 RM'000	Financial Period Ended 30/09/2015 RM'000	Financial Year Ended 30/06/2015 RM'000	
Credit risk	108,769,801	105,009,787	94,187,094	91,202,163	
Market risk	3,919,421	3,052,311	4,108,444	3,065,215	
Operational risk	7,554,581	7,620,076	6,649,308	6,627,632	
Total RWA	120,243,803	115,682,174	104,944,846	100,895,010	

(d) The capital adequacy ratios of the banking subsidiary company of the Group are as follows:

# Hong Leong Islamic Bank Berhad

	Financial Period Ended 30/09/2015	Financial Year Ended 30/06/2015
Before deducting proposed dividends		
CET I capital ratio	10.844%	11.323%
Tier I capital ratio	10.844%	11.323%
Total capital ratio	14.645%	15.240%
After deducting proposed dividends		
CET I capital ratio	10.776%	11.253%
Tier I capital ratio	10.776%	11.253%
Total capital ratio	14.577%	15.170%

### HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### A27 Group segmental reporting on revenue, profit and assets

The business segment results are prepared based on the Group's internal management reporting reflective of the organisation's management reporting structure.

The various business segments are described below:

Personal Financial Services focuses mainly on servicing individual customers and small businesses. Products and services that are extended to customers include mortgages, credit cards, hire purchase and others.

Business & Corporate Banking focuses mainly on corporate customers. Products offered include trade financing, working capital facilities, other term financing and corporate advisory services.

Global Markets refers to the Group's domestic treasury and capital market operations and includes foreign exchange, money market operations as well as capital market securities trading and investments.

Overseas/International Operations refers to Hong Leong Bank Berhad Overseas Branches, Subsidiaries, Associate, Joint Venture and Representative Office. The overseas operations are mainly in commercial banking and treasury business.

Others and inter-segment elimination refers to head office, other subsidiaries and inter-segment elimination.

### Financial quarter ended 30/09/2015

	Personal Financial Services RM'000	Business & Corporate Banking RM'000	Global Markets RM'000	Overseas/ International Operations RM'000	Others and Inter-Segment Elimination RM'000	Total RM'000
By business segment						
External revenue	656,827	111,014	316,070	52,477	(113,152)	1,023,236
Inter-segment revenue	(63,645)	127,484	(189,383)	-	125,544	-
Segment revenue	593,182	238,498	126,687	52,477	12,392	1,023,236
Segment profit before taxation	248,643	184,363	101,410	3,774	1,177	539,367
Share of profit after tax of equity accounted associated company				80,406		80,406
Share of profit after tax of equity accounted joint venture				5,061		5,061
Profit before taxation					_	624,834
Taxation						(121,873)
Profit after taxation					=	502,961

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# A27 Group segmental reporting on revenue, profit and assets (continued)

### Financial period ended 30/09/2015

	Personal Financial Services RM'000	Business & Corporate Banking RM'000	Global Markets RM'000	Overseas/ International Operations RM'000	Others and Inter-Segment Elimination RM'000	Total RM'000
By business segment						
External revenue	656,827	111,014	316,070	52,477	(113,152)	1,023,236
Inter-segment revenue	(63,645)	127,484	(189,383)	-	125,544	-
Segment revenue	593,182	238,498	126,687	52,477	12,392	1,023,236
Segment profit before taxation	248,643	184,363	101,410	3,774	1,177	539,367
Share of profit after tax of equity accounted associated company				80,406		80,406
Share of profit after tax of equity accounted joint venture				5,061		5,061
Profit before taxation					-	624,834
Taxation					-	(121,873)
Profit after taxation					=	502,961
Segment assets	78,976,174	31,588,245	55,326,926	10,933,368	-	176,824,713
Unallocated assets						10,326,344
Total assets					=	187,151,057

# Corresponding quarter ended 30/09/2014

	Personal Financial Services RM'000	Business & Corporate Banking RM'000	Global Markets RM'000	Overseas/ International Operations RM'000	Others and Inter-Segment Elimination RM'000	Total RM'000
By business segment						
External revenue	630,711	140,199	318,876	49,061	(124,289)	1,014,558
Inter-segment revenue	(35,655)	92,626	(195,002)	-	138,031	-
Segment revenue	595,056	232,825	123,874	49,061	13,742	1,014,558
Segment profit before taxation	263,099	208,536	99,217	9,968	24,304	605,124
Share of profit after tax of equity accounted associated company				95,406		95,406
Share of profit after tax of equity accounted joint venture				3,405		3,405
Profit before taxation Taxation					_	703,935 (156,367)
Profit after taxation					-	547,568

### HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

### A27 Group segmental reporting on revenue, profit and assets (continued)

#### Corresponding financial period ended 30/09/2014

	Personal Financial Services RM'000	Business & Corporate Banking RM'000	Global Markets RM'000	Overseas/ International Operations RM'000	Others and Inter-Segment Elimination RM'000	Total RM'000
By business segment						
External revenue	630,711	140,199	318,876	49,061	(124,289)	1,014,558
Inter-segment revenue	(35,655)	92,626	(195,002)	-	138,031	
Segment revenue	595,056	232,825	123,874	49,061	13,742	1,014,558
Segment profit before taxation	263,099	208,536	99,217	9,968	24,304	605,124
Share of profit after tax of equity accounted associated company				95,406		95,406
Share of profit after tax of equity accounted joint venture				3,405		3,405
Profit before taxation					-	703,935
Taxation						(156,367)
Profit after taxation					-	547,568
Segment assets Unallocated assets	71,669,106	28,492,785	61,717,501	7,953,294	-	169,832,686 8,486,574
Total assets					=	178,319,260

#### A28 Property and equipment

The valuations of land and building had been brought forward without amendment from the previous audited annual financial statements.

### A29(a) Material events subsequent to the end of the reporting period

There are no material events subsequent to the end of the financial period ended 30 September 2015.

### A29(b) Changes in the composition of the Group

There were no changes in the composition of the Group for the current financial period and up to the date of this report except for the following:

(a) Promitol Sdn Bhd, a wholly-owned subsidiary of the Bank, was dissolved on 29 July 2015.

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### A30 Commitments and contingencies

In the normal course of business, the Group and the Bank make various commitments and incur certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions. These commitments and contingencies are also not secured over the assets of the Group.

The notional amounts of the commitments and contingencies constitute the following:

	The C	Froup	The Bank		
	30/09/2015 RM'000	30/06/2015 RM'000	30/09/2015 RM'000	30/06/2015 RM'000	
Principal Amount					
Direct credit substitutes	206,954	212,983	205,867	211,578	
Certain transaction related contingent items	1,594,420	1,606,465	1,501,680	1,508,972	
Short-term self liquidating trade					
related contingencies	752,277	755,587	731,661	741,482	
1rrevocable commitments to extend credit:					
- maturity more than one year	18,660,527	18,158,775	14,823,808	14,680,331	
- maturity less than one year	18,028,278	17,262,934	16,246,008	15,610,783	
Foreign exchange related contracts:					
- less than one year	30,181,082	31,118,946	29,328,839	30,203,845	
- one year to less than five years	5,221,178	4,409,157	5,221,178	4,409,157	
- five years and above	1,062,150	819,693	1,062,150	819,693	
Interest rate related contracts:					
- less than one year	26,059,456	21,887,447	26,769,456	21,857,447	
- one year to less than five years	40,011,286	42,671,138	39,271,286	42,386,138	
- five years and above	1,933,651	2,129,631	1,933,651	2,129,631	
Equity related contracts:					
- less than one year	384,130	360,330	384,130	360,330	
- one year to less than five years	226,989	102,937	226,989	102,937	
Commodity related contracts:					
- less than one year	4,508	1,471	4,508	1,471	
- one year to less than five years	3,280	3,826	3,280	3,826	
Unutilised credit card lines	7,493,066	7,426,036	7,493,066	7,426,036	
Total	151,823,232	148,927,356	145,207,557	142,453,657	

# A31 Related party transactions

All related party transactions within the Group had been entered into in the normal course of business and were carried out on normal commercial terms.

### HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### A32 Fair value of financial instruments

Financial instruments comprise financial assets and financial liabilities. Fair value is the amount at which a financial asset could be exchanged or a financial liability settled, between knowledgeable and willing parties in an arm's length transaction. The information presented herein represents the estimates of fair values as at the statements of financial position date.

Where available, quoted and observable market prices are used as the measure of fair values. Where such quoted and observable market prices are not available, fair values are estimated based on a range of methodologies and assumptions regarding risk characteristics of various financial instruments, discount rates, estimates of future cash flows and other factors. Changes in the uncertainties and assumptions could materially affect these estimates and the resulting fair value estimates.

#### (a) Determination of fair value and fair value hierarchy

The Group and the Bank measure fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: Valuations derived from valuation techniques in which one or more significant inputs are not based on observable market data.

Financial instruments are classified as Level 1 if their value is observable in an active market. Such instruments are valued by reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted prices is readily available, and the price represents actual and regularly occurring market transactions. An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an on-going basis. These would include actively traded listed equities and actively exchange-traded derivatives.

Where fair value is determined using unquoted market prices in less active markets or quoted prices for similar assets and liabilities, such instruments are generally classified as Level 2.

In cases where quoted prices are generally not available, the Group then determines fair value based upon valuation techniques that use as inputs, market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high.

Financial instruments are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data (unobservable inputs). Such inputs are generally determined based on observable inputs of a similar nature, historical observations on the level of the input or other analytical techniques.

### HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### A32 Fair value of financial instruments (continued)

#### (a) Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy:

The Group
Financial Period Ended 30/09/2015
Fair value

	rair value			
	Level 1	Level 2	Level 3	Total
	RM'000	RM'000	RM'000	RM'000
Recurring fair value measurements				
Financial Assets				
Financial assets held-for-trading				
- Money market instrument	-	7,735,621	-	7,735,621
- Quoted Securities	426,719	-	-	426,719
- Unquoted Securities	-	326,199	-	326,199
Financial investments available-for-sale				
- Money market instrument	-	5,682,675	-	5,682,675
- Quoted Securities	11,156,030	-	-	11,156,030
- Unquoted Securities	-	6,078,207	395,555	6,473,762
Derivative financial instruments	42	2,221,269	9,867	2,231,178
	11,582,791	22,043,971	405,422	34,032,184
	= = = = = = = = = = = = = = = = = = = =		105,122	51,052,101
Financial Liability	•			
Derivative financial instruments	2,959	2,499,371	9,867	2,512,197

### The Group Financial Year Ended 30/06/2015 Fair value

	rair value			
	Level 1 <b>RM'000</b>	Level 2 RM'000	Level 3 RM'000	Total RM'000
Recurring fair value measurements				
Financial Assets				
Financial assets held-for-trading				
- Money market instrument	-	6,534,085	-	6,534,085
- Quoted Securities	379,216	-	-	379,216
- Unquoted Securities	-	218,133	-	218,133
Financial investments available-for-sale				
- Money market instrument	•	5,149,771	-	5,149,771
- Quoted Securities	9,055,856	-	-	9,055,856
- Unquoted Securities	-	5,706,839	394,887	6,101,726
Derivative financial instruments	42	1,417,935	6,952	1,424,929
	9,435,114	19,026,763	401,839	28,863,716
Financial Liability				
Derivative financial instruments	2,959	1,277,815	6,952	1,287,726

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer. There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the financial period (30 June 2015: RM Nil).

### HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### A32 Fair value of financial instruments (continued)

#### (a) Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy: (continued)

The	Bank
Financial Period	Ended 30/09/2015
Fair	value

	Fair value			
	Level 1	Level 1 Level 2 Level 3	Level 3	Total
	RM'000	RM'000	RM'000	RM'000
Recurring fair value measurements				
Financial Assets				
Financial assets held-for-trading				
- Money market instrument	-	7,507,086	-	7,507,086
- Quoted Securities	426,719	-	-	426,719
- Unquoted Securities	-	326,199	-	326,199
Financial investments available-for-sale				
- Money market instrument	-	4,390,440	-	4,390,440
- Quoted Securities	10,971,018	-	-	10,971,018
- Unquoted Securities	-	5,315,722	395,555	5,711,277
Derivative financial instruments	42	2,185,515	9,867	2,195,424
	11,397,779	19,724,962	405,422	31,528,163
Financial Liability				
Derivative financial instruments	2,959	2,424,559	9,867	2,437,385

### The Bank Financial Year Ended 30/06/2015 Fair value

		1 444 7	uiuc	
	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
Recurring fair value measurements				
Financial Assets				
Financial assets held-for-trading				
- Money market instrument	-	6,526,189	-	6,526,189
- Quoted Securities	379,216	=	-	379,216
- Unquoted Securities	-	218,133	-	218,133
Financial investments available-for-sale				
- Money market instrument	-	3,066,263	=1	3,066,263
- Quoted Securities	8,896,320	-	-	8,896,320
- Unquoted Securities	-	5,012,968	394,887	5,407,855
Derivative financial instruments	42	1,414,577	6,952	1,421,571
	9,275,578	16,238,130	401,839	25,915,547
Financial Liability Derivative financial instruments	2,959	1,259,983	6,952	1,269,894
- · · · · · · · · · · · · · · · · · · ·	=======================================	<del></del>		

The Bank recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer. There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the financial period (30 June 2015: RM Nil).

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

### A32 Fair value of financial instruments (continued)

# (a) Determination of fair value and fair value hierarchy (continued)

Reconciliation of fair value measurements in Level 3 of the fair value hierarchy, is as below:

The Group 2016	Financial Financial investments available-for-sale RM'000	Assets Derivative financial instruments RM'000	Financial Liability Derivative financial instruments RM'000
At I July	394,887	6,952	6,952
Total losses recognised in statements of income	-	(3,325)	(3,325)
Net fair value changes recognised in other			
comprehensive income	668	-	-
Purchases	-	6,135	6,135
Disposal		105	105
At 30 September	395,555	9,867	9,867
Total losses recognised in statement of income		(2.225)	(2.225)
relating to assets/liability held on 30 September 2015		(3,325)	(3,325)
Total gain recognised in other comprehensive income relating to assets held on 30 September 2015	668		
The Bank 2016	Financial Financial investments available-for-sale	Assets Derivative financial instruments	Financial Liability Derivative financial instruments
	Financial investments	Derivative financial	Liability Derivative financial
2016	Financial investments available-for-sale RM'000	Derivative financial instruments RM'000	Liability Derivative financial instruments RM'000
At I July Total losses recognised in statements income	Financial investments available-for-sale	Derivative financial instruments	Liability Derivative financial instruments
At I July Total losses recognised in statements income Net fair value changes recognised in other	Financial investments available-for-sale RM'000	Derivative financial instruments RM'000	Liability Derivative financial instruments RM'000
At I July Total losses recognised in statements income Net fair value changes recognised in other comprehensive income	Financial investments available-for-sale RM'000	Derivative financial instruments RM'000 6,952 (3,325)	Liability Derivative financial instruments RM'000  6,952 (3,325)
At I July Total losses recognised in statements income Net fair value changes recognised in other comprehensive income Purchases	Financial investments available-for-sale RM'000	Derivative financial instruments RM'000	Liability Derivative financial instruments RM'000
At I July Total losses recognised in statements income Net fair value changes recognised in other comprehensive income	Financial investments available-for-sale RM'000	Derivative financial instruments RM'000 6,952 (3,325)	Liability Derivative financial instruments RM'000  6,952 (3,325)
At I July Total losses recognised in statements income Net fair value changes recognised in other comprehensive income Purchases Disposal At 30 September	Financial investments available-for-sale RM'000  394,887 - 668 -	Derivative financial instruments RM'000  6,952 (3,325)	Liability Derivative financial instruments RM'000  6,952 (3,325)  6,135 105
At I July Total losses recognised in statements income Net fair value changes recognised in other comprehensive income Purchases Disposal	Financial investments available-for-sale RM'000  394,887 - 668 -	Derivative financial instruments RM'000  6,952 (3,325)	Liability Derivative financial instruments RM'000  6,952 (3,325)  6,135 105
At I July Total losses recognised in statements income Net fair value changes recognised in other comprehensive income Purchases Disposal At 30 September Total losses recognised in statement of income	Financial investments available-for-sale RM'000  394,887 - 668 -	Derivative financial instruments RM'000  6,952 (3,325)  6,135 105 9,867	Liability Derivative financial instruments RM'000  6,952 (3,325)  6,135 105 9,867

Financial

# UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS OF OUR BANK FOR THE 3-MONTH FPE 30 SEPTEMBER 2015 (Cont'd)

### HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### A32 Fair value of financial instruments (continued)

### (a) Determination of fair value and fair value hierarchy (continued)

Reconciliation of fair value measurements in Level 3 of the fair value hierarchy, is as below:

The Group 2015	Financia Financial investments available-for-sale RM'000	Assets Derivative financial instruments RM'000	Liability Derivative financial instruments RM'000
At 1 July	367,316	-	-
Total losses recognised in statements of income Net fair value changes recognised in other	-	(480)	(480)
comprehensive income	27,596	-	-
Purchases	-	7,432	7,432
Disposal	(25)		-
At 30 June	394,887	6,952	6,952
Total losses recognised in statement of income relating to assets/liability held on 30 June 2015		(480)	(480)
Total gain recognised in other comprehensive income relating to assets held on 30 June 2015	27,596		<u> </u>
The Bank	Financial	Assets	Financial Liability
2015	Financial investments available-for-sale RM'000	Derivative financial instruments RM'000	Derivative financial instruments RM'000
At 1 July	367,269	-	_
Total losses recognised in statements income Net fair value changes recognised in other	-	(480)	(480)
comprehensive income	27,618	-	-
Purchases	<u> </u>	7,432	7,432
At 30 June	394,887	6,952	6,952
Total losses recognised in statement of income			
relating to assets/liability held on 30 June 2015	-	(480)	(480)
,			<u> </u>
Total gain recognised in other comprehensive			

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### Part B - Explanatory Notes Pursuant to Appendix 9B of the Listing Requirements of Bursa Securities

#### B1 Review of performance

#### Current Quarter vs. Previous Year Corresponding Quarter

The Group recorded a pre-tax profit of RM624.8 million for the current financial quarter ended 30 September 2015, a decrease of RM79.1 million or 11.2% as compared to previous corresponding quarter. The decrease in pre-tax profit was mainly due to higher operating expenses of RM33.6 million, higher charge on allowance for impairment losses on loans, advances and financing of RM38.9 million coupled with lower share of profit from associated company and joint venture totaling RM13.3 million. This is offset marginally with higher net income of RM8.7 million.

A detailed analysis of the performance of major operating segments of the group are as follows:-

#### Personal Financial Services

The Personal Financial Services' segment recorded a pre-tax profit of RM248.6 million for the 1st quarter ended September 2015 as compared to previous corresponding quarter of RM263.1 million. The decrease in pre-tax profit was mainly contributed by lower total income arising from margin compression, higher net loan impairment allowances arising from provisions relating to Reschedule & Restructure in accordance with BNM's classification policy and lower bad debt recoveries.

### **Business and Corporate Banking**

The Business and Corporate Banking's segment recorded a pre-tax profit of RM184.4 million for the 1st quarter ended September 2015 as compared to previous corresponding quarter of RM208.5 million. Lower pre-tax profit was mainly due to lower writeback on collective assessment on loans, advances and financing.

#### Global Markets

The Global Market's segment recorded a pre-tax profit of RM101.4 million for the 1st quarter ended September 2015 as compared to previous corresponding quarter of RM99.2 million. The increase in pre-tax profit was due to higher forex and derivatives income arising from higher FX revaluation profit with USD strengthening against MYR that was favourable to our position coupled with increase in transactions from FX franchise business.

#### International Banking

The International Banking's segment recorded a pre-tax profit of RM89.2 million for the 1st quarter ended September 2015 as compared to previous corresponding quarter of RM108.8 million. The decline in performance was mainly contributed by lower share of profit from associated company and joint venture in China as they have experienced an unanticipated lending rates cut by their Central Bank and increase in impairment provisioning requirement, eroding their profit.

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### **B2** Current Quarter vs. Preceding Quarter

For the current financial quarter, the Group recorded a pre-tax profit of RM624.8 million as compared to RM672.5 million in the preceding quarter, a decrease of RM47.7 million arising from lower net income of RM17.6 million, lower write back of impairment losses from securities of RM7.1 million and lower share of profit from associated company and joint venture of RM30.8 million. This is however offset by lower operating expenses of RM8.2 million.

#### **B3** Current year prospects

Growth outlook is expected to remain modest going into 2016, supported by moderate growth in domestic demand and a still soft external environment. Uncertainties in financial markets coupled with slower growth in global and regional economies are expected to have some repercussions on Malaysia given the openness of its economy. Although overall growth is expected to moderate, it will still be supported by a diversified economic structure, low inflation, relatively benign unemployment as well as domestic consumption.

The Group remains focused in executing our strategy in building a high performance business and strengthening the foundation for sustainable profitability.

Given a tougher operating environment, we continue to place emphasis in scaling efficiency and productivity through strategic cost and portfolio management, and embedding service excellence through multi-channel customer management to optimise customer experience. In the digital front, we remain focused on introducing new innovative features and products as part of our efforts to offer "Best-in-Class" digital platform and e-payment capabilities.

### B4 Variance in profit forecast and shortfall in profit guarantee

This note is not applicable to the Group.

### **B5** Taxation

			Cumulative Th	ree Months
	1st Quarte	r Ended	Ende	ed
	30/09/2015	30/09/2014	30/09/2015	30/09/2014
	RM'000	RM'000	RM'000	RM'000
The Group				
Income tax	165,958	158,578	165,958	158,578
Transfer to				
deferred taxation	(44,085)	(2,211)	(44,085)	(2,211)
	121,873	156,367	121,873	156,367

			Cumulative The	hree Months
	1st Quarte	r Ended	End	ed
	30/09/2015	30/09/2015 30/09/2014		30/09/2014
	RM'000	RM'000	RM'000	RM'000
The Bank				
Income tax	152,658	140,600	152,658	140,600
Transfer to		•		
deferred taxation	(44,085)	(2,211)	(44,085)	(2,211)
	108,573	138,389	108,573	138,389

### HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### B6 Profit on sale of unquoted investments/properties

There were no material gains or losses on disposal of unquoted investments (other than in the ordinary course of business) and/or properties for the financial period under review.

#### B7 Purchase and disposal of quoted securities

There were no purchase or disposal of quoted securities for the financial period under review other than those purchased or disposed in the ordinary course of business.

#### B8 Status of corporate proposals

There were no corporate proposals announced but not completed at the latest practicable date which was not earlier than 7 days from the issue of this report, other than as mentioned below:-

- (a) On 3 July 2015, the Bank announced that it had on 3 July 2015 entered into a conditional share sale agreement ("SSA") with Hong Leong Real Estate Holdings Sdn Bhd for the proposed acquisition of the entire issued and paid-up share capital of DC Tower Sdn Bhd ("DCT") for an indicative cash consideration of RM189,333,000, subject to adjustments (if any) pursuant to the terms of the SSA.
  - DCT is principally a property investment company, holding the development and ownership rights in respect of a 33-storey purpose-built stratified office building currently referred to as Office Tower A which is located within the ongoing integrated development project known as Damansara City Kuala Lumpur.
- (b) On 12 August 2015, Hong Leong Investment Bank Berhad ("HLIB") announced on behalf of the Bank that the Bank proposed to undertake a renounceable rights issue of new ordinary shares of RM1.00 each in the Bank ("Rights Shares") to the Bank's shareholders to raise gross proceeds of up to RM3.0 billion ("HLB Rights Issue").

The HLB Rights Issue is conditional upon approvals being obtained from the following:

- (i) BNM, for the increase in the issued and paid-up share capital of the Bank pursuant to the HLB Rights Issue, which was obtained on 11 August 2015 via its letter dated 10 August 2015;
- (ii) Bursa Securities, for the listing of and quotation for the Rights Shares on the Main Market of Bursa Securities;
- (iii) the shareholders of the Bank at an extraordinary general meeting ("EGM"); and
- (iv) other relevant authorities/parties, if required.

Bursa Securities had, through its letter dated 10 September 2015, resolved to approve the listing of and quotation for up to 399,800,000 Rights Shares on the Main Market of Bursa Securities and the shareholders of the Bank had, at the EGM held on 29 September 2015, approved the HLB Rights Issue.

On 23 October 2015, HLIB, on behalf of the Bank, announced that the issue price for the Rights Shares had been fixed at RM10.40 each at an entitlement basis of 4 Rights Shares for every 25 existing ordinary shares of RM1.00 each ("HLB Shares") held by the Bank's entitled shareholders.

Based on 1,798,807,400 HLB Shares in issue (excluding treasury shares), the HLB Rights Issue will result in the issuance of 287,809,184 new HLB Shares, raising gross proceeds of approximately RM2,993.2 million.

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# B9 Off-balance sheet financial instruments

Details of financial instruments with off-balance sheet risk as at 30 September 2015:

The Group

		Fair value		
Items	Principal amount	Assets	Liabilities	
	RM'000	RM'000	RM'000	
Foreign exchange related contracts		1		
Forwards				
(i) Less than 1 year	21,406,999	1,119,831	(1,004,714)	
(ii) 1 year to 3 years	126,384	16,919	-	
Swaps				
(i) Less than 1 year	5,980,402	176,546	(181,949)	
(ii) 1 year to 3 years	4,071,157	397,468	(493,660)	
(iii) More than 3 years	2,085,787	134,089	(291,390)	
Options				
(i) Less than 1 year	2,793,681	59,280	(48,423)	
Interest rate related contracts				
Futures				
(i) Less than 1 year	4,850,676	3,947	(127)	
(ii) 1 year to 3 years	56,742	-	(216)	
Swaps				
(i) Less than 1 year	21,208,780	26,359	(33,231)	
(ii) 1 year to 3 years	19,539,347	95,790	(107,305)	
(iii) More than 3 years	22,348,848	190,019	(340,290)	
Equity related contracts				
(i) Less than 1 year	384,130	5,369	(5,369)	
(ii) 1 year to 3 years	226,989	4,497	(4,497)	
Commodity related contracts				
(i) Less than 1 year	4,508	606	(583)	
(ii) 1 year to 3 years	3,280	458	(443)	
Total	105,087,710	2,231,178	(2,512,197)	

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# B9 Off-balance sheet financial instruments (continued)

Details of financial instruments with off-balance sheet risk as at 30 June 2015:

The Group

		Fair v	alue
Items	Principal amount	Assets	Liabilities
	RM'000	RM'000	RM'000
Foreign exchange related contracts			
Forwards			
(i) Less than 1 year	23,707,594	766,526	(400,525)
(ii) 1 year to 3 years	98,423	2,110	-
Swaps			
(i) Less than 1 year	4,863,797	120,320	(111,200)
(ii) 1 year to 3 years	2,833,122	137,620	(216,453)
(iii) More than 3 years	2,297,305	136,315	(185,756)
Options			
(i) Less than 1 year	2,547,555	32,001	(26,254)
Interest rate related contracts			
Futures			
(i) Less than 1 year	8,776,870	146	(2,987)
(ii) 1 year to 3 years	48,832	-	(220)
Swaps			
(i) Less than 1 year	13,110,577	23,456	(24,403)
(ii) 1 year to 3 years	25,100,649	55,592	(66,360)
(iii) More than 3 years	19,651,288	143,586	(246,332)
Equity related contracts			
(i) Less than 1 year	360,330	3,075	(3,075)
(ii) 1 year to 3 years	102,937	3,877	(3,877)
Commodity related contracts			
(i) Less than 1 year	1,471	87	(81)
(ii) 1 year to 3 years	3,826	218	(203)
Total	103,504,576	1,424,929	(1,287,726)

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# B9 Off-balance sheet financial instruments (continued)

Details of financial instruments with off-balance sheet risk as at 30 September 2015:

The Bank

Items	Principal amount	Assets	Liabilities
	RM'000	RM'000	RM'000
Foreign exchange related contracts			
Forwards			
(i) Less than 1 year	20,568,458	1,105,112	(962,713)
(ii) 1 year to 3 years	126,384	16,919	-
Swaps			
(i) Less than 1 year	5,966,700	176,546	(181,829)
(ii) 1 year to 3 years	4,071,157	397,468	(493,660)
(iii) More than 3 years	2,085,787	134,089	(291,390)
Options			
(i) Less than 1 year	2,793,681	59,280	(48,423)
Interest rate related contracts			
Futures			
(i) Less than 1 year	4,850,676	3,947	(127)
(ii) 1 year to 3 years	56,742	-	(216)
Swaps			
(i) Less than 1 year	21,918,780	28,887	(35,767)
(ii) 1 year to 3 years	18,969,347	84,763	(96,367)
(iii) More than 3 years	22,178,848	177,483	(316,001)
Equity related contracts			
(i) Less than 1 year	384,130	5,369	(5,369)
(ii) 1 year to 3 years	226,989	4,497	(4,497)
Commodity related contracts			
(i) Less than 1 year	4,508	606	(583)
(ii) 1 year to 3 years	3,280	458	(443)
Total	104,205,467	2,195,424	(2,437,385)

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# B9 Off-balance sheet financial instruments (continued)

Details of financial instruments with off-balance sheet risk as at 30 June 2015:

# The Bank

		Fair value			
Items	Principal amount	Assets	Liabilities RM'000		
	RM'000	RM'000			
Foreign exchange related contracts					
Forwards					
(i) Less than 1 year	22,807,289	766,384	(388,406)		
(ii) 1 year to 3 years	98,423	2,110	-		
Swaps					
(i) Less than 1 year	4,849,001	120,320	(111,152)		
(ii) 1 year to 3 years	2,833,122	137,620	(216,453)		
(iii) More than 3 years	2,297,305	136,315	(185,756)		
Options					
(i) Less than 1 year	2,547,555	32,001	(26,254)		
Interest rate related contracts					
Futures					
(i) Less than 1 year	8,776,870	146	(2,987)		
(ii) 1 year to 3 years	48,832	· -	(220)		
Swaps					
(i) Less than 1 year	13,080,577	23,398	(24,079)		
(ii) 1 year to 3 years	24,780,649	52,915	(63,136)		
(iii) More than 3 years	19,686,288	143,105	(244,215)		
Equity related contracts					
(i) Less than 1 year	360,330	3,075	(3,075)		
(ii) 1 year to 3 years	102,937	3,877	(3,877)		
Commodity related contracts					
(i) Less than 1 year	1,471	87	(81)		
(ii) 1 year to 3 years	3,826	218	(203)		
Total	102,274,475	1,421,571	(1,269,894)		

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

### B9 Off-balance sheet financial instruments (continued)

Foreign exchange, interest rate, equity and commodity related contracts are subject to market risk and credit risk.

#### Market risk

Market risk is the potential change in value caused by movement in market rates or prices. The contractual amounts stated above provide only a measure of involvement in these types of transactions and do not represent the amount subject to market risk. Exposure to market risk may be reduced through offsetting on and off-balance sheet positions. As at the end of the financial period, the amount of contracts which were not hedged effectively and hence, exposed to foreign exchange and interest rate market risk were RM2,268,150 (FYE June 2015: RM33,684,338) and RM67,725,525,668 (FYE June 2015: RM63,369,478,507) respectively.

#### Derivatives

Market risk arises from the impact on trading positions of changes in foreign exchange rates and interest rates. It also includes the impact from changes in the correlations and volatilities of other risk factors. The Group manages trading market risk in the course of market-making, structuring and packaging products for investors and other clients, as well as to benefit from market opportunities. The Group's market risk framework identifies the types of the market risk to be covered, the risk metrics and methodologies to be used to capture such risk and the standards governing the management of market risk within the Group including limit setting and independent model validation, monitoring and valuation. Management of derivatives risks is continually reviewed and enhanced to ensure that the complexities of the business are appropriately controlled.

#### Credit risk

Credit risk arises from the possibility that a counter-party may be unable to meet the terms of a contract in which the Group has a gain position. As at the end of the financial period, the amount of credit risk, measured in terms of the cost to replace the profitable contracts, was RM2,399,721,291 (FYE June 2015: RM1,520,741,372). This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

### Derivatives

The amount subject to credit risk is limited to the current fair value of instruments that are favourable to the Group (i.e. assets where their fair value is positive), which in relation to derivatives is only a small fraction of the contract, or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except where the Group requires margin deposits from counterparties.

The Group uses the following derivative instruments for both hedging and non-hedging purposes:

Currency forwards represent commitments to purchase foreign and domestic currency, including undelivered spot transactions. Interest rate futures are contractual obligations to receive or pay a net amount based on changes in currency rates or interest rates, or to buy or sell foreign currency or a financial instrument on a future date at a specified price, established in an organised financial market. The credit risk is of futures contracts is negligible, as futures contracts are collateralised by cash or marketable securities, and changes in the futures' contact value are settled daily with the exchange.

Currency and interest rate swaps are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates (for example, fixed rate for floating rate) or a combination of all these (i.e. cross-currency interest rate swaps). No exchange of principal takes place, except for certain currency swaps. The Group's credit risk represents the potential cost to replace the swap contracts if counterparties fail to fulfil their obligation. This risk is monitored on an ongoing basis with reference to the current fair value, a proportion of the notional amount of the contracts and the liquidity of the market. To control the level of credit risk taken, the Group assesses counterparties using the same techniques as for its lending activities.

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### B9 Off-balance sheet financial instruments (continued)

### Credit risk (continued)

#### **Derivatives** (continued)

Foreign currency and interest rate options are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date or during a set period, a specific amount of a foreign currency or a financial instrument at a predetermined price. The seller receives a premium from the purchaser in consideration for the assumption of foreign exchange or interest rate risk. Options may be either exchange-traded or negotiated between the Group and a customer (OTC). The Group is exposed to credit risk on purchased options only, and only to the extent of their carrying amount, which is their fair value.

The notional amounts of certain types of financial instrument provide a basis for comparison with instruments recognised on the statements of financial position but do not necessarily indicate the amounts of future cash flows involved or the current fair value of the instruments and, therefore, do not indicate the Group's exposure to credit or price risks. The derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The aggregate contractual or notional amount of derivative financial instruments on hand, the extent to which instruments are favourable or unfavourable, and thus the aggregate fair values of derivative financial assets and liabilities, can fluctuate significantly from time to time.

#### Liquidity risk

#### **Derivatives**

Liquidity risk arises in any situation where a payment in cash, securities or equities is made in the expectation of a corresponding receipt in cash, securities or equities. Daily settlement limits are established for each counterparty to cover the aggregate of all settlement risk arising from the Group's market transactions on any single day.

# Related accounting policies

Derivative financial instruments are measured at fair value and are carried as assets when the fair value is positive and as liabilities when the fair value is negative. Any gain or loss arising from a change in the fair value of the derivatives is recognised in the statements of income unless they are part of a hedging relationship which qualifies for hedge accounting where the gain or loss is recognised as follows:

#### Fair value hedge

Where a derivative financial instrument hedges the changes in fair value of a recognised asset or liability, any gain or loss on the hedging instrument is recognised in the statements of income. The hedged item is also stated at fair value in respect of the risk being hedged, with any gain or loss being recognised in the statements of income.

#### Cash flow hedge

Gains and losses on the hedging instrument, to the extent that the hedge is effective, are deferred in the separate component of equity. The ineffective part of any gain or loss is recognised in the statements of income. The deferred gains and losses are then released to the statements of income in the periods when the hedged items affects the statements of income.

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### **B10** Material litigation

The Group docs not have any material litigation which, in the opinion of the Directors, would have a material adverse impact on the financial results of the Group.

### **B11** Dividend

No interim dividend has been proposed for the current quarter.

#### **B12** Realised and Unrealised Profits

#### The Group

	Financial Period Ended 30/09/2015	Financial Ycar Ended 30/06/2015
	RM'000	RM'000
Total retained profits of Hong Leong Bank Berhad and subsidiaries		
- Realised	5,128,509	5,206,647
- Unrealised	1,347,503	1,010,241
	6,476,012	6,216,888
Total share of retained profits from associated company		
- Realised	1,785,167	1,704,761
Total share of retained profits from joint venture		
- Realised	34,831	29,770
	8,296,010	7,951,419
Less: Consolidation adjustment	(131,305)	(131,905)
Total Group's retained profits	8,164,705	7,819,514

The breakdown of realised and unrealised profits is derived based on the Guidance on Special Note No. 1 Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, issued by the Malaysian Institute of Accountants on 20 December 2010.

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

# B13 Earnings per share

# (a) Basic earnings per share

Basic earnings per share from operations is calculated by dividing the net profit attributable to ordinary equity holders of the Bank after taxation by the weighted average number of ordinary shares in issue during the financial period, excluding the average number of ordinary shares purchased by the Bank and held as treasury shares.

	1st Quarte	r Ended	Cumulative Three Months Ended			
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000		
The Group						
Net profit attributable to						
equity holders	502,961	547,568	502,961	547,568		
Weighted average number of						
ordinary shares in issue ('000)	1,879,909	1,879,909	1,879,909	1,879,909		
Less: Treasury shares held	(114,670)	(116,374)	(114,670)	(116,374)		
	1,765,239	1,763,535	1,765,239	1,763,535		
Basic earnings per share (sen)	28.5	31.0	28.5	31.0		
The Bank Net profit attributable to equity holders	375,229	409,401	375,229	409,401		
Weighted average number of						
ordinary shares in issue ('000)	1,879,909	1,879,909	1,879,909	1,879,909		
Less: Treasury shares held	(114,670)	(116,374)	(114,670)	(116,374)		
	1,765,239	1,763,535	1,765,239	1,763,535		
Basic earnings per share (sen)	21.3	23.2	21.3	23.2		

# HONG LEONG BANK BERHAD (97141-X) (Incorporated in Malaysia)

#### B13 Earnings per share (continued)

### (b) Fully diluted earnings per share

The Bank has only one category of dilutive potential ordinary share, share options. For the share options, a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Bank's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as below is compared with the number of shares that would have been issued assuming the exercise of the share options.

	1st Quart	er Ended	Cumulative Three Months Ended		
	30/09/2015 RM'000	30/09/2014 RM'000	30/09/2015 RM'000	30/09/2014 RM'000	
The Group					
Net profit attributable to					
equity holders	502,961	547,568	502,961	547,568	
Weighted average number of ordinary shares in issue (diluted) ('000):					
- during the period	1,765,239	1,763,535	1,765,239	1,763,535	
- adjustment for ESOS	-	129	-	129	
	1,765,239	1,763,664	1,765,239	1,763,664	
Fully diluted earnings per					
share (sen)	28.5	31.0	28.5	31.0	
The Bank Net profit attributable to equity holders	375,229	409,401	375,229	409,401	
Weighted average number of ordinary shares in issue (diluted) ('000):					
- during the period	1,765,239	1,763,535	1,765,239	1,763,535	
- adjustment for ESOS	-,	129	-	129	
	1,765,239	1,763,664	1,765,239	1,763,664	
Fully diluted earnings per					
share (sen)	21.3	23.2	21.3	23.2	

#### **DIRECTORS' REPORT**



#### Registered Office:

Level 8, Wisma Hong Leong 18 Jalan Perak 50450 Kuala Lumpur

19 November 2015

### To: The Entitled Shareholders of Hong Leong Bank Berhad

Dear Sir/ Madam,

On behalf of the Board of Directors of Hong Leong Bank Berhad ("HLB") ("Board"), I wish to report that, after due enquiry in relation to the period between 30 June 2015 (being the date to which the last audited financial statements of HLB and its subsidiaries ("HLB Group") have been made up) and the date hereof (being a date not earlier than 14 days before the date of issue of this Abridged Prospectus), that:

- (i) the business of HLB Group has, in the opinion of the Board, been satisfactorily maintained;
- (ii) in the opinion of the Board, no circumstances have arisen since the last audited financial statements of HLB Group which have adversely affected the trading or the value of the assets of HLB Group;
- (iii) the current assets of HLB Group appear in the books at values which are believed to be realisable in the ordinary course of business;
- (iv) save as disclosed in this Abridged Prospectus, there are no other material contingent liabilities by reason of any guarantee or indemnity given by HLB Group;
- (v) since the last audited financial statements of HLB Group, there has been no default or any known event that could give rise to a default situation, in respect of payments of either interest and/ or principal sums for any borrowings of HLB Group; and
- (vi) save as disclosed in this Abridged Prospectus, since the last audited financial statements of HLB Group, there has been no material change in the published reserves or any unusual factor affecting the profits of HLB Group.

Yours faithfully,

For and on behalf of the Board of HONG LEONG BANK BERHAD

TAN KONG KHOON

Group Managing Director/ Chief Executive Officer

Hong Leong Bank Berhad (97141-X)

Secretarial Department

Level 8, Wisma Hong Leong, 18 Jalan Perak, 50450 Kuala Lumpur, Malaysia. **Tel** +603 2164 8228 **Fax** +603 2164 2503 **Call Centre** +603 7626 8899

#### **FURTHER INFORMATION**

#### 1. SHARE CAPITAL

- (i) No other securities will be allotted or issued on the basis of this Abridged Prospectus later than 12 months after the date of issue of this Abridged Prospectus.
- (ii) As at the date of this Abridged Prospectus, there is only 1 class of shares in our Bank, namely ordinary shares of RM1.00 each, all of which rank *pari passu* with one another.
- (iii) Save as disclosed below, no person has been or is entitled to be granted an option to subscribe for any securities in our Bank as at the LPD:
  - (a) the Entitled Shareholders who shall be provisionally allotted with the Rights Shares pursuant to the Rights Issue; and
  - (b) the executives of our Bank or any of our subsidiaries ("**Member of our Group**") who have been confirmed in service and/ or Directors of a Member of our Group who are eligible to participate in the ESOS 2006/2016 and the ESS in accordance with the bye-laws of the ESOS 2006/2016 and the ESS respectively ("**Eligible Executives**").

Under the ESOS 2006/2016 and the ESS, the Eligible Executives may be offered options to subscribe for/ purchase such number of HLB Shares ("Options") at an exercise price to be determined, which shall not be at a discount of more than 10% (or such discount as the relevant authorities shall permit) from the 5-day VWAMP of the HLB Shares preceding the date of offer of the Option and shall in no event be less than the par value of the HLB Shares. Under the ESS, the Eligible Executives may also be offered grants comprising such number of HLB Shares without any consideration payable ("Grants").

The aggregate number of HLB Shares comprised in Options and/ or Grants under the ESOS 2006/2016, the ESS and any other executive share schemes established by our Bank that are still subsisting shall not exceed 10% of the total issued and paid-up ordinary share capital (excluding treasury shares) of our Bank at any one time.

As at the LPD, Options over 36,300,000 HLB Shares have been granted under the ESS at an exercise price of RM14.24 per HLB Share. These Options are subject to the achievement of certain performance criteria by the Option holders over a performance period concluding at the end of the FYE 30 June 2018. The achievement of the performance targets and the number of HLB Shares (if any) to be vested shall be determined at the end of the FYE 30 June 2018. The exercise period of the vested Options will be up to the 30th month from the vesting date to be determined.

#### 2. DIRECTORS' REMUNERATION

The following provisions in relation to the remuneration of our Directors are extracted from our Articles of Association. Terms defined in our Articles of Association shall have the same meanings when used herein unless they are otherwise defined herein or the context otherwise requires.

#### Article 95 - Directors' fee

The fees of the Directors shall be determined from time to time by the Company in general meeting and such fees shall not be increased except pursuant to an ordinary resolution passed at a general meeting where notice of the proposed increase shall have been given in the notice convening the meeting. Such fees shall be divided amongst the Directors in such proportions and manner as they may agree. Such fees shall so far as a Director who is not an Executive Director is concerned be by way of a fixed sum and not by way of a commission on or percentage of profits or turnover, subject always however to the other provisions of these Articles. Salaries payable to Executive Directors may not include a commission on or a percentage of turnover.

#### Article 96 - Expense and extra remuneration

- (1) The Directors shall be entitled to be repaid all travelling or such reasonable expenses as may be incurred in attending and returning from meetings of the Directors or of any committee of the Directors or general meetings or otherwise howsoever in or about the business of the Company in the course of the performance of their duties as Directors.
- (2) Any Director who is appointed as an Executive Director or to any executive office or serves on any committee or who otherwise performs or renders services, which in the opinion of the majority of the Directors are outside his ordinary duties as a Director, may be paid such extra remuneration as the Directors may determine PROVIDED THAT such remuneration shall not include a commission on or percentage of turnover. Any extra remuneration payable to a Non-Executive Director shall not include a commission on or percentage of profits or turnover.
- (3) In these Articles, the expression "Executive Director" shall include the Chief Executive Officer or a Managing Director or a Director who is engaged substantially in the business of the Company or of any related company or partly in one and partly in another. The expression "related company" in these Articles shall include any company which is deemed to be related to the Company in terms of Section 6 of the Act or which in the opinion of the majority of the Directors can properly be otherwise regarded as being connected with the Company or its related company.

### Article 104 - Remuneration of Executive Director

The remuneration of an Executive Director shall from time to time be fixed by the Directors and shall not include a commission on or percentage of turnover.

#### 3. CONSENTS

- (i) The written consents of our Principal Adviser, Lead Arranger, Joint Global Coordinators, Lead Underwriter, Joint Underwriters, Solicitors, Company Secretary and Share Registrar for the Rights Issue for the inclusion of their names in the form and context in which they appear in this Abridged Prospectus, have been given and have not been subsequently withdrawn.
- (ii) The written consent from Messrs PricewaterhouseCoopers, being our Auditors and Reporting Accountants, for the inclusion of the pro forma consolidated statements of financial position of our Bank as at 30 June 2015 together with the Reporting Accountants' letter thereon, the auditors' report in relation to our audited consolidated financial statements for the FYE 30 June 2015 and references to its name in the form and context in which they appear in this Abridged Prospectus, has been given and has not been subsequently withdrawn.
- (iii) The written consent from Bloomberg Finance L.P. for the inclusion of its name as the source of historical share prices of our Bank and all references to them in the form and context in which they appear in this Abridged Prospectus, has been given and has not been subsequently withdrawn.

#### 4. MATERIAL CONTRACTS

Save as disclosed below, there are no material contracts (not being the contracts entered into in the ordinary course of business) which have been entered into by our Group within the 2 years immediately preceding the date of this Abridged Prospectus:

- (i) the Management and Underwriting Agreement; and
- (ii) the letters in relation to the Undertakings dated 14 July 2015 respectively referred to in Section 3.1 of this Abridged Prospectus.

### 5. MATERIAL LITIGATION

As at the LPD, our Group is not engaged in any material litigation, claims or arbitration, either as plaintiff or defendant, and our Board, after having made all reasonable enquiries and to the best of their knowledge and belief, is not aware of any proceedings pending or threatened against our Group or of any facts likely to give rise to any proceedings, which might materially and adversely affect the business and financial position of our Group.

# 6. GENERAL

- (i) There are no existing or proposed service contracts between our Directors and our Bank or our subsidiaries, other than those which are expiring or determinable by the employing company without payment or compensation (other than statutory compensation) within 1 year from the date of this Abridged Prospectus.
- (ii) Save as disclosed in this Abridged Prospectus and to the best knowledge of our Board, the financial condition and operations of our Group are not affected by any of the following:
  - (a) material information including special trade factors or risks which is unlikely to be known or anticipated by the general public and which could materially affect the profits of our Group;

- (b) known trends, demands, commitments, events or uncertainties that will result in or are likely to materially increase or decrease our Group's liquidity;
- (c) material commitments for capital expenditure;
- (d) unusual, infrequent events or transactions or significant economic changes that materially affect the amount of reported income from our Group's operations; and
- (e) known trends or uncertainties that have had, or that our Group reasonably expects to have, a material favourable or unfavourable impact on our Group's revenue or operating income.

#### 7. OTHER CORPORATE EXERCISES ANNOUNCED BUT PENDING IMPLEMENTATION

On 3 July 2015, our Bank entered into a conditional share sale agreement ("SSA") with Hong Leong Real Estate Holdings Sdn Bhd for the proposed acquisition of the entire issued and paid-up share capital of DC Tower Sdn Bhd for an indicative cash consideration of RM189,333,000, subject to adjustments (if any) pursuant to the terms of the SSA ("**Proposed Acquisition**"). The Proposed Acquisition is expected to be completed by the first quarter of 2016.

Save for the Proposed Acquisition and Rights Issue, there is no other outstanding corporate exercise which has been announced by our Bank but pending completion as at the LPD. The Rights Issue is not conditional upon the Proposed Acquisition and any other proposals undertaken by our Bank.

### 8. DOCUMENTS FOR INSPECTION

Copies of the following documents will be made available for inspection at our Registered Office at Level 8, Wisma Hong Leong, 18 Jalan Perak, 50450 Kuala Lumpur from Monday to Friday (excluding public holidays) during business hours for a period of 12 months from the date of this Abridged Prospectus:

- (i) our Memorandum and Articles of Association;
- (ii) our audited consolidated financial statements for the past 2 FYEs 30 June 2014 and 30 June 2015 and our unaudited consolidated interim financial statements for the 3-month FPE 30 September 2015;
- (iii) the pro forma consolidated statements of financial position of our Bank as at 30 June 2015 together with the Reporting Accountants' letter thereon as set out in Appendix III of this Abridged Prospectus;
- (iv) the Directors' Report as set out in Appendix VI of this Abridged Prospectus;
- (v) the letters of consent referred to in Section 3 of this Appendix; and
- (vi) the material contracts referred to in Section 4 of this Appendix.

#### 9. RESPONSIBILITY STATEMENTS

Our Directors have seen and approved the Documents and they collectively and individually accept full responsibility for the accuracy of the information given in the Documents and confirm that, after having made all reasonable enquiries and to the best of their knowledge and belief, there are no false or misleading statements or other facts which, if omitted, would make any statement in the Documents false or misleading.

HLIB, being our Principal Adviser, Lead Arranger, Joint Global Coordinator, Lead Underwriter and Joint Underwriter for the Rights Issue, acknowledges that, based on all available information and to the best of its knowledge and belief, this Abridged Prospectus constitutes a full and true disclosure of all material facts concerning the Rights Issue.



#### NOTICE OF PROVISIONAL ALLOTMENT OF RIGHTS SHARES

THE PROVISIONAL RIGHTS SHARES (AS DEFINED BELOW) AS CONTAINED IN THIS NOTICE OF PROVISIONAL ALLOTMENT ("NPA") ARE PRESCRIBED SECURITIES PURSUANT TO SECTION 14(5) OF THE SECURITIES INDUSTRY (CENTRAL DEPOSITORIES) ACT 1991 ("SICDA") AND THEREFORE THE SICDA (INCLUDING ALL AMENDMENTS THEREOF) AND THE RULES OF BURSA MALAYSIA DEPOSITORY SDN BHD ("BURSA DEPOSITORY") SHALL APPLY IN RESPECT OF DEALINGS IN THE PROVISIONAL RIGHTS SHARES. TERMS DEFINED IN THE ABRIDGED PROSPECTUS DATED 27 NOVEMBER 2015 ("ABRIDGED PROSPECTUS") SHALL HAVE THE SAME MEANINGS WHEN USED IN THIS NPA UNLESS OTHERWISE STATED.



RENOUNCEABLE RIGHTS ISSUE OF 287,809,184 NEW ORDINARY SHARES OF RM1.00 EACH IN HONG LEONG BANK BERHAD ("HLB") ("HLB SHARES") ("RIGHTS SHARES") ON THE BASIS OF 4 RIGHTS SHARES FOR EVERY 25 EXISTING HLB SHARES HELD AS AT 5.00 P.M. ON 27 NOVEMBER 2015 ("ENTITLEMENT DATE"), AT AN ISSUE PRICE OF RM10.40 PER RIGHTS SHARE ("RIGHTS ISSUE")

Principal Adviser, Lead Arranger, Joint Global Coordinator, Lead Underwriter and Joint Underwriter



Hong Leong Investment Bank Berhad (10209-W) (A Participating Organisation of Bursa Malaysia Securities Berhad
(A Trading Participant of Bursa Malaysia Darksthor Berhad)

Joint Global Coordinators and Joint Underwriters CIMB Investment Bank Berhad (18417-M) UBS Securities Malaysia Sdn Bhd (253825-X)

Joint Underwriters Maybank Investment Bank Berhad (15938-H) Public Investment Bank Berhad (20027-W)

#### To: The entitled shareholders of HLB

The Board of Directors of HLB ("Board") has provisionally allotted to you the number of Rights Shares as indicated below, in accordance with the approval of Bursa Malaysia Securities Berhad ("Bursa Securities") via its letter dated 10 September 2015 and the ordinary resolution passed by the shareholders of HLB at the extraordinary general

We wish to advise that the Rights Shares provisionally allotted to you ("Provisional Rights Shares") in respect of the Rights Issue have been confirmed by Bursa Depository and will be credited into your Central Depository System ("CDS") account as stated below, subject to the terms and conditions as stated in the Abridged Prospectus and the accompanying rights subscription form.

The Provisional Rights Shares are made subject to the terms and conditions in the Abridged Prospectus. Bursa Securities has prescribed the securities of HLB listed on the Main Market of Bursa Securities to be deposited with Bursa Depository. Accordingly, the Provisional Rights Shares are prescribed securities and as such, all dealings in the Provisional Rights Shares will be by book entries through CDS accounts and will be governed by the SICDA and the Rules of Bursa Depository.

ALL RIGHTS SHARES TO BE ISSUED PURSUANT TO THE RIGHTS ISSUE WILL BE ALLOTTED BY WAY OF CREDITING THE RIGHTS SHARES INTO THE CDS ACCOUNTS OF THE SHAREHOLDERS ("ENTITLED SHAREHOLDERS") AND/ OR THEIR RENOUNCEE(S) AND/ OR TRANSFEREE(S) (IF APPLICABLE). NO PHYSICAL SHARE CERTIFICATES WILL BE ISSUED.

It is the intention of the Board to allot the Rights Shares which are not taken up or not validly taken up by the Entitled Shareholders and/ or their renouncee(s) and/ or transferee(s) (if applicable) ("Excess Rights Shares"), if any, in a fair and equitable manner to the Entitled Shareholders and/ or their renouncee(s) and/ or transferee(s) (if applicable) who have applied for Excess Rights Shares in the following priority:

- firstly, to minimise the incidence of odd lots;
- secondly, for allocation to Entitled Shareholders who have applied for Excess Rights Shares, on a pro-rata basis and in board lots, computed based on their respective shareholdings in HLB as at the Entitlement Date;
- thirdly, for allocation to Entitled Shareholders who have applied for Excess Rights Shares, on a pro-rata basis and in board lots, computed based on the quantum of their respective Excess Rights Shares application; and
- (iv) lastly, for allocation to renouncee(s) and/ or transferee(s) (if applicable) who have applied for Excess Rights Shares, on a pro-rata basis and in board lots, computed based on the quantum of their respective Excess Rights Shares application.

Nevertheless, the Board reserves the right to allot any Excess Rights Shares applied for in such manner as the Board deems fit or expedient and in the best interest of HLB, subject always to such allocation being made on a fair and equitable basis and that the intention of the Board set out in (i) to (iv) above is achieved. The Board also reserves the right not to accept any application for Excess Rights Shares, in full or in part, without assigning any reason thereof.

5·····································									
NAME, ADDRESS AND CDS ACCOUNT NUMBER OF	ENTITLED SHAREHOLDER								
NUMBER OF HLB SHARES HELD AS AT 5.00 P.M. ON 27 NOVEMBER 2015	NUMBER OF RIGHTS SHARES PROVISIONALLY ALLOTTED TO YOU	AMOUNT PAYABLE IN FULL UPON ACCEPTANCE AT RM10.40 PER RIGHTS SHARE (RM)							
IMPORTANT RELEVANT DATES AND TIMES:									
Entitlement Date		Friday 27 November 2015 at 5 00 n m							

By Order of the Board

Last date and time for:

Acceptance and payment ....

.....: Friday, 4 December 2015 at 5.00 p.m.

Level 5, Wisma Hong Leong 18 Jalan Perak, 50450 Kuala Lumpur

Tel: 603 2164 1818 Fax: 603 2164 3703

**CHRISTINE MOH SUAT MOI (MAICSA 7005095)** 

Company Secretary

Transfer of Provisional Rights Shares : Wednesday, 9 December 2015 at 4.00 p.m.

\* or such later date and time as the Board may decide and announce not less than 2 Market Days (as defined in the Abridged Prospectus) before the stipulated date and time.



#### RIGHTS SUBSCRIPTION FORM

THIS RIGHTS SUBSCRIPTION FORM ("RSF") IS ISSUED FOR THE PURPOSE OF ACCEPTING THE PROVISIONAL RIGHTS SHARES (AS DEFINED BELOW) AND APPLYING FOR EXCESS RIGHTS SHARES (AS DEFINED BELOW) PURSUANT TO THE RIGHTS ISSUE (AS DEFINED BELOW) OF HONG LEONG BANK BERHAD ("HLB"). THE LAST DATE AND TIME FOR ACCEPTANCE AND PAYMENT AS WELL AS EXCESS APPLICATION AND PAYMENT IS 5.00 P.M. ON 14 DECEMBER 2015 OR SUCH LATER DATE AND TIME AS THE BOARD OF DIRECTORS OF HLB ("BOARD") MAY DECIDE AND ANNOUNCE NOT LESS THAN 2 MARKET DAYS BEFORE THE STIPULATED DATE AND TIME. THIS RSF IS ONLY APPLICABLE TO PERSONS WHO HAVE PROVISIONAL RIGHTS SHARES STANDING TO THE CREDIT OF THEIR CENTRAL DEPOSITORY SYSTEM ("CDS") ACCOUNTS.



(Incorporated in Malaysia under the Companies Act 1965)

RENOUNCEABLE RIGHTS ISSUE OF 287,809,184 NEW ORDINARY SHARES OF RM1.00 EACH IN HLB ("HLB SHARES") ("RIGHTS SHARES") ON THE BASIS OF 4 RIGHTS SHARES FOR EVERY 25 EXISTING HLB SHARES HELD AS AT 5.00 P.M. ON 27 NOVEMBER 2015 ("ENTITLEMENT DATE"), AT AN ISSUE PRICE OF RM10.40 PER RIGHTS SHARE ("RIGHTS ISSUE")

NAME AND ADDRESS (in block letters as per the record of Bursa Malaysia Depository Sdn Bhd ("Bursa Depository"))															
NRIC NO./															
PASSPORT NO. (state country)/ COMPANY NO.#															
CDS ACCOUNT NO			- [			] - [									
To: The Board		PAF	RT I – /	ACCEPT	ANCE	OF R	IGHTS S	HARE	S AN	ID AF	PLICA	TION	I FOR EX	CESS	RIGHTS SHARES
(a) #accept the numl to me/ us#; and/ (b) #apply for the num	per of Rights or mber of exces	Share ss Rig	s prov hts Sh	isionally a nares (" <b>Ex</b>	cess	d to me	e/ us# ("P s Shares	rovisio ') as st	nal R ated b	i <b>ghts</b> below	Share	<b>s</b> ") as	s stated b	elow, v	spectus"), I/ we" hereby irrevocably: which were provisionally allotted/ renounced/ transferred otance stated below,
in accordance with a I/ We# enclose herew	vith the appro	priate	e remit	tance(s)	as sta	ted be	low, beir	g the	full an	nd exa	act am	ount p	payable fo	or the I	Rights Shares accepted and/ or Excess Rights Shares
applied for, and hereby request for the said Rights Shar NO. OF PROVISIONAL RIGHTS SHARES ACCEPTED/ EXCESS RIGHTS SHARES APPLIED FOR									BANKER'S DRAFT/ CASHIER'S ORDER/ MONEY ORDER/ POSTAL ORDER NO.			HIER'S ER/	, 		
(a) ACCEPTANCE							(*)								HLB RIGHTS SHARES ACCOUNT
(b) EXCESS															HLB EXCESS RIGHTS SHARES ACCOUNT
Rights Shares  I/ We# hereby confirm  (i) all information p	n and declare	that:	is true	e and cor	redit o	of you	r CDS ac	count	unde – DE	er Pai	rt I(a). RATIO	N			Ild indicate your acceptance of the total Provisional at in the event the said information differs from Bursa
<ul> <li>I am/ we aref citizenship.</li> </ul>	s of age or ov fresident(s) of fresident(s) of nominee(s) of	er and of Mala of of a po	d am n aysia. erson v	not an unc  who is a E	lischa Bumip	rged ba	ankrupt. (coun	try) an iputera	a/ non-	-citize	en# resi	dent i	n		citizenship. (country) and having
I/ We# consent to HL any person for the pu and regulations.	B and the Sh irposes of imp	are F pleme	Registra enting t	ar of HLB the Rights	s colle s Issue	cting the and s	ne inforn storing si	nation a uch Da	and pe ta in a	ersor any se	nal data ervers l	i (coll ocate	ectively " ed in Mala	Data") ysia oi	required herein, to process and disclose such Data to routside Malaysia in accordance with the relevant laws
I/ We <sup>#</sup> hereby accep payment for the Prov															compliance with all requirements for acceptance and ein.
											REV	ENUI F RIV	YSIAN E STAMP 110.00	,	Date
	nature/ Author bodies must				Seal)							HE	RE		Contact telephone number during office hours

Monday, 14 December 2015 at 5.00 p.m.\*
 Monday, 14 December 2015 at 5.00 p.m.\*

\* or such later date and time as the Board may decide and announce not less than 2 Market Days (as defined in the Abridged Prospectus) before the stipulated date and time.

Excess application and payment
\* or such later date and time as the Boar
# Please delete whichever is not applicable.

**LAST DATE AND TIME FOR:** Acceptance and payment

#### NOTES AND INSTRUCTIONS FOR COMPLETING THIS RSF

THIS RSF IS NOT A TRANSFERABLE OR NEGOTIABLE INSTRUMENT. IN ACCORDANCE WITH THE REQUIREMENTS OF THE CAPITAL MARKETS AND SERVICES ACT 2007. THIS RSF MUST

NOT BE CIRCULATED UNLESS ACCOMPANIED BY THE ABRIDGED PROSPECTUS. IF YOU ARE IN ANY DOUBT AS TO THE ACTION YOU SHOULD TAKE, YOU SHOULD CONSULT YOUR STOCKBROKER, BANK MANAGER, SOLICITOR, ACCOUNTANT OR OTHER PROFESSIONAL ADVISERS IMMEDIATELY. All enquiries concerning the Rights Issue should be addressed to the Share Registrar of HLB, Hong Leong Share Registration Services Sdn Bhd, at Level 5, Wisma Hong Leong, 18 Jalan Perak, 50450 Kuala Lumpur. YOU SHOULD READ AND UNDERSTAND THE CONTENTS OF THE ABRIDGED PROSPECTUS TO WHICH THIS RSF RELATES

Approval for the Rights Issue has been obtained from the shareholders of HLB at the extraordinary general meeting held on 29 September 2015, Approval has been obtained from Bursa Malaysia Securities Berhad ("Bursa Securities") via its letter dated 10 September 2015 for the listing of and quotation for the Rights Shares on the Main Market of Bursa Securities. The listing of and quotation for the Rights Shares will commence after, amongst others, receipt of confirmation from Bursa Depository that all the CDS accounts of the shareholders whose names appear in the Record of Depositors of HLB on the Entitlement Date ("Entitled Shareholders") and/ or their renouncee(s) and/ or transferee(s) (if applicable) have been duly credited with the Rights Shares allotted to them and notices of allotment have been despatched to them.

The Abridged Prospectus together with the notice of provisional allotment and this RSF (collectively referred to as the "Documents") are not intended to be (and will not be) issued. circulated or distributed and the Rights Issue is not intended to be (and will not be) made or offered or deemed to be made or offered for purchase or subscription, in any country or jurisdiction other than Malaysia or to persons who are or may be subject to the laws of any country or jurisdiction other than the laws of Malaysia. No action has been or will be taken to ensure that the Rights Issue complies with the laws of any country or jurisdiction other than the laws of Malaysia. The Rights Issue to which the Documents relate is only available to the persons receiving the Documents within Malaysia. Accordingly, the Documents will not be despatched to the Entitled Shareholders who do not have a registered address in Malaysia or who have not provided the Share Registrar of HLB with an address in Malaysia for the despatch of the Documents by the Entitlement Date. Persons receiving the Documents (including without limitation, custodians, nominees and trustees), must not, in connection with the Rights Issue, distribute or send the Documents outside of Malaysia. It shall be the sole responsibility of the Entitled Shareholders who are or may be subject to the laws of country or jurisdiction other than Malaysia to consult their legal advisers and/ or other professional advisers as to whether the acceptance/ renunciation in any manner whatsoever of the Rights Issue would result in the contravention of any law of such country or jurisdiction. The Documents do not constitute an offer, solicitation or invitation to subscribe for the Rights Issue in any country or jurisdiction other than Malaysia or to any person to whom it would be unlawful to make such an offer, solicitation or invitation. Neither HLB, its Directors, Hong Leong Investment Bank Berhad ("HLIB") nor any other advisers for the Rights Issue shall accept any responsibility or liability in the event that any acceptance or sale/ transfer of the Provisional Rights Shares made by the Entitled Shareholder's and/ or their renouncee(s) and/ or transferee(s) (if applicable) is or shall become illegal, unenforceable, voidable or void in any such country or jurisdiction.

A copy of the Abridged Prospectus has been registered with the Securities Commission Malaysia ("SC"). The registration of the Abridged Prospectus should not be taken to indicate that the SC recommends the Rights Issue or assumes responsibility for the correctness of any statement made or opinion or report expressed in the Abridged Prospectus. The SC has not, in any way, considered the merits of the securities being offered for investment. A copy of the Documents has also been lodged with the Registrar of Companies, who takes no responsibility for their contents.

The Board has seen and approved all the documentation relating to the Rights Issue including the Documents. The Board collectively and individually accepts full responsibility for the accuracy of the information given and confirms that, after having made all reasonable inquiries and to the best of the Board's knowledge and belief, there are no false or misleading statements or other facts which, if omitted, would make any statement in the Documents false or misleading.

Unless otherwise stated, the unit of currency used in this RSF is Ringqit Malaysia (or "RM" in abbreviation). Terms defined in the Abridged Prospectus shall have the same meanings when used in this RSF, unless they are otherwise defined here or the context otherwise requires.

#### LAST DATE AND TIME FOR ACCEPTANCE AND PAYMENT

This RSE is valid for acceptance until 5.00 n.m. on Monday, 14 December 2015 (or such later date and time as the Board may decide and announce not less than 2 Market Days before the stigulated date and time) ("Closing Date")

If acceptance and payment for the Provisional Rights Shares in the manner specified in this RSF are not received (whether in full or in part) by the Share Registrar of HLB, Hong Leong Share Registration Services Sdn Bhd at Level 5, Wisma Hong Leong, 18 Jalan Perak, 50450 Kuala Lumpur by 5.00 p.m. on the Closing Date, your and/ or your renouncee(s)' and/ or transferee(s)' (if applicable) Provisional Rights Shares will be deemed to have been declined and will be cancelled. Such Provisional Rights Shares not taken up will be allotted to the applicants applying for the Excess Rights Shares and, subsequently, to the Joint Underwriters if the Rights Shares are not fully taken up in the manner as set out below.

#### ACCEPTANCE OF RIGHTS SHARES

BEFORE COMPLETING THIS RSF.

If you wish to accept all or part of your Provisional Rights Shares, please complete Parts I(a) and II of this RSF. Each completed RSF must be accompanied by remittance in RM for the full and exact amount payable in respect of the Provisional Rights Shares accepted, in the form of banker's draft(s), cashier's order(s), money order(s) or postal order(s) drawn on a bank or post office in Malaysia and made payable to "HLB RIGHTS SHARES ACCOUNT", crossed "ACCOUNT PAYEE ONLY" and endorsed on the reverse side with your name in block letters, your contact number and your CDS account number, to be received by the Share Registrar of HLB, Hong Leong Share Registration Services Sdn Bhd at the address set out above, before the Closing Date.

The remittance must be made for the exact amount payable for the Provisional Rights Shares accepted. Any acceptance accompanied by excess or insufficient remittances in the manner other than stated above may be rejected at the absolute discretion of the Board. No acknowledgement will be issued for the receipt of this RSF or the accompanying subscription monies in respect of the Rights Issue. However, if your subscription is successful, a notice of allotment will be despatched to you by ordinary post to the address shown in Bursa Depository's record at your own risk within 8 Market Days from the Closing Date or such other period as may be prescribed by Bursa Securities.

#### APPLICATION FOR EXCESS RIGHTS SHARES

If you wish to apply for Excess Rights Shares in addition to your Provisional Rights Shares, please complete Part I(b) of this RSF (in addition to Parts I(a) and II). Each completed RSF must be accompanied by a separate remittance in RM for the full and exact amount payable in respect of the Excess Rights Shares applied for, in the form of banker's draft(s), cashier's order(s), money order(s) or postal order(s) drawn on a bank or post office in Malaysia and made payable to "HLB EXCESS RIGHTS SHARES ACCOUNT", crossed "ACCOUNT PAYEE ONLY" and endorsed on the reverse side with your name in block letters, your contact number and your CDS account number, to be received by the Share Registrar of HLB, Hong Leong Share Registration Services Sdn Bhd at the address set out above, before the Closing Date

The remittance must be made for the exact amount payable for the Excess Rights Shares applied for. Any application accompanied by excess or insufficient remittances or remittances in the manner other than stated above may be rejected at the absolute discretion of the Board. No acknowledgement will be issued for the receipt of this RSF or the accompanying application monies in respect of the Rights Issue. However, if your application for Excess Rights Shares is successful, a notice of allotment will be despatched to you by ordinary post to the address shown in Bursa Depository's record at your own risk within 8 Market Days from the Closing Date or such other period as may be prescribed by Bursa Securities.

In respect of unsuccessful or partially successful Excess Rights Shares applications, the full amount or the surplus of the application monies, as the case may be, will be refunded without interest and shall be despatched to you by ordinary post to the address shown in Bursa Depository's record at your own risk within 15 Market Days from the Closing Date.

It is the intention of the Board to allot the Excess Rights Shares, if any, in a fair and equitable manner to the Entitled Shareholders and/ or their renouncee(s) and/ or transferee(s) (if applicable) who have applied for Excess Rights Shares in the following priority

- (a) firstly, to minimise the incidence of odd lots:
- (b) secondly, for allocation to Entitled Shareholders who have applied for Excess Rights Shares, on a pro-rata basis and in board lots, computed based on their respective shareholdings in HLB as at the Entitlement Date;
- thirdly, for allocation to Entitled Shareholders who have applied for Excess Rights Shares, on a pro-rata basis and in board lots, computed based on the quantum of their respective Excess Rights Shares application: and
- (d) lastly, for allocation to renouncee(s) and/ or transferee(s) (if applicable) who have applied for Excess Rights Shares, on a pro-rata basis and in board lots, computed based on the quantum of their respective Excess Rights Shares application

Nevertheless, the Board reserves the right to allot any Excess Rights Shares applied for under Part I(b) of this RSF in such manner as the Board deems fit or expedient and in the best interest of HLB, subject always to such allocation being made on a fair and equitable basis and that the intention of the Board set out in (a) to (d) above is achieved. The Board also reserves the right not to accept any application for Excess Rights Shares, in full or in part, without assigning any reason thereof.

#### SALE OR TRANSFER OF THE PROVISIONAL RIGHTS SHARES

If you wish to sell or transfer all or part of your Provisional Rights Shares to 1 or more persons, you may do so through your stockbroker for the period up to the last date and time for the sale or transfer of Provisional Rights Shares (in accordance with the Rules of Bursa Depository) without first having to request for a split of the Provisional Rights Shares standing to the credit of your CDS account(s). To sell or transfer all or part of your Provisional Rights Shares, you may sell such entitlement on the open market or transfer such Provisional Rights Shares to such person(s) as may be allowed under the Rules of Bursa Depository.

In selling or transferring all or part of your Provisional Rights Shares, you need not deliver any document (including this RSF) to your stockbroker. However, you must ensure that you have sufficient Provisional Rights Shares standing to the credit of your CDS account(s) before such sale or transfer.

Renouncee(s) and/ or transferee(s) (if applicable) of the Provisional Rights Shares may obtain a copy of the Abridged Prospectus and this RSF from their stockbrokers, the Share Registrar of HLB, the Registered Office of HLB or Bursa Securities' website at http://www.bursamalaysia.com.

If you have sold or transfered only part of your Provisional Rights Shares, you may still accept the balance of your Provisional Rights Shares by completing Parts I(a) and II of this RSF.

#### GENERAL INSTRUCTIONS

- All applicants must sign on the front page of this RSF. All corporate bodies must affix their Common Seals.
- A Malaysian Revenue Stamp (not postage stamp) of Ringgit Malaysia Ten (RM10.00) must be affixed on this RSF.

  Any interest or other benefit accruing on or arising from or in connection with any subscription and/or application monies shall be for the benefit of HLB and HLB shall not be under any obligation to account for such interest or other benefit to you
- The contract arising from your acceptance of the Provisional Rights Shares shall be governed by and construed in accordance with the laws of Malaysia and you shall be deemed to have irrevocably and unconditionally submitted to the exclusive jurisdiction of the courts of Malaysia in respect of any matter in connection with this RSF and the contract arising therefrom.
- HLB reserves the right to accept or reject any acceptance and/ or application if the instructions stated above are not strictly adhered to or which are illegible.
- The Rights Shares subscribed by the Entitled Shareholders and/ or their renouncee(s) and/ or transferee(s) (if applicable) will be credited into their respective CDS accounts as stated in this RSF or exact CDS accounts appearing on Bursa Depository's records.

